

Meczka Marketing/Research/Consulting, Inc.

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## **Gaming Overview**

MM/R/C, Inc., Michael A. Meczka specifically, is recognized as a world leader in gaming marketing, research, and consulting support.

Simply stated, no one has done more work, more effectively, in more gaming markets – emerging or existing - with more gaming patrons or gaming client companies – including governments, regulators, operators and suppliers – than MM/R/C, Inc. and Michael Meczka.

Michael's breadth and depth of experience understanding the gaming industry is without peer. During the company's 35+ years as consultants to the gaming industry, over 1,500,000 individual quantitative interviews and in excess of 2,500 qualitative focus group sessions have been completed. These studies have been conducted with patrons of gaming facilities located in virtually every North American gaming market, traditional and recently developed, as well as international markets.

The scope of MM/R/C's gaming-related projects covers all aspects of the total gaming experience. This includes, but is not limited to:

- Initial feasibility and development studies of gaming regions/markets/areas
- Economic impact of such developments
- Expansion of gaming properties, facilities, amenities, and markets
- Implementation and utilization of casino offering to enhance bottom line revenues
- Gaming Market Assessments
- Game development, both mechanical and table
- Blue Ribbon Panels
- Gaming Patron Profile with Satisfaction
- Gaming Patron Awareness and Usage
- Gaming Patron Loyalty

Michael is able to provide a unique micro-to-macro perspective of this industry given his unprecedented experiences. Michael has been licensed by multiple gaming regulatory authorities: Arizona, California, Louisiana, Mississippi, Nevada, Aqua Caliente Gaming Commission, Gila River Indian Community, and Viejas Gaming Commission, to name a few.

Gaming represents the minority of the company's consulting assignments. The company has for over 35+ years provided such services to the toy, automotive, restaurant, hospitality and advertising industries.

Michael is a 35+ year member of the American Marketing Association and Marketing Research Association. MM/R/C, Inc. is based in Los Angeles near LAX with a suite of focus group rooms, a sensory evaluation test kitchen and a staff of 15 research support personnel. The website is <u>www.mmrcinc.com</u>.

A representative, but not complete, list of gaming industry clients served by MM/R/C, Inc.

Acres Gaming Ainsworth Game Technology Alliance Gaming Arizona Charlie's East/West Aristocrat Technologies, Inc. Atlantis Casino/Hotel Atronic Gaming Corporation **Bally Gaming Systems** Barona Valley Ranch Resort & Casino Bell Jackpot Card Club Casino Belterra Casino **Bicycle Card Club Binion's Horseshoe Casinos Boomtown Hotels & Casinos** Cabazon Band of Mission Indians Cache Creek Indian Bingo & Casino Cambridge Gaming Group Caesars Palace California Regency Card Casino California Commerce Card Casino Camp Verde Native American Casino Casino Data Systems Chinook Winds Casino Circus Circus Casinos/Hotels Clarion Hotel/Casino Coast Resorts Coeur D'Alene Casino Resort Hotel The Connelly Group Core Capital Corporation Desert Diamond Casinos Ewiiaapaayp Band of Kumeyaay Indians Eldorado Casino Hotel Fantasy Springs Resort Casino Fitzgeralds' Casinos Flamingo Hilton Hotels & Casinos Fort McDowell Native American Casino Fort Sill Apache Casino Foxwoods Development Corporation Fremont Street Experience Gila River Casinos Gold River Gambling Hall & Resort Grand Casinos Greektown Casino Hammond Empress Hard Rock Hotel & Casino Hollywood Hard Rock Hotel & Casino Tampa Harrah's Entertainment Corporation Harrah's Rincon Casino & Resort Hilton Casinos Hyatt Resorts/Casinos Inland Entertainment Corporation

International Game Technology Isle of Capri Casinos Jackson Rancheria Casino & Hotel Joliet Empress Konami Gaming Lady Luck Casino LagunaMar Casino Las Vegas Hilton Hotel/Casino L'auberge du Lac Casino Mikohn Gaming Mississippi Grand Casinos Miss Marquette Riverboat Casino MGM/Mirage Casino Corporation Muckleshoot Casino Native American Casino Corporation New York New York Hotel/Casino 9'S UP Marketing Group Pala Casino Spa and Resort Pala Entertainment Center Paragon Gaming Pechanga Resort & Casino Pinnacle Entertainment, Inc. **Players** International Potawatomi Native American Casino President Casino **Promus Companies Puyallup Indian Reservation** Rainbow Casino Reno Hilton Rio Suite Hotel & Casino Sam's Town Hotel & Gambling Hall Sands Hotel/Casinos San Pablo Lytton Casino Santa Fe Casino Seminole Tribe of Florida Showboat Hotel & Casino ShuffleMaster, Inc. Silicon Gaming Silverton Hotel & Casino Spotlight 29 Casino Station Casinos, Inc. Sycuan Resort & Casino Stratosphere Corporation Tigre Bay Resort & Casino Trump Entertainment Resorts, Inc United Coin, Inc. Venetian Resort Hotel & Casino Video Game Technologies Video Lottery Corporation Viejas Casino Youbet, Inc