Andrew M. Cuomo Governor

Barry C. Sample, Chair John A. Crotty John J. Poklemba Todd R. Snyder Commissioners



Robert Williams
Acting Executive Director

Edmund C. Burns General Counsel

# DIVISION OF GAMING REQUEST FOR PROPOSALS FOR Gaming Advisory Services November 26, 2013 C130007

## **PART 1 – GENERAL INFORMATION**

#### 1.1 <u>INTRODUCTION</u>

The New York State Gaming Commission (the "Commission"), on behalf of the future New York Gaming Facility Location Board (the "Board"), is issuing this Request for Proposals ("RFP") to solicit Proposals from bidders seeking the award of a Contract to provide gaming advisory services in relation to the selection of applicants to develop and operate a casino in New York State.

The Commission is the only office authorized to clarify, modify, amend, alter or withdraw the provisions of this RFP. Every vendor responding to this RFP must include in its Proposal a signed Contract in the form attached as **Appendix B** of this RFP. This agreement will become binding and effective after approval by the Commission<sup>1</sup> and the New York State Offices of the Attorney General and State Comptroller.

In the RFP the Commission defines a series of objectives, requirements, and an approach to evaluating proposals that will represent its best interests in conformance with Commission policies, State regulations and State statutes. The contents of this RFP, any modifications, and the Proposal will become contractual obligations if a Contract ensues. If a successful bidder fails to accept these obligations, the award of a Contract may be cancelled by the Commission unilaterally, in the sole discretion of the Commission.

**Note:** Any bidder awarded under this RFP will not be permitted to underwrite any debt of any applicant awarded a gaming facility.

#### 1.2 BACKGROUND INFORMATION

Chapters 174 and 175 of the Laws of 2013, known as the Upstate New York Gaming Economic Development Act of 2013 (the "Act"), sets forth, among other things, statutory requirements for casino gaming in New York State. The Act authorizes four upstate destination gaming resorts to enhance tourism development. The Act amends the New York Racing, Pari-Mutuel Wagering and Breeding law (the "PML") by adding a new Article 13, which becomes effective January 1, 2014 and which authorizes casino gaming. Article 13 provides for the Commission to award up to four gaming facility licenses within three regions of the State: Hudson Valley Catskill area, Capital Region, and Eastern Southern Tier.

<sup>&</sup>lt;sup>1</sup> For purposes of the term Commission, the Board may be interchangeably used dependent upon their formation.

<sup>&</sup>lt;sup>2</sup> Chapter 174 of the Laws of 2013 may be found at: <a href="http://www.gaming.ny.gov/pdf/Chapter%20174,%20Laws%20of%202013.pdf">http://www.gaming.ny.gov/pdf/Chapter%20174,%20Laws%20of%202013.pdf</a>. <a href="http://www.gaming.ny.gov/pdf/Chapter%20175,%20Laws%20of%202013.pdf">http://www.gaming.ny.gov/pdf/Chapter%20175,%20Laws%20of%202013.pdf</a>.

Section 109-a of the PML provides, "The Commission shall establish a separate board to be known as the New York gaming facility location board to perform designated functions under article thirteen of this chapter." Section 109-a.5(b) provides, "The Board shall Contract with an outside vendor to provide analysis of the gaming industry and to support the board's comprehensive review and evaluation of the applications submitted to the board for gaming facility licenses."

Article 13 (the "Article") gives broad powers to the Commission to oversee and regulate casinos and empowers the Board to carry out and effectuate its duties. The duties and authority of the Board include, but are not limited to, authority to issue Requests for applications for casino licenses; assisting the Commission in prescribing the form of the application; developing criteria, in addition to those outlined in the Article, to assess which applications provide the highest and best value to the State, the zone and the region in which a gaming facility is to be located; determining a gaming facility license fee to be paid by an applicant; determining, with the assistance of the Commission, the sources and total amount of an applicant's proposed capitalization to develop, construct, maintain and operate a proposed gaming facility license under this Article.

Consistent with the duties prescribed to the Board, the contractor chosen as a result of this RFP will be expected to work with the Commission and the Board on different elements of the casino selection process, primarily related to financial and economic aspects, as fully defined in this RFP, Part 3 – Scope of Work.

# 1.3 MINIMUM QUALIFICATIONS

Any bidder submitting a Proposal in response to this RFP must meet the minimum qualifications listed below. Information demonstrating the qualifications defined below must be incorporated into vendor response to Part 4 of this RFP – Information Required from Bidders.

- A. Possess general gaming industry knowledge.
- B. Knowledge and experience in large-scale (minimum 1,500-gaming-position facility) construction and gaming establishment financing and operation.
- C. Possess knowledge and experience in performing financial assessments and risk analysis for large, complex, public procurements and providing thorough, unbiased results.
- D. Have similar experiences in providing financial analysis and assessment services that span a broad range of activities including: financing for acquisition of land, hospitality and gaming industry related construction, and gaming industry and hospitality industry start-up and ongoing operations.
- E. Knowledge and experience with complex financing structures, corporate finance, debt issuance, equity offerings and other related securities.
- F. Knowledge of financial analysis for private equity and merger and acquisition and financial analysis and risk assessment.

- G. Knowledge of likely costs, investment risks, financing risks, and other aspects of financial analysis related to gaming license applications.
- H. Experience working with the real estate development community.
- I. Experience soliciting, participating, assessing and/or evaluating high quality finance and gaming operators that possess the capabilities to establish and run a compliant and profitable gaming operation.

## 1.4 SCHEDULE

The following dates are established for informational and planning purposes. The Commission reserves the right to make adjustments to this schedule.

RFP Issued

First bidders' Questions Due by 4:00 pm

Commission Responses to First Questions

Bidder Proposals Due by 4:00 pm

Winning Proposal Designated by Commission

November 26, 2013

December 2, 2013

December 5, 2013

December 19, 2013

January 9, 2014

## 1.5 RFP APPENDICES AND ATTACHMENTS

The following documents are incorporated into this RFP:

Appendix A: Standard Clauses for New York State Contracts

Appendix B: Contract Form (incorporates Appendix A)

Appendix C: Procurement Lobbying - Bidder/Offeror Disclosure

Appendix D: Non-Collusive Bidding Certification

Appendix E: New York State Vendor Responsibility Questionnaire

Appendix F: W-9 Form – Vendor Identification Number

Appendix G: Electronic Payment Authorization

Appendix H: Consultant Disclosure – Forms A and B

Appendix I: Contractor Certification – Tax Law Section 5-a

Appendix J: EEO and M/WBE Program

Attachment 1: Vendor Acknowledgement of Addendum

Attachment 2: Pricing Proposal Form

Attachment 3: Document Submittal Checklist

Attachment 4: Statement of Work Form

# 1.6 <u>VENDOR/CONTRACTOR DIFFERENTIATION</u>

Throughout this RFP the terms "vendor", "bidder", "proposer", and "offeror" may be used interchangeably in reference to the preparation and submission of the Proposal and any requirements preceding the award of the final Contract. In describing post-Contract award requirements, an effort is made to use the term "successful vendor", "contractor", and "consultant."

# 1.7 <u>HEADINGS</u>

The headings used in this RFP are for convenience only and shall not affect the interpretation of any of the terms and conditions of this RFP.

#### 1.8 PERMISSIBLE CONTACTS

Consistent with the public policy established by the Procurement Lobbying Law, described below, the Supervisor Contract Administration or Contract Management Specialist designated below are the only points of contact with regard to matters relating to this RFP, unless additional points of contact are designated by them.

ALL BIDDERS RESPONDING TO THIS RFP AND ALL COMMUNICATIONS CONCERNING THIS PROCUREMENT MUST BE ADDRESSED IN WRITING TO THE SUPERVISOR CONTRACT ADMINISTRATION OR CONTRACT MANAGEMENT SPECIALIST AS NOTED BELOW:

New York State Gaming Commission Contracts Office One Broadway Center Schenectady, NY 12301-7500

Gail P. Thorpe, Supervisor Contract Administration gail.thorpe@gaming.ny.gov

or

Stacey Relation, Contract Management Specialist

Stacey.relation@gaming.ny.gov

#### 1.9 PROCUREMENT LOBBYING RESTRICTIONS

As required by the Procurement Lobbying Law (State Finance Law Sections 139-j and 139-k), this RFP includes and imposes certain restrictions on communications between the Commission and a bidder during the procurement process. A bidder is restricted from making contacts from the earliest solicitation of offers through final award and approval of the resulting Contract by the Commission and the Office of the State Comptroller ("restricted period") to other than designated staff members unless the contact is permitted by the statutory exceptions set forth in New York State Finance Law Section 139-j (3)(a). Designated staff members are identified in Section 1.8 of this RFP.

Commission employees are permitted to communicate with bidders concerning this RFP only under circumstances described in the New York State Procurement Lobbying Law. Any vendor causing or attempting to cause a violation or circumvention of those requirements may be disqualified from further consideration for selection.

Commission employees are required to obtain certain information when contacted during the "restricted period" and to make a determination of the responsibility of the bidder/bidder pursuant to Sections 139-j and 139-k. A violation can result in a determination of nonresponsibility, which can result in disqualification for a Contract award. In the event of two determinations within a four-year period, an bidder will be debarred for a period of four years from obtaining a governmental procurement Contract award. Further information about these requirements can be found at:

http://www.ogs.state.ny.us/aboutOgs/regulations/defaultAdvisoryCouncil.html.

The Commission reserves the right, in its sole discretion, to terminate the Contract in the event that the Commission determines that the certification filed by the bidder in accordance with New York State Finance Law 139-k was intentionally false or intentionally incomplete. Upon such determination, the Commission may exercise its termination right by providing written notification to the bidder in accordance with the written notification terms of this Contract.

The BIDDER DISCLOSURE/CERTIFICATION FORM, included with this RFP as Appendix C, must be completed and submitted with the Proposal.

#### 1.10 QUESTIONS AND INQUIRIES

Questions from bidders regarding this RFP must be submitted via electronic mail no later than the date and time specified in Section 1.4 of this RFP. If questions are provided via an attachment to electronic mail, the questions should be provided in Microsoft Word format. **Neither faxed nor telephone questions are acceptable**.

Bidders are cautioned that an RFP inquiry must be written in generic terms and must not contain pricing information. The inclusion of specific information about a bidder's Pricing Proposal in an inquiry may result in the vendor's disqualification.

Responses to all questions and any changes to the RFP resulting from such questions will be communicated via published addenda, which will be posted on the Commission's website. An acknowledgement Form, incorporated into this RFP as **Attachment 1**, will be provided with each addendum. Vendors are required to include a signed Acknowledgement Form for each addenda with their respective Proposals.

Bidders are responsible for checking the Commission's website for updated information relative to the procurement process and the RFP. The Commission will not be responsible for a bidder's failure to obtain updated information.

# 1.11 FORM OF CONTRACTUAL AGREEMENT

The successful bidder will be expected to sign an agreement with the Board in the form attached to this RFP as **Appendix B** (the "Contract"). **Appendix A**, Standard Terms for New York State Contracts, is incorporated into the Contract.

The Commission does not intend to negotiate any changes in the provisions of the Contract form subsequent to the award. Any exception to the Contract form must be raised in a bidder question submitted to the Commission pursuant to the schedule

set forth in Section 1.4 of this RFP and in accordance with Section 1.10 of this RFP. Failure to include the signed Contract in the vendor's Proposal, in the form provided, will deem the Proposal non-responsive.

#### 1.12 NON-COLLUSIVE BIDDING REQUIREMENT

In accordance with Section 139-d of the New York State Finance Law, if the Contract is awarded based upon the submission of bids, the vendor must warrant, under penalty of perjury, that its Proposal was arrived at independently and without collusion aimed at restricting competition. Each vendor must further warrant that, at the time the vendor submitted its Proposal, an authorized and responsible person executed and delivered to the Commission a Non-Collusive Bidding Certification on vendor's behalf.

The Non-Collusive Bidding Certification Form, included in this RFP as Appendix D, must be completed and submitted with the Proposal.

#### 1.13 NEW YORK STATE STANDARD VENDOR RESPONSIBILITY QUESTIONNAIRE

Vendor agrees to fully and accurately complete the NYS Standard vendor Responsibility (hereinafter the "Questionnaire"), Questionnaire which is available online http://www.osc.state.ny.us/vendrep/documents/welcomepkg.pdf. Contractors encouraged to complete the online form, as it will expedite Contract approval. If you do not have an online questionnaire that is current and certified, you must complete the hardcopy questionnaire attached as Appendix E. The vendor acknowledges that the State's execution of the Contract will be contingent upon the Commission's determination that the vendor is responsible, and that the Commission will be relying upon the vendor's responses to the Questionnaire in making that determination. The vendor agrees that if it is determined by the Commission that the vendor's responses to the Questionnaire were intentionally false or intentionally incomplete, on such determination, the Commission may terminate the Contract by providing ten (10) days written notification to the contractor. In no case shall such termination of the Contract by the Commission be deemed a breach thereof, nor shall the Commission be liable for any damages for lost profits or otherwise, which may be sustained by the contractor as a result of such termination.

The NYS STANDARD VENDOR RESPONSIBILITY QUESTIONNAIRE, included in this RFP as Appendix E, must be completed and submitted with the proposal.

#### 1.14 IRAN DIVESTMENT ACT

By submitting a bid in response to this solicitation or by assuming the responsibility of a Contract awarded hereunder, bidder/Contractor (or any assignee) certifies that it is not on the "Entities Determined To Be Non-Responsive bidders/Offerers Pursuant to The New York State Iran Divestment Act of 2012" list ("Prohibited Entities List") posted on the OGS website at: <a href="http://www.ogs.ny.gov/about/regs/docs/ListofEntities.pdf">http://www.ogs.ny.gov/about/regs/docs/ListofEntities.pdf</a> and further certifies that it will not utilize on such Contract any subcontractor that is identified on the Prohibited Entities List. Additionally, if applicable, bidder/Contractor is advised that should it seek to renew or

extend a Contract awarded in response to a solicitation, it must provide the same certification at the time the Contract is renewed or extended.

During the term of the Contract, should the Commission receive information that a person (as defined in State Finance Law §165-a) is in violation of the above-referenced certifications, the Commission will review such information and offer the person an opportunity to respond. If the person fails to demonstrate that it has ceased its engagement in the investment activity which is in violation of the Act within 90 days after the determination of such violation, then the Commission shall take such action as may be appropriate and provided for by law, rule, or Contract, including, but not limited to, seeking compliance, recovering damages, or declaring the Contractor in default.

The Commission reserves the right to reject any bid, request for assignment, renewal or extension for an entity that appears on the Prohibited Entities List prior to the award, assignment, renewal or extension of a Contract, and to pursue a responsibility review with respect to any entity that is awarded a Contract and appears on the Prohibited Entities list after Contract award.

# 1.15 <u>VENDOR IDENTIFICATION NUMBER</u>

**Substitute Form W-9:** In order to do business with the State of New York, each vendor is required to obtain a NYS vendor Identification number for use in the Statewide Financial System (SFS). The Substitute Form W-9 must be completed and submitted directly to the Commission with the proposal. The purpose of the Substitute Form W-9, which will capture the contractor's taxpayer identification number, business name, and business contact person, is to allow the State to establish a vendor file in the State Financial System. Note: IRS Form W-9 is not acceptable for this purpose.

The Substitute Form W-9 is included in this RFP as Appendix F.

#### 1.16 FREEDOM OF INFORMATION LAW

During the evaluation process, the content of each Proposal will be held in confidence and details of any Proposal will not be revealed (except as may be required under the New York State Freedom of Information Law ("FOIL") or other State law). The Freedom of Information Law provides for an exemption from disclosure for trade secrets or information the disclosure of which would cause substantial injury to the competitive position of a commercial enterprise. This exception applies both during and after the evaluation process. If you believe your firm's Proposal contains any such trade secrets or other confidential or information, you must submit a request with your Proposal to exempt such information from disclosure. Such request must be in writing, must state the reasons why the information should be exempted from disclosure and must be provided at the time of submission of the subject information. Requests for exemption of the entire contents of a Proposal from disclosure have generally not been found to be meritorious and are discouraged. Please limit any requests for exemption of information from disclosure to bona fide trade secrets or specific information, the disclosure

of which would cause a substantial injury to the competitive position of your firm. **Pricing** information may not be designated as proprietary or confidential.

#### 1.17 PROPOSALS

Bidders must submit a complete Proposal as described below and in accordance with the outline defined in Part 4 – Information Required from bidders. A Proposal that does not comply with these requirements may be deemed non-responsive.

Material requirements of the RFP are those designated as mandatory, without which an adequate analysis and comparison of Proposals is compromised, or those that affect the competitiveness of Proposals, or the cost to the Commission. A Proposal that does not meet all material requirements of this RFP or that fails to provide all required and mandatory information, documents, or supporting materials, or includes language that is conditional or contrary to the requirements of this RFP may be rejected as non-responsive. The Commission, in its sole discretion, reserves the right to determine whether a Proposal meets the material requirements of the RFP.

# A. Proposal Contents:

Each bidder is expected to provide the Commission with information, evidence and demonstrations that will make possible a Contract award that best serves the stated interests of the Commission and the State of New York. Bidders are given wide latitude in the degree of detail they offer or the extent to which they reveal plans, designs, systems, processes, and procedures.

There is no limit on the number of pages in each Proposal; however, bidders should prepare their Proposals simply and economically, providing a straightforward and concise description of their abilities to satisfy the requirements of this RFP. Proposals that are of excessive length, or containing preponderance of boilerplate text, are discouraged. Special bindings, colored displays, promotional material, etc., will receive no evaluation credit. Emphasis in each Proposal should be on completeness and clarity of content.

Failure by a bidder to provide the appropriate information or materials in response to each stated requirement or request for information may result in lower scores during the evaluation or determination of a non-responsive Proposal. Responses to complex RFP requirements that are stated in a form semantically equivalent to "vendor agrees to comply" may be rejected for non-responsiveness at the discretion of the Commission.

## **B.** Proposal Format:

Each bidder must submit a complete Technical and Pricing Proposal in the format described below and in response to the Scope of Work defined in Part 3 and Information Required from bidders – Part 4.

Each Proposal must be submitted in two (2) separate volumes (**Technical Proposal and Pricing Proposal**) as defined below and the technical Proposal must be signed in ink by an official authorized to bind the vendor to its provisions and must include a statement as to the period during which the entire Proposal remains valid. This period must be at least 180 days from the due date for responses to this RFP.

# **Volume I – Technical (non-price) Proposal:**

Each Technical Proposal shall include descriptive and technical matter only and must be appropriately labeled on the outside of the enclosure with the vendor's name and address and title of the RFP: Gaming Advisory Services. **No pricing information shall be contained in the Technical Proposal.** 

Except where required, there shall be no attachments, enclosures, or exhibits other than those essential to providing a complete understanding of each Proposal. Each section of the proposal must be clearly identified with appropriate headings and responses should be separated by tabs and in the order presented in this RFP. A bidder should ensure that its Proposal submittal is complete, including signatures and attachments as required by this RFP.

Both hardcopy and electronic versions of the entire Technical Proposal must be submitted as noted below and must be marked clearly to differentiate.

Hardcopy: Two originals and 12 copies.

Electronic: Five electronic copies on a compact disc using a PDF file.

Electronic: One redacted version

The electronic versions must include all Proposal sections within a single file to facilitate searches for terms across the breadth of the Proposal. The (non) redacted electronic version must mirror the full Technical Proposal. The redacted version, if any, will be used to facilitate FOIL requests.

**Note:** If there are any differences between the hardcopy and electronic versions of the Technical Proposal, the hard copy version will be deemed to be the Proposal considered.

- ➤ The contents of the Technical (non-price) Proposal volume must follow this outline, employing divider pages with tabs to separate the response sections:
  - 1. Transmittal Letter: The transmittal letter shall contain names, addresses (including e-mail), and telephone numbers of individuals who are authorized by the vendor to address matters related to the Proposal including, but not limited to, contractual, technical, site visit, and background investigation issues. The transmittal letter must also contain explicit formal Agreement by the vendor to comply with all contractual provisions and contain a statement that the Proposal will remain valid at least 180 days from due date of Proposals.
  - 2. Acknowledgement Form (Attachment 1) of all RFP addenda.
  - 3. Signed Contract (Appendix B).
  - 4. Litigation Bond (Section 1.20).
  - 5. Disclosure of Litigation and Other Information (Section 1.22).
  - 6. Response to specifications and in the order provided for in Part 4 Information Required from Bidders, including technical documentation as appendices.
  - 7. Designation of proprietary information in the form described in Section 1.16 of this RFP.
  - 8. Submission of certifications and representations as required by this RFP.
  - 9. Listing of Intellectual and Licensed Property if applicable (Section 2.20).

To assist bidders in completion and submittal of the required documents, a Submittal Checklist is incorporated into this RFP as **Attachment 3**. This Checklist must be completed and included with the vendor's Technical Proposal.

#### **Volume II – Pricing Proposal:**

The Pricing Proposal must be prepared as provided in Part 4 and in the form provided in **Attachment 2** of this RFP. Bidders should carefully review the basis and terms of compensation set forth. Any deviation from this format may cause the Proposal to be deemed non-responsive.

Both hardcopy and electronic versions of the entire Pricing Proposal must be submitted as noted below and must be marked clearly to differentiate.

Hardcopy: Two originals and five copies.

Electronic: Two electronic copies on a compact disc using a PDF file.

**Note:** If there are any differences between the hard copy and electronic version of the Pricing Proposal, the hard copy version will be given priority.

- ➤ The contents of the Pricing Proposal volume must follow this outline:
  - 1. Transmittal letter.
  - 2. Pricing in the format provided as **Attachment 2**.

# C. Proposal Submission:

Both volumes of each Proposal must be submitted to the Commission as set forth below, and must be received by the date and time set forth in Section 1.4 - Schedule. Originals should be clearly marked so as to differentiate from the copies.

Bidders are responsible for assuring that the following identifying information appears on the outside of each envelope:

"Sealed Proposal" label, RFP Contract number, company or organization name, due date and time. If a delivery service is used which prohibits such markings on the envelope or package, this information must be placed on the outside of an interior envelope or package.

The address for Proposals submitted by Contract carrier, courier delivery, in person delivery, or by U. S. Postal Service is:

Gail P. Thorpe
Supervisor Contract Administration
New York State Gaming Commission
Contracts Office – 5<sup>th</sup> Floor
One Broadway Center
Schenectady, NY 12301-7500

If a Proposal is to be delivered by a method other than U.S. Postal Service, the bidder should contact the Supervisor Contract Administration or the Contract Management Specialist, identified in this RFP, prior to delivery to assure proper receipt of the Proposal. Fax or e-mail submissions are not acceptable and will not be considered.

## D. Proposal Receipt:

If hand delivered, an individual from the Commission's Contracts Office will provide a time stamped receipt indicating when the Proposal is received at the Security Desk in the Commission's Lobby on the ground floor of One Broadway Center. This time indicated on the receipt will be the official time of receipt. In addition, whether hand delivered or delivered by any other method, the Commission will confirm receipt by electronic mail.

Upon receipt of a vendor Proposal, the Pricing Proposal (Volume II) will be secured by the Commission's Finance Office and will not be opened (or accessible) until after the Technical Evaluation process is complete.

The Technical Proposals (Volume I) will remain with the Commission's Contracts unit for initial review of document submission as provided in this RFP and subsequently distributed to the Evaluation Committee members at the start of the evaluation process.

# E. Late Proposal:

A Proposal must be received by the Commission, as provided in this RFP, on or before the due date and time specified in Section 1.4. The bidder is responsible for timely receipt of its Proposals and should plan for delivery accordingly. Failure of a vendor to submit a Proposal by the specified time may result in rejection or disqualification of the Proposal. Proposals rejected or disqualified for lateness may be returned unopened to the bidder.

#### F. Joint Proposals:

Two or more firms may join together to submit a Proposal in response to this RFP. If a joint Proposal is submitted, the Proposal shall define the responsibilities that each firm is proposing to undertake. Of the firms submitting a joint Proposal, one must be designated as the primary vendor. Any Contract award issued as a result of such a submission will be made exclusively to the primary vendor. A joint Proposal must designate a single authorized official from one of the firms participating in such joint Proposal to serve as the sole point of contact between the Commission and the firms that are responding together.

#### G. Multiple Proposals from one vendor Prohibited:

A bidder shall submit a single Proposal only. Within the single Proposal, and separate from the response to the requirements of this RFP, the vendor may identify options, including solicited and unsolicited products, services, and features, absent of pricing, that the vendor believes may be appealing and useful to the Commission. The inclusion of options accommodates the purpose of defining alternatives through multiple Proposals.

# H. Costs Associated with Preparation of Proposals:

The Commission, Board, and State shall not be liable for any of the costs incurred by a bidder in preparing or submitting a Proposal, and, therefore, the Commission, Board, or State will assume any responsibility or liability for any costs incurred by a bidder prior to the award and approval of a Contract. The responsibilities and liabilities of the Commission, Board, and State shall be limited to those set forth in the Contract.

#### 1.18 CLARIFICATION PROCESS

The Board may request clarification from a bidder for the purpose of resolving any ambiguity or questioning information presented in the Proposal. Clarifications are an opportunity to explain, but not to enhance, a Proposal. Requests for clarification may occur throughout the Proposal submission review and/or the Technical Proposal evaluation process. Clarification responses must be in writing and must address only the information requested. Responses must be submitted to the Board within the time stipulated at the time of the request. As applicable, clarifications will be treated as addendums to the bidder's Proposal.

#### 1.19 SITE VISITS

The Commission may visit any site where the vendor conducts, or has conducted, operations similar to the services required in this RFP. The vendor shall cooperate in arranging and coordinating such site visits, but the vendor shall not be permitted to pay for any travel, accommodations, or other expenses of such site visits.

#### 1.20 <u>LITIGATION BOND</u>

Each bidder must submit with its Proposal a litigation bond in the amount of one million dollars (\$1,000,000). A claim upon such litigation bond may be made by the Commission if:

- The respondent sues the Commission, the State of New York, or any of their officers, employees, representatives, agents, other contractors, or licencees with regard to any matter relating to this RFP, including without limitation the determination of the responsiveness of any Proposal or the award of a Contract pursuant to this RFP; and
- The Commission or other defendant is the prevailing party in such suit.

The purpose of the litigation bond is to permit the Commission or other defendants to recover damages and reasonable attorneys' fees, expenses and court costs resulting from such litigation. The litigation bond shall remain in effect for a period of two years from the date of approval of the Contract.

# 1.21 <u>DISCLOSURE AND INVESTIGATIONS DURING PROPOSAL EVALUATION</u>

Subsequent to Proposal submission, the Commission may initiate investigations into the backgrounds of the vendor and individuals or entities related to any officers, directors, members, principals, investors, owners, subcontractors, employees, or any other individuals or entities related to the vendor, as the Commission may deem appropriate, in the discretion of the Commission. Such background investigations may include fingerprint identification by the New York State Division of Criminal Justice Services and the Federal Bureau of Investigation, and such additional investigation as may be required.

The Commission may reject a Proposal based upon the results of these background checks. Each bidder is advised that any bidder who knowingly provides false or intentionally misleading information in connection with any investigation by the Commission may cause the Proposal of such bidder to be rejected, or a Contract to be canceled by the Commission, in the sole discretion of the Commission.

If a bidder or a substantial subcontractor is a subsidiary of a parent entity, the Commission may request the above disclosures from the parent entity as the Commission may require in its sole discretion.

#### 1.22 DISCLOSURE OF LITIGATION AND OTHER INFORMATION

Because the Commission has a strong interest in the successful bidder's continuing ability to provide secure, high quality products and services, the Commission requires that a bidder list and summarize pending or threatened litigation, administrative or regulatory proceedings or similar matters that could materially affect the bidder. As part of its disclosure requirement, a bidder must state whether the bidder or any of the owners, officers, directors, or partners of such bidder have ever been convicted of a felony. Failure to disclose any such matter may result in rejection of the Proposal or in termination of a Contract. Such disclosures must be included in the Proposal.

This disclosure obligation is a continuing requirement. Any such matter commencing after submission of a Proposal and, with respect to the successful bidder after the approval of a Contract, must be disclosed to the Commission in a timely manner in a written statement to the Commission.

#### 1.23 CHANGE IN FINANCIAL CONDITION

If a bidder who has submitted a Proposal in response to this RFP experiences a substantial change in financial condition prior to the award of a Contract pursuant to this RFP, or if a successful bidder experiences a substantial change in financial condition during the term of the Contract with the Board, the bidder is required to notify in writing the Executive Director of the Commission, or Board designee, at the time the change occurs or is identified. Failure to notify the Executive Director of the Commission, or

Board designee, of such a change may result in rejection of bidder's Proposal or termination of the Contract, in the sole discretion of the Commission.

# 1.24 <u>CHANGE IN OWNERSHIP</u>

If a bidder experiences a material change in ownership prior to the award of a Contract or during the term of a Contract with the Board, the bidder is required to notify in writing the Executive Director of the Commission at the time the change occurs or is identified. "Material change in ownership" is defined as any merger, acquisition, assignment or change in parties who, in the aggregate, own greater than 5% of the bidder or the parent company of the bidder. Failure to notify the Commission of such a change may result in the rejection of a bidder's Proposal or termination of the Contract. The Commission and the Board reserves the right, based on its assessment of a material change in ownership, to reject a bidder's Proposal or terminate a Contract.

## 1.25 NEWS RELEASES

A news release pertaining to this RFP or the services, evaluation, or project to which this RFP relates may not be made without prior written Commission approval, and then only in accordance with express written instructions from the Commission. No results of the Contract may be released without prior approval by the Commission and then only to persons designated by the Commission.

## 1.26 ADVERTISING

Each respondent agrees not to use the Commission's name, logos, images, nor any data or results arising from this procurement or Contract as part of any commercial advertising without prior written approval by the Commission, and then only in consultation and cooperation with the Commission.

#### 1.27 AWARD

The method of award under this RFP will be "Best Value," the evaluation method for awarding a Contract to the bidder whose Proposal optimizes quality, cost, and efficiency among responsible offers. The determination of Best Value will be based on a scoring of Technical and Pricing Proposals in response to the RFP specifications and as defined in Part 5 of this RFP.

#### 1.28 STATE'S RESERVED AUTHORITY

In addition to any authority set forth elsewhere in this RFP, each of the Commission and the Board reserves the authority to:

A. Award a Contract for all, part or none of the services requested by this RFP;

- B. Waive any informality or technical defect if, in the judgment of the Commission or the Board, the best interest of the Board or Commission will be so served;
- C. Eliminate any non-material mandatory specification(s) that cannot be complied with by any of the prospective bidders;
- D. Amend the RFP and direct bidders to submit Proposal modifications accordingly;
- E. Change any of the scheduled dates stated herein;
- F. Reject any or all Proposals received in response to this RFP, and reissue a modified version of this RFP;
- G. Withdraw the RFP at any time, at the sole discretion of the Commission or the Board;
- H. Seek clarifications and revisions to Proposals;
- Use Proposal information obtained through site visits, management interviews and the State's investigation of a bidder's qualifications, experience, ability or financial standing, and any material or information submitted by the bidder in response to the request by the Commission or the Board for clarifying information in the course of evaluation and/or selection under this RFP;
- J. Disqualify any bidder whose conduct and/or Proposal fails to conform to the requirements of this RFP;
- K. Negotiate with the successful bidder within the scope of the RFP in the best interests of the State;
- L. Set aside the original successful bidder if the Commission or the Board determines that the bidder is non-responsible. The Commission or the Board may then award a Contract to the responsible bidder with the next highest total combined score.

# 1.29 PROTEST OR APPEAL

In the event that a bidder decides to protest the award decision, the following protest procedures will be followed:

- Any protest of the award decision must be filed with the Board or Commission, no later than ten business days following the date of written Notification of Award to the unsuccessful bidder.
- The protest must clearly state the basis for the protest and include all relevant documentation supporting such protest.

- The Board or Commission will conduct a review of the protest and will issue a written determination to the protesting party within 15 business days of receipt of the protest. If additional time for issuance of the determination is necessary, the Board or Commission will inform the bidder of the delay and of the time frame within which a determination may be expected. The final written determination provided to the bidder will constitute the Board or Commission's final administrative determination of the protest.
- If an unsuccessful bidder decides to appeal the Board or Commission's protest determination, the unsuccessful bidder must submit such an appeal to the New York State Office of the State Comptroller (OSC), Bureau of Contracts ("BOC"), within ten business days of receipt of the Board or Commission's final written determination. The protest appeal must be in writing and must contain specific factual and/or legal allegations setting forth the basis on which the protesting party challenges the Contract award by the Board or Commission. A copy of the appeal must be served on the Board or Commission, the successful bidder(s), and any other party that participated in the review of the protest conducted by the Board or Commission. The unsuccessful bidder's appeal must contain written affirmation that a copy of the appeal has been served as required by this paragraph.
- The appeal must be filed with: Charlotte Breeyear, Director, Bureau of Contracts –
   11th Floor, New York State Office of the State Comptroller, 110 State Street,
   Albany, NY 12236.
- The Board or Commission will submit an answer to the appeal to the OSC BOC simultaneously with the delivery of the Contract to the OSC BOC for its review, or within seven business days of the submission of the appeal, whichever is later. The Board or Commission's answer to the appeal must include written affirmation that, simultaneous with the submission to OSC, the answer was transmitted to the protestor and the successful bidder(s).
- A successful bidder may, but is not required to, submit an answer to the appeal
  with the OSC BOC. Such answer must include written affirmation that the answer
  was simultaneously delivered to the Board or Commission and the protester and
  must meet the submission requirements as noted above for the Board or
  Commission.
- The OSC BOC shall evaluate the merits of the protest, the Board or Commission's determination and any response submitted by an interested party. In its review, the OSC BOC may require the Board or Commission, the protesting party, the successful bidder, or any other interested party to address additional issues raised; may obtain information from an outside source; or may determine whether it deems it necessary to conduct a fact-finding hearing, and the level of formality of any hearing conducted.

• The OSC BOC shall issue a written determination addressing the issues raised by the appeal. All interested parties shall be provided with a copy of the determination. The determination shall be made part of the procurement record.

## 1.30 <u>IDEMNIFICATION</u>

Bidder shall indemnify, defend, and save harmless the Board, the Commission, the State of New York, and each of the officers, employees, agents and assigns of each of such entities, from and against any and all claims, liabilities, losses, damages, costs, or expenses, including reasonable attorneys' fees, that may be incurred, suffered, or required in whole or in part by an actual or alleged act or omission of the bidder, its officers, employees, agents, successors and assigns, including without limitation any claim made by bidder in connection with this RFP and the award of a Contract.

## PART 2 – CONTRACTUAL PROVISIONS

#### 2.1 GOVERNING LAW

The Proposal submission process, the evaluation of Proposals, the award procedure, and any Contract resulting from this RFP shall be governed by the laws of the State of New York and shall be interpreted according to New York State law. Any and all disputes of claims arising under this RFP or any Contract resulting from this RFP, other than as specifically set forth in this RFP, shall be brought exclusively in the appropriate court of the State of New York; and, by submitting a Proposal, a bidder waives access to any other court or forum that may have concurrent jurisdiction within or outside New York State to hear or resolve any such dispute or claim.

# 2.2 STANDARD CLAUSES FOR NEW YORK STATE CONTRACTS

**Appendix A** - Standard Contract Clauses for New York State contracts is attached. **Appendix A** becomes part of all New York State contracts.

## 2.3 CONTRACT ELEMENTS

The Contract resulting from this RFP will include the following parts:

- Appendix A Standard Clauses for New York State Contracts
- Addendums to the Contract
- Contract
- Clarifications and Addendums to the RFP
- RFP
- Clarifications to the vendor's Proposal
- vendor's Proposal

In the event of a conflict in any provisions of these documents, the order of precedence shall be as listed above from the highest to the lowest.

#### 2.4 SEVERABILITY

If a court of competent jurisdiction determines any portion of a Contract to be invalid, it shall be severed and the remaining portion of a Contract shall remain in effect.

#### 2.5 TERM OF CONTRACT AND CONTRACT EXTENSIONS

The term of the Contract shall be one year following approval of the Office of the Attorney General and Office of the State Comptroller. As determined by the Commission and/or Board, the term may be extended for two, additional six-month periods. There will be no adjustment to compensation for the extension periods.

# 2.6 COMPENSATION

Contractor will be compensated based upon the services provided under the Deliverables and for any services provided on an hourly basis through the Statement of Work process or hourly consultation as set forth in the Part 4 of this RFP and as quoted in the Pricing Proposal.

The Contractor will be reimbursed for reasonable travel expenses needed in the performance of the work required under the Contract resulting from this RFP. Reimbursement will be based on proper, supported receipts and in accordance with the prevailing allowances established by the State of New York for Management/Confidential Employees. For more information please refer to the New York State Travel Manual at: <a href="http://www.osc.state.ny.us/agencies/travel/manual.pdf">http://www.osc.state.ny.us/agencies/travel/manual.pdf</a>. For current mileage reimbursement rates please visit: <a href="http://www.gsa.gov/portal/content/104877">http://www.gsa.gov/portal/content/104877</a>. The hourly rate to be paid for the vendor while in travel status will be 50% of the hourly rate provided in the Pricing Proposal.

# 2.7 CONTRACT INVOICING AND PAYMENT

Payment under the Contract will be in accordance with New York State Prompt Payment Law (Article 11-A of the New York State Finance Law). Payment for services rendered under Deliverable One will be made upon completion of the Deliverable and upon receipt by the Commission of a proper invoice. Payment for services rendered on an hourly rate basis will be made upon submission by the contractor of monthly, itemized invoices. All invoices must be directed by the contractor to the Commission's Finance Office. The Commission shall promptly process all payments due to the contractor that conform to the provisions of this RFP and are approved by the Commission's Contract administrator and Finance Officer.

#### 2.8 ELECTRONIC PAYMENT (EPAY) PROGRAM

In accordance with a directive by the New York State Division of the Budget, if awarded a Contract under this RFP the contractor will be required to enroll in the Electronic Payment ("epay") Program through the OSC. Upon execution of the Contract the contractor will need to submit an Electronic Payment Authorization Form. Additional information and procedures for enrollment into the epay program can be found at OSC's website: http://www.osc.state.ny.us/epay.

The Electronic Payment Authorization Form, Appendix G is included with this RFP for reference and convenience.

#### 2.9 CONSULTANT DISCLOSURE

The contractor must comply with the requirements of New York State Finance Law Section 163(4) (g), which imposes certain reporting requirements on contractors doing business as

vendors with New York State. In furtherance of these reporting requirements, the contractor agrees to complete and submit Contractor's Planned Employment report (**Appendix H – Form A**) within two (2) business days after receiving notice of a Contract award and Contractor's Annual Employment Report (**Appendix H – Form B**) by May 15<sup>th</sup> for each fiscal year (April 1 – March 31) the Contract term is in effect. Page two of each form provides the necessary addresses for submitting the form.

While the Planned Employment report (Form A) is a one-time projection of the planned employment under the upcoming Contract term, the Annual Employment Report (Form B) is a reporting of the actual employment history for the previous fiscal year.

Forms A and B should be completed as follows:

- Employment Category: The contractor must use specific occupation titles as listed in the O\*net occupational classification system found through the U.S. Department of Labor's Employment and Training Administration (www.online.onetcenter.org). The classification system provides a code for various occupational titles; the contractor should use the code that best defines the employment titles to be utilized under the Contract.
- Number of Employees: Enter the number of employees in the employment category employed to provide services (Form A), or who have performed services (Form B), during the reporting period, including part-time employees and employees of subcontractors.
- Number of Hours Worked or to be Worked: Enter the number of hours to be worked (Form A), or worked (Form B) under the employment category for the reporting period.
- Amount payable or paid under the Contract: Enter the estimated amount to be paid (Form A), or actually paid (Form B) for each employment category for the reporting period.
- Scope of Contract (Form B only): Choose the category that best describes the predominate nature of the services performed under the Contract.

#### 2.10 TAX LAW SECTION 5-A

The vendor awarded a Contract pursuant to this RFP must comply with the requirements of Tax Law Section 5-a, which requires persons awarded contracts valued at more than \$100,000 with state agencies, public authorities or public benefit corporations to certify that they, their affiliates, their subcontractors, and the affiliates of their subcontractors have a valid certificate of authority to collect New York State and local sales and compensating use taxes. A contractor, affiliate, subcontractor, or affiliate of a subcontractor must be certified as having a valid certificate of authority if such person has made sales delivered within New York State of more than \$300,000 during the relevant period. The OSC or other responsible approver cannot approve the Contract unless the contractor is registered with the New York State Tax Department to collect sales and compensating use taxes.

The Contract Certification forms, included in this RFP as Appendix I – ST-220-TD and Appendix I – ST-220-CA, must be filed in compliance with Tax Law Section 5-a. Any vendor awarded under this RFP will, within seven calendar days of notification of award, file ST-220-TD directly with the Tax Department at the address provided on the form and ST-220-CA with the Commission.

Vendors can visit the New York State Department of Taxation and Finance website to obtain more information:

http://www.tax.state.ny.us/pdf/publications/sales/pub223\_606.pdf.

#### Appendix I – ST-220-TD

http://www.tax.state.ny.us/pdf/2006/fillin/st/st220td\_606\_fill\_in.pdf

# Appendix I – ST-220-CA

http://www.tax.state.ny.us/pdf/2006/fillin/st/st220ca\_606\_fill\_in.pdf

# 2.11 SURETY AND INSURER QUALIFICATIONS

All required bonds and insurance must be written by company rating of "A-" or better rated by A.M. Best & Co., have a record of successful continuous operation, are licensed, admitted, and authorized to do business in the State of New York, and are approved by the Commission. Required coverage and limits must be put into effect as of the effective date of the Contract and must remain in effect throughout the term of the Contract, as determined by the Commission. The successful vendor must submit copies of each required insurance Contract, and any renewals thereof, to the Commission upon the Commission's request. The insurance policies must provide thirty (30) days' advance written notice to the Commission of cancellation, termination or failure to renew any policy.

#### 2.12 INSURANCE REQUIREMENTS

Prior to the start of work the Contractor shall procure at its sole cost and expense, and shall maintain in force at all times during the term of the Contract, policies of insurance as herein below set forth, written by companies authorized by the New York State Insurance Department to issue insurance in the State of New York (Admitted Carriers). The Commission may, at its sole discretion, accept policies of insurance written by a non-authorized carrier or carriers when Certificates and/or other policy documentation is accompanied by a completed Excess Lines Association of New York (ELANY) Affidavit; provided that nothing herein shall be construed to require the Commission to accept insurance placed with a non-authorized carrier under any circumstances. The Contractor shall deliver to the Commission evidence of such policies in a form acceptable to the Commission. These policies must be written in accordance with the requirements of the paragraphs below, as applicable.

## **General Conditions**

- **A. Conditions Applicable to Insurance.** All policies of insurance required by this agreement must meet the following requirements:
  - 1. Coverage Types and Policy Limits. The types of coverage and policy limits required from the Contractor are specified in Paragraph B below Specific Coverages and Limits.
  - **2. Policy Forms.** Policies must be written on an **occurrence** basis, except as may be otherwise specifically provided herein, or agreed in writing by the Commission. Under certain circumstances, the Commission may elect to accept policies written on a claims-made basis provided that, at a minimum, the policy remains in force throughout the performance of the services and for three (3) years after completion of the Contract. If the policy is cancelled or not renewed during that time, the Contractor must purchase at its sole expense Discovery Clause coverage sufficient to complete the 3-year period after completion of the Contract. Written proof of this extended reporting period must be provided to the Commission prior to the expiration or cancellation of the policy.
  - **3.** Certificates of Insurance/Notices. Contractor shall provide a Certificate or Certificates of Insurance, in a form satisfactory to the Commission, before commencing any work under this Contract. Certificates shall be mailed using the contact information in Section 1.8 of the RFP.

Unless otherwise agreed, policies shall be written so as to include a provision that the policy will not be canceled, materially changed, or not renewed without at least thirty (30) days prior written notice except for non-payment as required by law to the Commission.

Certificates of Insurance shall:

- a. Be in the form approved by the Commission.
- b. Disclose any deductible, self-insured retention, aggregate limit or any exclusion to the policy that materially changes the coverage required by the Contract.
- c. Specify the Additional Insureds and Named Insureds as required herein.
- d. When coverage is provided by a non-admitted carrier, be accompanied by a completed ELANY Affidavit, and be signed by an authorized representative of the insurance carrier or producer.

Only original documents (Certificates of Insurance, Supplemental Insurance Certificates, and other attachments) will be accepted.

- 4. Primary Coverage. All insurance policies shall provide that the required coverage shall apply on a primary and not on an excess or contributing basis as to any other insurance that may be available to the Commission for any claim arising from the Contractor's Work under this Contract, or as a result of the Contractor's activities. Any other insurance maintained by the Commission shall be excess of and shall not contribute with the Contractor's insurance regardless of the "other insurance clause contained in the Commission's own policy of insurance.
- 5. Policy Renewal/Expiration. At least two weeks prior to the expiration of any policy required by this Contract, evidence of renewal or replacement policies of insurance with terms no less favorable to the Commission than the expiring policies shall be delivered to the Commission in the manner required for service of notice in Paragraph A.3 above. If, at any time during the term of this Contract, the coverage provisions and limits of the policies required herein do not meet the provisions and limits set forth in the Contract or proof thereof is not provided to the Commission, the Contractor shall immediately cease Work on the Project. The Contractor shall not resume Work on the Project until authorized to do so by the Commission. Any delay, time lost, or additional cost incurred as a result of the Contractor not having insurance required by the Contract or not providing proof of same in a form acceptable to the Commission, shall not give rise to a delay claim or any other claim against the Commission. Should the Contractor fail to provide or maintain any insurance required by this Contract, or proof thereof is not provided to the Commission, the Commission may withhold further Contract payments, treat such failure as a breach or default of the Contract, and/or, after providing written notice to the Contractor, require the Surety if, any, to secure appropriate coverage and/or purchase insurance complying with the Contract and charge back such purchase to the Contractor.
- **6. Self-Insured Retention/Deductibles.** Certificates of Insurance must indicate the applicable deductible/self-insured retention on each policy. Additional surety/security may be required in certain circumstances. The Contractor shall be solely responsible for all claim expenses and loss payments within the deductible or self-insured retention.
- **7. Subcontractors.** Should the Contractor engage a Sub-contractor, the Contractor shall endeavor to impose the insurance requirements of this document on the Subcontractor, as applicable. Required insurance limits should be determined commensurate with the work of the Sub-contractor. Proof thereof shall be supplied to the Commission.
- **B. Specific Coverages and Limits.** The types of insurance and minimum policy limits shall be as follows:

# 1. General Liability

Commercial General Liability Insurance (CGL), covering the liability of the Contractor for bodily injury, property damage, and personal/advertising injury arising from all work and operations under this Contract. The limits under such policy shall not be less than the following:

Each Occurrence limit: \$1,000,000General Aggregate: \$2,000,000

- Products/Completed Operations should equal the General Aggregate limit
- Personal Advertising Injury \$1,000,000
- Damage to Rented Premises \$50,000
- Medical Expense \$5,000

Coverage shall include, but not be limited to, the following: premises liability; independent contractors; blanket contractual liability, including tort liability of another assumed in a Contract; defense and/or indemnification obligations, including obligations assumed under this Contract; cross liability for additional insured's; products/completed operations for a term of no less than three years, commencing upon acceptance of the work, as required by the Contract; explosion, collapse, and underground hazards; contractor means and methods; liability resulting from Section 240 or Section 241 of the New York State Labor Law.

The following ISO forms must be endorsed to the policy:

- CG 00 01 01 96 or an equivalent Commercial General Liability Coverage Form
- CG 20 10 11 85, or, an equivalent- Additional Insured-Owner, Lessees or Contractors (Form B)

Limits may be provided through a combination of primary and umbrella/excess liability policies. The CGL aggregate shall be endorsed to apply on a per project basis for construction contracts.

Policies shall name the Commission as Additional Insureds, and such coverage shall be extended to afford Additional Insured status to those entities during the Products/Completed Operations term.

The CGL policy, and any umbrella/excess policies used to meet the "Each Occurrence" limits specified above, must be endorsed to be primary with respects to the coverage afforded the Additional Insureds, and such polic(ies) shall be primary to, and non-contributing with, any other insurance maintained by the Commission. Any other insurance maintained by the Commission shall be in excess of and shall not contribute with the Contractor's or Subcontractor's insurance, regardless of the "Other Insurance" clause contained in either party's policy of insurance.

# 2. Professional Liability

The Professional and any Professional sub-vendor retained by the Professional to work on the Contract shall procure and maintain during and for a period of three (3) years after completion of this Contract, Professional Liability Insurance in the amount of \$1,000,000 issued to and covering damage for liability imposed on the Professional by this Contract or law arising out of any negligent act, error, or omission in the rending of or failure to render professional services required by this Contract. The professional liability insurance may be issued on a claims-made policy form, in which case the Professional shall purchase at its sole expense, with extended Discovery Clause coverage of up to three (3) years after work is completed, if coverage is cancelled or not renewed.

## 3. Workers' Compensation

For work to be performed in New York State, the Contractor shall provide and maintain coverage during the life of this Contract for the benefit of such employees as are required to be covered by the NYS Workers' Compensation Law.

- (a) Evidence of Workers' Compensation and Employers Liability coverage must be provided on <u>one</u> of the following forms specified by the Commissioner of the Workers' Compensation Board:
  - (1) C-105.2 (September 2007, or most current version) Certificate of Workers' Compensation Insurance. vendor must request its carrier to send this form to the Commission; or
  - (2) U-26.3 Certificate of Workers' Compensation Insurance from the State Insurance Fund. vendor must request that the State Insurance Fund send this form to the Commission: or
  - (3) GSI-105/SI-12 Certificate of Workers' Compensation Self Insurance.

All forms are valid for one year from the date the form is signed/ stamped, or until policy expiration, whichever is earlier. (**ACORD forms** are **NOT** acceptable proof of Workers' Compensation coverage.)

All forms must name THE NEW YORK STATE GAMING COMMISSION and the NEW YORK GAMING FACILITY LOCATION BOARD, as the Entity Requesting Proof of Coverage (Entity being listed as the Certificate Holder).

- (b) If the Contractor is legally exempt from obtaining Workers' Compensation insurance coverage, Contractor must provide: **Form CE-200**, Certificate of Attestation for New York Entities With No Employees and Certain Out of State Entities, That New York State Workers' Compensation and/or Disability Benefits Insurance Coverage is Not Required which is available on the Workers' Compensation Board's website (www.wcb.state.ny.us).
- (c) If the Contractor is self-insured, Contractor must provide: **Form SI-12**, *Certificate of Workers' Compensation Self-Insurance*, available from the New York State Workers'

Compensation Board's Self-Insurance Office; or **Form GSI-105.2**, *Certificate of Participation in Workers' Compensation Group Self-Insurance*, available from the Contractor's Group Self-Insurance Administrator.

# 4. <u>Disability Benefits</u>

For work to be performed in NYS, the Contractor shall provide and maintain coverage during the life of this Agreement for the benefit of such employees as are required to be covered by the NYS Disability Benefits Law.

- (a) Evidence of Disability Benefits coverage must be provided on: **Form DB-120.1** (May 2006 or most current version), *Certificate of Insurance Coverage under the NYS Disability Benefits Law.* vendor must request its business insurance carrier to send this form to the Commission.
- (b) If the Contractor is legally exempt from obtaining Workers' Compensation Disability insurance, Contractor must provide: Form CE-200, Certificate of Attestation for New York Entities With No Employees and Certain Out of State Entities, That New York State Workers' Compensation and/or Disability Benefits Insurance Coverage is Not Required which is available on the Workers' Compensation Board's website (www.wcb.state.ny.us).
- (c) If the Contractor is self-insured, Contractor must provide: **Form DB-155**, *Certificate of Disability Benefits Self-Insurance.*

All forms are valid for one year from the date the form is signed/ stamped, or until policy expiration, whichever is earlier. All forms must name THE NEW YORK STATE GAMING COMMISSION and the NEW YORK GAMING FACILITY LOCATION BOARD, as the Entity Requesting Proof of Coverage (Entity being listed as the Certificate Holder).

2.13 <u>CONTRACTOR REQUIREMENTS AND PROCEDURES FOR EQUAL EMPLOYMENT AND BUSINESS PARTICIPATION OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND NEW YORK STATE CERTIFIED MINORITY/WOMEN-OWNED BUSINESSES.</u>

By submission of a Proposal in response to this solicitation, the bidder agrees with all of the terms and conditions of Clause 12 of Appendix A – Equal Employment Opportunities for Minorities and Women.

In accordance with Article 15-a of the New York State Executive Law and in conformance with the Regulations promulgated by the Minority and Women's Business Development Division of the New York State Department of Economic Development set forth at 5 NYCRR Parts 140-144, the bidder/contractor agrees to be bound by provisions to promote equality of economic opportunity for minority group members and women, and the facilitation of minority and women-owned business enterprise participation.

# The EEO and M/WBE requirements are set forth in Appendix J of this RFP.

# 2.14 <u>SUCCESSFUL VENDOR RESPONSIBILITIES AS PRIMARY CONTRACTOR</u>

The Contractor will be required to assume responsibility for all contractual activities offered in the Proposal whether or not the Contractor performs such activities. Further, the Commission or the Board will consider the Contractor to be the sole point of contact with regard to contractual matters, including payment of any and all charges resulting from the Contract.

The Contractor may have subcontractors; however, the Contractor must accept full responsibility for the performance of any such subcontractor. If any part of the work is to be subcontracted, responses to this RFP must include a list of subcontractors, as provided in Part 4 of this RFP.

# 2.15 APPROVAL OF STAFFING

The Commission reserves the right to review and, if perceived necessary, disapprove any employee of the successful vendor who is assigned to the Commission Contract, either at Contract inception or during the term or any extension thereof.

# 2.16 SUB-CONTRACT APPROVAL

The Commission must approve subcontractors and may require the successful vendor to replace subcontractors who are determined to be unacceptable upon inception or during the term or any extension thereof. Subcontractors are subject to background checks of personnel and principals, and may also require vendor licensing.

#### 2.17 DELEGATION AND/OR ASSIGNMENT

No delegation of any duties under this Contract to another entity shall be binding upon the State until the Board or Commission has given written consent to such delegation; nor shall assignments of rights to moneys due or to become due under this Contract be permitted to any entity other than Contractor, except by express written consent of the Board or the Commission.

#### 2.18 CODE OF CONDUCT FOR VENDOR

The Commission is an extremely sensitive enterprise because of the nature of the business and because it is government operated. Therefore, it is essential that its operation, and the operation of other enterprises which would be linked to it in the public mind, avoid not only impropriety but also the appearance of impropriety. Due to this, Contractors associated with the Commission are expected to:

A. Offer goods and services only of the highest standards;

- B. Use their best efforts to prevent the industry from becoming embroiled in unfavorable publicity;
- C. Make sales presentations in a responsible manner; and when it is necessary to point out the superiority of their goods or services over those of their competitors, to do so in such a manner as to avoid unfavorable publicity for the industry;
- D. Avoid promotional activities that could be interpreted as improper and result in embarrassment to the industry;
- E. Report security problems or potential security problems promptly to the Commission;
- F. Not offer or give any gift, gratuity, favor, entertainment, loan or any other thing of material monetary value to any Commission employee, or to any individual influencing the outcome of this project;
- G. At any point during the procurement and resulting Contract bidder must identify, and bring to the attention of the Commission, real or apparent conflicts of interest as knowledge of such conflicts arise.

## 2.19 TITLE TO AND USE OF INTELLECTUAL PROPERTY

The vendor agrees that any intellectual property developed or produced by vendor for the Commission or the Board under this Contract shall be the property of the Commission as a work made for hire.

#### 2.20 LICENSED INTELLECTUAL PROPERTY

To the extent that the vendor utilizes or relies upon the intellectual property rights of a third party in fulfilling its obligations under the Contract, the vendor will provide the Commission with whatever assurance the Commission deems necessary that the use of such third party intellectual property is permissible. In addition, in the event of failure to perform or breach of Contract the vendor must ensure continued right of use of licensed intellectual property by the Board and Commission. Neither the Board or the Commission will pay a fee for rights already held by the vendor; however, if fees are incurred for the licensing of intellectual property owned by any third party relevant to the fulfillment of the services under this RFP, any fees to be paid by the Board or Commission for use of a third party's intellectual property will be negotiated on a case by case basis. As part of its Proposal, the vendor must provide a list of any third party's intellectual property relevant to this procurement that the vendor is currently licensed to use.

#### 2.21 COMMISSION SECURITY REQUIREMENTS

The Contractor, including its employees, officers, agents and subcontractors, shall be required to comply with all present and future security policies of the Commission. In addition, the Contractor, its subcontractors, project managers, their employees, officers and agents, and any and all persons involved in projects and work assignments under

this Contract will be required, prior to access to any Commission site, to be given a security clearance by Commission. Anyone seeking access to a Commission site must provide their name, address, date of birth, company affiliation, and a company point of Contract for employment verification, at least one week prior to any site visit. Once preliminary access approval is granted by the Commission, all visitors to a site must provide two (2) forms of valid identification, including one photo ID and written authorization that they are acting on behalf of a designated employer andor contractor. Only after site authorization is confirmed will access to the Commission site be approved.

## A. Physical Security During the Delivery of Contracted Services

- (i) The Contractor shall be solely responsible for the safety and security of the project sites, facilities, and components under this Contract, with the exception that the Contractor is not responsible for overall building security at locations under the control and management of Commission, State, local or federal agencies. The Contractor remains responsible, however, for security of project components or equipment within such buildings, e.g. secure equipment enclosures within the space provided by such agencies. The Contractor shall be responsible for and shall correct its failure or theft of any components or portion of the project due to the Contractor's inadequate physical and/or information security at its cost and expense.
- (ii) The physical security and the information security of project data shall be provided at a level commensurate with that normally established for a similar system in today's heightened security environment. All components of site security shall be of suitable strength and design, and shall reasonably withstand attempts to gain unauthorized access.

# B. Access by Personnel

- (i) The Prime Contractor, its officers, agents, subcontractors, and their employees and independent contractors, shall be required to comply with all applicable facility and information security policies and procedures of the Commission and the State in performing the scope of work under this RFP. Such policies and procedures shall be communicated to the Contractor as a condition precedent to Contractor's obligations under this paragraph.
- (ii) The Contractor warrants that each individual performing work under this RFP is legally eligible to work in the United States and that such eligibility shall be maintained at all times during the engagement while the individual is accessing any Commission site, information systems or data contained therein. In addition, prior to accessing any Commission site, project information systems or data contained therein, the Contractor, and its officers, agents, sub-contractors, and their collective employees and independent contractors performing work under this RFP, shall be required to:

- (a) Obtain security clearance from the Commission, which may include, at the Commission's discretion, a criminal history and/or background investigation of each individual proposed to perform work under the Contract. Each individual assigned to the project by or through the Contractor shall be required to submit identifying information to the Commission.
- (b) Obtain from the Commission and prominently display on their person, Commission issued identification cards at all times while physically present at any Commission site.
- (iii) When an emergency or other circumstances occur which render immediate compliance with the foregoing requirements impractical, the Commission may, in its sole judgment, defer an individual's compliance with the foregoing requirements and grant temporary access. Such deferment shall not be construed as a waiver of the Commission's right to subsequently require security clearance as to any individual previously granted such temporary access; provided however, that even in such circumstances, the Commission shall approve such individual's access prior to such individual accessing a site, system or date and the Commission may accompany such individual at all times when on-site.
- (iv) The Commission reserves the right, in its sole discretion, and without liability to the Contractor's officers, agents, subcontractors, and their collective employees and independent contractors assigned to work under the Contract, to withhold approval of and refuse to permit access prior to such individual accessing a site, system or data and the Commission may accompany such individual at all times when on-site. The Commission reserves the right, in its sole discretion, and without liability to the Contractor's officers, agents, subcontractors, and their collective employees and independent contractors assigned to work under the Contract, to withhold approval of and refuse to permit access to Commission facilities, electronic information systems or data contained therein to any individual proposed by or through the Contractor (A) who refuses to comply with the security procedures outlined in this section, or (B) where the Commission determines that the individual may present a risk to the Commission's security interests. The Commission shall not be liable for payments or damages of any kind if the Contractor is delayed or unable to perform under the Contract as a result of the Commission's denial of access to any individual(s) pursuant to this section.

#### PART 3- SCOPE OF WORK

## 3.1 WORK AND DELIVERABLES

The vendor will provide gaming advisory services to the Board related to the selection of applicants for award of four gaming facility licenses. Such services will include, but not be limited to, participation in the development of the specifications and evaluation instrument for the Request for applications (the "RFA") for award of casino licenses; analysis of applications submitted in response to the RFA; and written determination based on that analysis, as more fully defined in this Part. Subsequent to the selection of applicants for award of gaming licenses, the Board may require additional related services of the vendor on an hourly or "other engagement" basis.

## 3.2 SCOPE

- A. Deliverable One: The successful bidder will be expected to assist the Board in development of the RFA and evaluation instrument. This will include, but may not be limited to the following:
  - 1. <u>Development of the RFA</u>: Participate in development of the RFA consistent with criteria established by the Article.
    - a. Assist the Board in development of the RFA consistent with the requirements set forth in Section 1312 and 1314 of the PML.
    - Assist the Commission and Board in prescribing the form of the application based on the criteria set forth in Section 1313 of the PML relative to the form of the application.
    - c. Assist in the Board in determining a gaming facility licensing fee to be paid by the applicant as provided for in Section 1315 of the PML.
    - d. Assist the Board in determining a minimum capital investment requirement by zone and region as provided for in Section 1315 of the PML.
  - 2. <u>Development of the Evaluation Instrument</u>: Provide guidance and advice to the Board in establishing evaluation criteria that will provide the Board with the tool for analysis of the applications, including the evaluation criteria defined in Section 1320 of the PML and the disqualifying criteria defined in Section 1318 of the PML.
- **B. Deliverable Two:** The successful bidder will be expected to provide guidance in the evaluation by the Board of each application received in response to the RFA. This will include, but may not be limited to the following:
  - **1.** <u>Evaluation of Applications</u>: Assist the Board in analysis of the applications received in response to this RFA based upon the evaluation criteria established, including:

- a. Assessment of the bidder's ability to be compliant with and reach the minimum capital investment set by the Board for each region.
- b. Assessment of applicant's ability to meet the minimum thresholds required for obtaining a license as provided for in Section 1316 of the PML.
- c. Analysis and assessment of applicant's ability and likelihood of achieving and maintaining and fostering an on-going robust gaming market in New York.
- d. Construct and use financial analysis tools and techniques to analyze the applications to determine the strength and viability of the financial aspects of the gaming facility license applications, including meeting license fee requirements. This includes identification of potentially missing, under-estimated costs or overestimated revenues.
- e. Establishing a risk profile and analysis of each area of risk for each application as an overall application and for the various major cost and revenue components within each application to identify discrete risks associated with each application.
- f. Provide a fact-based, un-biased assessment of each casino license application relating to the viability, reasonability, and completeness of the financial aspects of each application.
- g. Detailed review, analysis, and assessment of financial statements from gaming facility license applicants for at least 8 years including any SEC filings and assessments of unaudited financial statements.
- h. Thorough analysis and assessment of each applicant's financing structure including sources of capital and assessment of future capital needs.
- i. Review, analysis and assessment of the bidder's track record for meeting financial projections through public documents (e.g. public firm SEC filings) and casino development industry trends and indicators, or other information submitted. In addition, perform a risk assessment based on the same available data and industry benchmarks and trends.
- j. Detailed analysis and assessment of proposed project budgets for each applicant including, but not limited to: Construction costs, both labor and materials; facility design costs; project and construction consulting costs and fees; development costs; pre-opening costs; marketing costs; initial working capital needs.
- k. Economic trending and sensitivity analysis of cost estimates and revenue projections, including: Analysis of annual budgets and cash flows for up to 10 years of pro-forma projections; sensitivity analysis and assessment of gaming revenue projections for as much as 10 years; sensitivity analysis and assessments of non-gaming revenue projections for as much as 10 years; sensitivity analysis and assessment of tax revenue estimates.
- I. Assessment of financial controls including internal audit controls.

- m. Assessment of gaming license applicant's track record for achieving cost and revenue projections.
- n. Financial assessment of applicant's gaming interests in other states (e.g. realism and risk assessment of applicant's estimates and assertions).
- Thorough assessment and analysis of gaming facility license applicant's overall financial strength and economic benefits to New York including, and in addition to, direct gaming related benefits.
- 2. <u>Advisory Summary</u>: Provide a comprehensive summary, including related documentation, of all analyses and related tasks performed in consultation with the Board in the evaluation and determination of successful applicants for award of gaming facility licenses.

# C. Other Engagements (Statement of Work Process)

It is possible that following award of the gaming facility licenses, the Board may need to engage the vendor for additional related services. At such time that an engagement is required, the process for entering into these engagements is as follows:

- The Board will define, in writing, the objectives and scope of the project.
- The vendor will prepare a work plan in response to the objectives.
- The Board will review the work plan and related cost and, if agreeable, will prepare a Statement of Work (the "SOW"), in the form incorporated into this RFP as **Attachment 4**.
- The SOW will define the work plan and cost to complete the project, including the staff positions and associated hourly rates that will be dedicated to the work.
   Pricing will be consistent with rates established in the Pricing Proposal.
- The SOW will be signed by both parties and forwarded to the Office of the State Comptroller (the "OSC") for final review and approval.
- Upon approval of the OSC the project can commence.

# **D.** Hourly Consultation

The Board may also need to consult with appropriate persons on the vendor's staff on an as needed basis. Under these circumstances, the Project Manager will contact the vendor to discuss the work and the vendor will provide assistance under the job category and rates proposed in the Pricing Proposal.

## 3.3 BOARD RESPONSIBILITY AND PROJECT CONTROL

The Board will assign a primary contact to the vendor who will be responsible for the direction and control of all aspects of the project; will provide the vendor with all available data required by the vendor to carry out its duties under the Contract, including access to Commission staff, as needed.

The Commission will provide meeting space at its headquarters at One Broadway Center, Schenectady, NY. All in-person meetings between the vendor and the Board or Commission may be held at this location.

#### PART – 4 INFORMATION REQUIRED FROM BIDDERS

In preparation of the Proposal, each bidder should pay special attention to the requirements and information being requested in order to respond fully to the RFP. Any Proposal found to be incomplete or placing conditions in response to the requirements under this RFP, may be deemed non-responsive and removed from further consideration.

#### 4.1 BUSINESS ORGANIZATION

- A. The bidder must state the full name and address of its organization and, if applicable, any branch office or other subordinate element that will perform or assist in the performance of the work hereunder. The bidder shall indicate whether it operates as an individual, partnership, corporation, joint venture, or other specified form of business organization. Each bidder must state whether they are qualified and/or registered to do business in the State of New York.
- B. The bidder must indicate the name, address (including e-mail) and telephone number of the individual from your organization that is authorized to enter into and bind the organization to the terms and conditions of its Proposal.

#### 4.2 FINANCIAL VIABILITY

The bidder must submit information demonstrating the bidders's financial viability, integrity and stability, including, but not limited to, annual reports and client lists for the past three years. Further, to the extent not already provided in the vendor Responsibility Questionnaire, the bidder shall describe key corporate personnel, ownership control, and facilities available to satisfy the requirements of the proposed Contract. This information will be used in conjunction with the vendor Responsibility Questionnaire in determining whether the bidder is "responsible" and therefore subject to award under this procurement.

#### 4.3 EXPERIENCE OF THE BIDDER'S ORGANIZATION

#### Organization:

The bidder must demonstrate in its Proposal that its organization is of sufficient size and has the qualifications required to perform the requested services as defined in this RFP. The Proposal must include the following:

- Thorough description of the organization, including employee capacity to undertake and successfully carry out the proposed services.
- Credentials of the firm and examples of past projects that illustrate such record.

- Resumes of the managing individuals describing relevant education, knowledge, training, and experience. The State expects that the same managers will have overall responsibility for all projects conducted pursuant to this RFP. Exceptions may be made only with the approval of the Board or the Commission.
- Description of prior experience of the bidding organization, including any sufficient description and detail to demonstrate the relevance of such experience, specifically as related to the service being sought under this RFP.
- Description of how the organization's quality assurance program will be applied to the bidder's Proposal.

#### References:

The Proposal must name as references at least three clients relevant to the work to be performed under the Contract resulting from this RFP. References must include company name, contact person (name, title, telephone number, email address, and mailing address). Also, each reference must include a general statement of the type of work performed for the reference. References will be used to substantiate the Technical Proposal.

#### 4.4 PROJECT MANAGEMENT AND STAFFING

- A. The Proposal must identify the full time dedicated staff project director and other responsible individuals by name, title, and location who will work under a resulting Contract, including proposed subcontractor staff members.
- B. The Proposal must provide resumes for proposed staff indicating the relevant experience of each individual; his or her role in the project; and anticipated percentage of time allocated of each individual in the proposed work effort.
- C. The Proposal must provide evidence of certifications and licenses (i.e. CPA, CFA) of the proposed staff relating to the work outlined in the RFP.

#### 4.5 SUB-CONTRACTORS

If applicable, the Proposal must list all subcontractors, including firm name and address, contact person, and a complete description of work to be subcontracted. Descriptive information relative to the sub-contractor's organization and capabilities must be included. If the vendor does not intend to utilize subcontractors, that too should be indicated in the Technical Proposal.

#### 4.6 SCENARIOS FOR EVALUATION

As part of the Technical Proposal response, bidders will be evaluated on an exercise designed to assess the bidder's approach to the requirements under Deliverable Two

(Section 3.2.B). Listed below are three scenarios of proposed destination resorts to be utilized in this Technical Proposal exercise. As part of the Technical Proposal response, the bidder is required to respond to **each** of the following scenarios considering the approach that would be taken in evaluating **each** of these scenarios. This response must include the following:

- a. Approach strategy;
- b. Applicable tools for financial analysis;
- c. Anticipated allocation of time, including the number of man hours by job category (defined in Section 4.7) that would be utilized;
- d. Advisory Summary, related to the specific scenario, in the form that would be provided if the bidder is determined to be the successful bidder under this RFP.

**Scenario One**: An application is received from a \$500 million publicly traded company; licensed in other jurisdictions; proposing a \$450 million facility; using a funding source consisting of \$250 million in corporate borrowing and \$200 million capital investment.

**Scenario Two**: An application is received from a \$300 million privately held company; licensed in other jurisdictions; proposing a \$300 million facility; using funding from \$75 million from new capital investors and \$225 from corporate borrowing.

**Scenario Three**: An application is received from a \$1 billion hospitality conglomerate; not licensed in any other jurisdiction; hiring a gaming management company to operate the proposed facility; proposing a \$450 million facility; using funding from a \$200 million capital investment, \$150 million common stock issuance, and \$100 million corporate debt.

#### 4.7 PRICING PROPOSAL

Utilizing the Pricing Proposal form, **Attachment 2**, the bidder is to propose pricing based on the Scope of Services set forth in Section 3.2 of this RFP. **Bidder must use Attachment 2 as directed. Alternative pricing structures will be deemed non-responsive.** 

#### 4.8 COMPLIANCE WITH REQUIREMENTS

Contractor must state compliance with the requirements outlined in the RFP and submit completed forms as required.

#### 4.9 <u>ADDITIONAL INFORMATION AND COMMENTS</u>

The bidder should include any other information that is believed to be pertinent but not specifically asked for elsewhere.

#### PART 5 – EVALUATION AND SELECTION

#### 5.1 <u>INTRODUCTION</u>

This section describes the evaluation process that will be used to determine which Proposal provides the greatest overall benefits to the State. The ability of the Commission to evaluate a bidder's Proposal is dependent upon the completeness and proper submission of the Proposal. The failure of a bidder to provide information requested by this RFP, to submit the Proposal according to the required format, or to respond appropriately to a clarification request or demonstration request, may result in rejection of the bidder's Proposal or reduction in scoring during the evaluation.

#### 5.2 **EVALUATION METHODOLOGY**

The Commission will conduct a comprehensive, fair, and impartial evaluation of Proposals received in response to this RFP. In making a selection, the Commission will be represented by an Evaluation Committee (the "Committee") comprising Commission staff members. The Commission reserves the right to make changes in the Committee's membership as necessary.

Scoring of the Technical Proposals will be by consensus of the Commission. The Pricing Proposals will be scored by one or more individuals from the Commission's Finance Office designated by the Committee and will be based on a pre-determined formula. The relative weight of technical to price will be: Technical 75%; Price 25%.

#### 5.3 EVALUATION STEPS

The evaluation and award process will comprise all of the following:

- A. Pass/Fail evaluation of minimum qualifying requirements of the bidder as provided for in Section 1.3 of this RFP.
- B. Review of Proposals to assess compliance with proposal submission requirements, including responsiveness to terms, conditions and requirements.
- C. Detailed evaluation of proposed functions, features, services, and references, using the requirements and criteria defined in this RFP.
- D. Proposal clarifications.
- E. Scoring of Technical Proposals by the Commission.
- F. Assessment and scoring of Pricing Proposals after finalization of the technical scoring process and by one or more individuals from the Finance Office.

- H. Compilation by staff of the Contracts Office of the technical scores and pricing score into a summary score sheet.
- I. Acceptance by Board, or, in the absence of a Board, by the Executive Director of the Commission, and then the Commission, of recommendation of award.
- J. Notice of Award.

#### 5.4 INFORMATION FROM OTHER SOURCES

The Commission reserves the right to obtain from sources other than the bidder, information concerning a bidder, the bidder's offerings and capabilities, and the bidder's performance, that the Commission deems pertinent to this RFP and to consider such information in evaluating the bidder's Proposal. This may include, but is not limited to, the Chairperson of the Evaluation Committee engaging vendors and additional experts from outside the Committee to better inform the Committee's findings, as well as references from other lotteries and gaming jurisdictions.

In addition, as provided in Section 4.3, references will be checked regarding the bidder's past experience. The Committee will select an equal number of current or previous clients for each vendor. The Commission reserves the right to contact references as many times as is necessary and to contact as many references as is necessary, to obtain a complete understanding of the vendor's performance and experience.

#### 5.5 **EVALUATION & SELECTION CRITERIA**

Proposals determined to comply with the requirements set forth in this RFP and submission requirements outlined in Part 4 – Information Required from bidders, will be evaluated based on the following criteria:

#### A. Technical Evaluation – 75%

• Experience of the vendor's Organization (20 points)

Project Management & Staffing (30 points)

Analytical Approach to Scenarios (25 points)

#### B. Pricing Evaluation – 25%

The bidder with the lowest Price will be awarded the full points allocated to the pricing evaluation. The score for each of the remaining bidders will be proportionate to the lowest bidder based on a pre-determined formula.

#### 5.6 FINAL COMPOSITE SCORE/DETERMINATION OF AWARD PROCESS

The technical and pricing scores will be combined to determine the final composite score for each bidder. Award will be made to the responsive and responsible bidder who achieves the highest composite score.

#### 5.7 NOTICE OF AWARD

A Contract award notification letter will be sent to the successful bidder and unsuccessful bidders indicating award subject to approval by the Office of the Attorney General and Office of the State Comptroller.

No public discussion or news releases relating to this RFP or the resulting Contract shall be made by any bidder without the prior approval of the Commission.

#### 5.8 DEBRIEFINGS

At the time of award notification, bidders will be advised of the opportunity for a debriefing by the Commission. Information shared during the debriefings will be in accordance with the FOIL.

## APPENDIX A

## **Standard Clauses for NYS Contracts**

## **APPENDIX A**

STANDARD CLAUSES FOR NEW YORK STATE CONTRACTS

PLEASE RETAIN THIS DOCUMENT FOR FUTURE REFERENCE.

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#### STANDARD CLAUSES FOR NYS CONTRACTS

The parties to the attached contract, license, lease, amendment or other agreement of any kind (hereinafter, "the contract" or "this contract") agree to be bound by the following clauses which are hereby made a part of the contract (the word "Contractor" herein refers to any party other than the State, whether a contractor, licenser, licensee, lessor, lessee or any other party):

- **1. EXECUTORY CLAUSE.** In accordance with Section 41 of the State Finance Law, the State shall have no liability under this contract to the Contractor or to anyone else beyond funds appropriated and available for this contract.
- 2. NON-ASSIGNMENT CLAUSE. In accordance with Section 138 of the State Finance Law, this contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the State's previous written consent, and attempts to do so are null and void. Notwithstanding the foregoing, such prior written consent of an assignment of a contract let pursuant to Article XI of the State Finance Law may be waived at the discretion of the contracting agency and with the concurrence of the State Comptroller where the original contract was subject to the State Comptroller's approval, where the assignment is due to a reorganization, merger or consolidation of the Contractor's business entity or enterprise. The State retains its right to approve an assignment and to require that any Contractor demonstrate its responsibility to do business with the State. The Contractor may, however, assign its right to receive payments without the State's prior written consent unless this contract concerns Certificates of Participation pursuant to Article 5-A of the State Finance Law.
- 3. COMPTROLLER'S APPROVAL. In accordance with Section 112 of the State Finance Law (or, if this contract is with the State University or City University of New York, Section 355 or Section 6218 of the Education Law), if this contract exceeds \$50,000 (or the minimum thresholds agreed to by the Office of the State Comptroller for certain S.U.N.Y. and C.U.N.Y. contracts), or if this is an amendment for any amount to a contract which, as so amended, exceeds said statutory amount, or if, by this contract, the State agrees to give something other than money when the value or reasonably estimated value of such consideration exceeds \$10,000, it shall not be valid, effective or binding upon the State until it has been approved by the State Comptroller and filed in his office. Comptroller's approval of contracts let by the Office of General Services is required when such contracts exceed \$85,000 (State Finance Law Section 163.6-a). However, such pre-approval shall not be required for any contract established as a centralized contract through the Office of General Services or for a purchase order or other transaction issued under such centralized contract.
- **4. WORKERS' COMPENSATION BENEFITS.** In accordance with Section 142 of the State Finance Law, this

contract shall be void and of no force and effect unless the Contractor shall provide and maintain coverage during the life of this contract for the benefit of such employees as are required to be covered by the provisions of the Workers' Compensation Law.

- **5. NON-DISCRIMINATION REQUIREMENTS.** To the extent required by Article 15 of the Executive Law (also known as the Human Rights Law) and all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor will not discriminate against any employee or applicant for employment because of race, creed, color, sex, national origin, sexual orientation, age, disability, genetic predisposition or carrier status, or marital status. Furthermore, in accordance with Section 220-e of the Labor Law, if this is a contract for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies, and to the extent that this contract shall be performed within the State of New York, Contractor agrees that neither it nor its subcontractors shall, by reason of race, creed, color, disability, sex, or national origin: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. If this is a building service contract as defined in Section 230 of the Labor Law, then, in accordance with Section 239 thereof, Contractor agrees that neither it nor its subcontractors shall by reason of race, creed, color, national origin, age, sex or disability: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. Contractor is subject to fines of \$50.00 per person per day for any violation of Section 220-e or Section 239 as well as possible termination of this contract and forfeiture of all moneys due hereunder for a second or subsequent violation.
- **6.** WAGE AND HOURS PROVISIONS. If this is a public work contract covered by Article 8 of the Labor Law or a building service contract covered by Article 9 thereof, neither Contractor's employees nor the employees of its subcontractors may be required or permitted to work more than the number of hours or days stated in said statutes, except as otherwise provided in the Labor Law and as set forth in prevailing wage and supplement schedules issued by the State Labor Department. Furthermore, Contractor and its subcontractors must pay at least the prevailing wage rate and pay or provide the prevailing supplements, including the premium rates for overtime pay, as determined by the State Labor Department in accordance with the Labor Law. Additionally, effective April 28, 2008, if this is a public work contract covered by Article 8 of the Labor Law, the Contractor understands and agrees that the filing of payrolls in a manner consistent with Subdivision 3-a of Section 220 of the Labor Law shall be a condition precedent to payment by the State of

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any State approved sums due and owing for work done upon the project.

- 7. NON-COLLUSIVE BIDDING CERTIFICATION. In accordance with Section 139-d of the State Finance Law, if this contract was awarded based upon the submission of bids, Contractor affirms, under penalty of perjury, that its bid was arrived at independently and without collusion aimed at restricting competition. Contractor further affirms that, at the time Contractor submitted its bid, an authorized and responsible person executed and delivered to the State a non-collusive bidding certification on Contractor's behalf.
- 8. INTERNATIONAL BOYCOTT PROHIBITION. In accordance with Section 220-f of the Labor Law and Section 139-h of the State Finance Law, if this contract exceeds \$5,000, the Contractor agrees, as a material condition of the contract, that neither the Contractor nor any substantially owned or affiliated person, firm, partnership or corporation has participated, is participating, or shall participate in an international boycott in violation of the federal Export Administration Act of 1979 (50 USC App. Sections 2401 et seq.) or regulations thereunder. If such Contractor, or any of the aforesaid affiliates of Contractor, is convicted or is otherwise found to have violated said laws or regulations upon the final determination of the United States Commerce Department or any other appropriate agency of the United States subsequent to the contract's execution, such contract, amendment or modification thereto shall be rendered forfeit and void. The Contractor shall so notify the State Comptroller within five (5) business days of such conviction, determination or disposition of appeal (2NYCRR 105.4).
- 9. SET-OFF RIGHTS. The State shall have all of its common law, equitable and statutory rights of set-off. These rights shall include, but not be limited to, the State's option to withhold for the purposes of set-off any moneys due to the Contractor under this contract up to any amounts due and owing to the State with regard to this contract, any other contract with any State department or agency, including any contract for a term commencing prior to the term of this contract, plus any amounts due and owing to the State for any other reason including, without limitation, tax delinquencies, fee delinquencies or monetary penalties relative thereto. The State shall exercise its set-off rights in accordance with normal State practices including, in cases of set-off pursuant to an audit, the finalization of such audit by the State agency, its representatives, or the State Comptroller.
- 10. <u>RECORDS</u>. The Contractor shall establish and maintain complete and accurate books, records, documents, accounts and other evidence directly pertinent to performance under this contract (hereinafter, collectively, "the Records"). The Records must be kept for the balance of the calendar year in which they were made and for six (6) additional years thereafter. The State Comptroller, the Attorney General and any other person or entity authorized to conduct an examination, as well as the agency or agencies involved in this

contract, shall have access to the Records during normal business hours at an office of the Contractor within the State of New York or, if no such office is available, at a mutually agreeable and reasonable venue within the State, for the term specified above for the purposes of inspection, auditing and copying. The State shall take reasonable steps to protect from public disclosure any of the Records which are exempt from disclosure under Section 87 of the Public Officers Law (the "Statute") provided that: (i) the Contractor shall timely inform an appropriate State official, in writing, that said records should not be disclosed; and (ii) said records shall be sufficiently identified; and (iii) designation of said records as exempt under the Statute is reasonable. Nothing contained herein shall diminish, or in any way adversely affect, the State's right to discovery in any pending or future litigation.

- 11. IDENTIFYING INFORMATION AND PRIVACY NOTIFICATION. (a) Identification Number(s). Every invoice or New York State Claim for Payment submitted to a New York State agency by a payee, for payment for the sale of goods or services or for transactions (e.g., leases, easements, licenses, etc.) related to real or personal property must include the payee's identification number. The number is any or all of the following: (i) the payee's Federal employer identification number, (ii) the payee's Federal social security number, and/or (iii) the payee's Vendor Identification Number assigned by the Statewide Financial System. Failure to include such number or numbers may delay payment. Where the payee does not have such number or numbers, the payee, on its invoice or Claim for Payment, must give the reason or reasons why the payee does not have such number or numbers.
- (b) Privacy Notification. (1) The authority to request the above personal information from a seller of goods or services or a lessor of real or personal property, and the authority to maintain such information, is found in Section 5 of the State Tax Law. Disclosure of this information by the seller or lessor to the State is mandatory. The principal purpose for which the information is collected is to enable the State to identify individuals, businesses and others who have been delinquent in filing tax returns or may have understated their tax liabilities and to generally identify persons affected by the taxes administered by the Commissioner of Taxation and Finance. The information will be used for tax administration purposes and for any other purpose authorized by law. (2) The personal information is requested by the purchasing unit of the agency contracting to purchase the goods or services or lease the real or personal property covered by this contract or lease. The information is maintained in the Statewide Financial System by the Vendor Management Unit within the Bureau of State Expenditures, Office of the State Comptroller, 110 State Street, Albany, New York 12236.
- 12. EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN. In accordance with Section 312 of the Executive Law and 5 NYCRR 143, if this contract is: (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of \$25,000.00,

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whereby a contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the contracting agency; or (ii) a written agreement in excess of \$100,000.00 whereby a contracting agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon; or (iii) a written agreement in excess of \$100,000.00 whereby the owner of a State assisted housing project is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon for such project, then the following shall apply and by signing this agreement the Contractor certifies and affirms that it is Contractor's equal employment opportunity policy that:

- (a) The Contractor will not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status, shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on State contracts and will undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination. Affirmative action shall mean recruitment, employment, job assignment, promotion, upgradings, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation;
- (b) at the request of the contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein; and
- (c) the Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the State contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

Contractor will include the provisions of "a", "b", and "c" above, in every subcontract over \$25,000.00 for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (the "Work") except where the Work is for the beneficial use of the Contractor. Section 312 does not apply to: (i) work, goods or services unrelated to this contract; or (ii) employment outside New York State. The State shall consider compliance by a contractor or subcontractor with the requirements of any federal law concerning equal employment

opportunity which effectuates the purpose of this section. The contracting agency shall determine whether the imposition of the requirements of the provisions hereof duplicate or conflict with any such federal law and if such duplication or conflict exists, the contracting agency shall waive the applicability of Section 312 to the extent of such duplication or conflict. Contractor will comply with all duly promulgated and lawful rules and regulations of the Department of Economic Development's Division of Minority and Women's Business Development pertaining hereto.

- **13.** <u>CONFLICTING TERMS</u>. In the event of a conflict between the terms of the contract (including any and all attachments thereto and amendments thereof) and the terms of this Appendix A, the terms of this Appendix A shall control.
- **14. GOVERNING LAW.** This contract shall be governed by the laws of the State of New York except where the Federal supremacy clause requires otherwise.
- **15. LATE PAYMENT**. Timeliness of payment and any interest to be paid to Contractor for late payment shall be governed by Article 11-A of the State Finance Law to the extent required by law.
- **16.** <u>NO ARBITRATION</u>. Disputes involving this contract, including the breach or alleged breach thereof, may not be submitted to binding arbitration (except where statutorily authorized), but must, instead, be heard in a court of competent jurisdiction of the State of New York.
- 17. SERVICE OF PROCESS. In addition to the methods of service allowed by the State Civil Practice Law & Rules ("CPLR"), Contractor hereby consents to service of process upon it by registered or certified mail, return receipt requested. Service hereunder shall be complete upon Contractor's actual receipt of process or upon the State's receipt of the return thereof by the United States Postal Service as refused or undeliverable. Contractor must promptly notify the State, in writing, of each and every change of address to which service of process can be made. Service by the State to the last known address shall be sufficient. Contractor will have thirty (30) calendar days after service hereunder is complete in which to respond.
- **18. PROHIBITION ON PURCHASE OF TROPICAL HARDWOODS.** The Contractor certifies and warrants that all wood products to be used under this contract award will be in accordance with, but not limited to, the specifications and provisions of Section 165 of the State Finance Law, (Use of Tropical Hardwoods) which prohibits purchase and use of tropical hardwoods, unless specifically exempted, by the State or any governmental agency or political subdivision or public benefit corporation. Qualification for an exemption under this law will be the responsibility of the contractor to establish to meet with the approval of the State.

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In addition, when any portion of this contract involving the use of woods, whether supply or installation, is to be performed by any subcontractor, the prime Contractor will indicate and certify in the submitted bid proposal that the subcontractor has been informed and is in compliance with specifications and provisions regarding use of tropical hardwoods as detailed in §165 State Finance Law. Any such use must meet with the approval of the State; otherwise, the bid may not be considered responsive. Under bidder certifications, proof of qualification for exemption will be the responsibility of the Contractor to meet with the approval of the State.

#### 19. MACBRIDE FAIR EMPLOYMENT PRINCIPLES.

In accordance with the MacBride Fair Employment Principles (Chapter 807 of the Laws of 1992), the Contractor hereby stipulates that the Contractor either (a) has no business operations in Northern Ireland, or (b) shall take lawful steps in good faith to conduct any business operations in Northern Ireland in accordance with the MacBride Fair Employment Principles (as described in Section 165 of the New York State Finance Law), and shall permit independent monitoring of compliance with such principles.

**20.** OMNIBUS PROCUREMENT ACT OF 1992. It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority and women-owned business enterprises as bidders, subcontractors and suppliers on its procurement contracts.

Information on the availability of New York State subcontractors and suppliers is available from:

NYS Department of Economic Development Division for Small Business Albany, New York 12245 Telephone: 518-292-5100

Fax: 518-292-5884 email: opa@esd.ny.gov

A directory of certified minority and women-owned business enterprises is available from:

NYS Department of Economic Development Division of Minority and Women's Business Development 633 Third Avenue

New York, NY 10017

212-803-2414

email: <u>mwbecertification@esd.ny.gov</u>

http://esd.ny.gov/MWBE/directorySearch.html

The Omnibus Procurement Act of 1992 requires that by signing this bid proposal or contract, as applicable, Contractors certify that whenever the total bid amount is greater than \$1 million:

- (a) The Contractor has made reasonable efforts to encourage the participation of New York State Business Enterprises as suppliers and subcontractors, including certified minority and women-owned business enterprises, on this project, and has retained the documentation of these efforts to be provided upon request to the State;
- (b) The Contractor has complied with the Federal Equal Opportunity Act of 1972 (P.L. 92-261), as amended;
- (c) The Contractor agrees to make reasonable efforts to provide notification to New York State residents of employment opportunities on this project through listing any such positions with the Job Service Division of the New York State Department of Labor, or providing such notification in such manner as is consistent with existing collective bargaining contracts or agreements. The Contractor agrees to document these efforts and to provide said documentation to the State upon request; and
- (d) The Contractor acknowledges notice that the State may seek to obtain offset credits from foreign countries as a result of this contract and agrees to cooperate with the State in these efforts.

#### 21. RECIPROCITY AND SANCTIONS PROVISIONS.

Bidders are hereby notified that if their principal place of business is located in a country, nation, province, state or political subdivision that penalizes New York State vendors, and if the goods or services they offer will be substantially produced or performed outside New York State, the Omnibus Procurement Act 1994 and 2000 amendments (Chapter 684 and Chapter 383, respectively) require that they be denied contracts which they would otherwise obtain. NOTE: As of May 15, 2002, the list of discriminatory jurisdictions subject to this provision includes the states of South Carolina, Alaska, West Virginia, Wyoming, Louisiana and Hawaii. Contact NYS Department of Economic Development for a current list of jurisdictions subject to this provision.

- 22. <u>COMPLIANCE</u> <u>WITH</u> <u>NEW</u> <u>YORK</u> <u>STATE</u> <u>INFORMATION</u> <u>SECURITY</u> <u>BREACH</u> <u>AND</u> <u>NOTIFICATION ACT.</u> Contractor shall comply with the provisions of the New York State Information Security Breach and Notification Act (General Business Law Section 899-aa; State Technology Law Section 208).
- 23. COMPLIANCE WITH CONSULTANT DISCLOSURE LAW. If this is a contract for consulting services, defined for purposes of this requirement to include analysis, evaluation, research, training, data processing, computer programming, engineering, environmental, health, and mental health services, accounting, auditing, paralegal, legal or similar services, then, in accordance with Section 163 (4-g) of the State Finance Law (as amended by Chapter 10 of the Laws of 2006), the Contractor shall timely, accurately and properly comply with the requirement to submit an annual employment report for the contract to the agency that awarded

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the contract, the Department of Civil Service and the State Comptroller.

# **24. PROCUREMENT LOBBYING.** To the extent this agreement is a "procurement contract" as defined by

State Finance Law Sections 139-j and 139-k, by signing this agreement the contractor certifies and affirms that all disclosures made in accordance with State Finance Law Sections 139-j and 139-k are complete, true and accurate. In the event such certification is found to be intentionally false or intentionally incomplete, the State may terminate the agreement by providing written notification to the Contractor in accordance with the terms of the agreement.

# 25. <u>CERTIFICATION OF REGISTRATION TO COLLECT SALES AND COMPENSATING USE TAX BY CERTAIN STATE CONTRACTORS, AFFILIATES AND SUBCONTRACTORS.</u>

To the extent this agreement is a contract as defined by Tax Law Section 5-a, if the contractor fails to make the certification required by Tax Law Section 5-a or if during the term of the contract, the Department of Taxation and Finance or the covered agency, as defined by Tax Law 5-a, discovers that the certification, made under penalty of perjury, is false, then such failure to file or false certification shall be a material breach of this contract and this contract may be terminated, by providing written notification to the Contractor in accordance with the terms of the agreement, if the covered agency determines that such action is in the best interest of the State.

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## APPENDIX B

**Contract (incorporates Appendix A)** 

#### GAMING ADVISORY SERVICES CONTRACT # C130007

THIS AGREEMENT made this \_\_\_\_\_ day of \_\_\_\_\_\_\_, [year] by and between the NEW YORK GAMING FACILITY LOCATION BOARD (the "Board"), through the NEW YORK STATE GAMING COMMISSION, DIVISION OF GAMING, an executive agency of the State of New York having an office at One Broadway Center, Post Office Box 7500, Schenectady, New York 12301-7500 [(the "Commission")], and [name of company] having an office at [address of company] [(the "Contractor" or "Consultant")].

WHEREAS the Commission issued a Request for Proposals on November 26, 2013 soliciting proposals from qualified firms to provide Gaming Advisory Services, and clarified the requirements of the Request for Proposals with a list of Questions and Answers dated December 5, 2013 (collectively, the "RFP"); and

WHEREAS the Contractor submitted a Technical Proposal and a Pricing Proposal dated [date of Proposal] (collectively, the "Proposal"), which received the highest total combined score from among competing proposals by the Commission's evaluation team;

NOW, THEREFORE, in consideration of the foregoing and of the mutual promises hereinafter set forth, the parties hereto agree as follows:

1. <u>Scope of Services</u>. The Contractor agrees to provide the Board with gaming advisory services, as more fully set forth in the RFP and the Proposal. Both the RFP and the Proposal are

hereby incorporated into this Agreement with the same force and effect as if they were fully set forth herein.

2. <u>Term</u>. This Agreement shall be for a term of one year following date of approval by the State Comptroller and may be extended, as determined by the Board, for two additional sixmonth periods under the same terms and conditions, including rates.

#### 3. Compensation.

In full consideration for all goods and services specified in the RFP and the Proposal, the Board, or the Commission on behalf of the Board, agrees to pay, and the Contractor agrees to accept, compensation in accordance with the prices set forth in the Proposal Pricing Form. No minimum amount is guaranteed by this Agreement and the Contractor shall not have any right to make a claim therefor.

- 4. <u>Approvals Required</u>. This Agreement, and any extension of the term of this Agreement or any amendment of the provisions of this Agreement, shall not be effective and binding upon the Board, the Commission, the State of New York, or the Contractor unless and until approved by the Attorney General of the State of New York and the State Comptroller. The Commission, on behalf of the Board, agrees to exercise its best efforts to obtain such approval.
- 5. <u>Mutual Cooperation</u>. The objective of this Agreement is to obtain gaming advisory services. The parties agree to cooperate fully in good faith and to assist each other, to the extent reasonably practicable, in order to accomplish that objective.

#### 6. Termination.

- (a) The Board shall have the right to terminate this Agreement for convenience or for any of the following causes:
  - (i) a material breach by the Contractor of any of the provisions of this Agreement;
  - (ii) a determination by a court of competent jurisdiction that the Contractor is bankrupt or insolvent;
  - (iii) a good faith determination by the Board that continuation of the contract could place the integrity of the Board or the Commission in jeopardy; or
  - (iv) a conviction of the Contractor or any of its directors, officers, or employees of any criminal offense connected to the Contractor's business that, in the sole reasonable opinion of the Board, would be prejudicial to public confidence in the Board or the Commission.
- (b) In the event that the Board decides to exercise the right to terminate this Agreement for cause, the Board shall give the Contractor advance written Notice of Intention to Terminate for Cause ("Notice"). Such Notice shall state clearly and specifically the cause for which termination is sought, and the Contractor shall be entitled to a period of 30 days from receipt of such Notice to correct or cure the cause so described to the reasonable satisfaction of the Board in which case such Notice shall be deemed withdrawn and a nullity. If termination is sought because of a criminal conviction as described in subparagraph (iv) of Paragraph (a) of this section 6, the cause for termination shall be deemed to be cured if the Contractor causes or obtains the dismissal, resignation, retirement, or other removal of the person convicted of such offense during such 30-day period.

(c) The Board reserves the right to terminate this Agreement in the event it is found that the certification filed by the Contractor in accordance with New York State Finance Law § 139-k was intentionally false or intentionally incomplete. Upon such finding, the Board may exercise its termination right by providing written notice to the Contractor in accordance with the written notice terms of this Agreement.

#### 7. Confidentiality and Non-Disclosure.

- (a) For the purposes of this section, "Confidential Information" means any information not generally known to the public, whether oral or written, that the Board or the Commission identifies as confidential and discloses to the Contractor so that the Contractor can provide services to the Board pursuant to this Agreement. Confidential Information may include, but is not limited to, operational and infrastructure information relating to: bid documents, plans, drawings, specifications, reports, product information; business and security processes and procedures; personnel and organizational data, and financial statements; information system IP addresses, passwords, security controls, architectures and designs; and such other data, information and images that the Board or the Commission deems confidential. The Board or the Commission will identify written Confidential Information by marking it with the word "Confidential" and will identify oral Confidential Information as confidential at the time of disclosure to the Contractor.
- (b) Confidential Information does not include information that, at the time of Board disclosure to the Contractor:
  - (i) is already in the public domain or becomes publicly known through no act of the Contractor:

- (ii) is already known by the Contractor free of any confidentially obligations;
- (iii) is information that the Board or the Commission has approved in writing for disclosure; or
- (iv) is required to be disclosed by the Contractor pursuant to law so long as the

  Contractor provides the Board and the Commission with notice of such disclosure
  requirement and opportunity to defend prior to any such disclosure.
- (c) The Contractor may use Confidential Information solely for the purposes of providing services to the Board pursuant to this Agreement. The Contractor shall not make copies of any written Confidential Information without the express written permission of the Board. The Board's disclosure of Confidential Information to the Contractor shall not convey to the Contractor any right to or interest in such Confidential Information and the Board and the Commission shall retain all right and title to such Confidential Information at all times.
- (d) The Contractor shall hold Confidential Information confidential to the maximum extent permitted by law. The Contractor shall safeguard Confidential Information with at least the same level of care and security, using all reasonable and necessary security measures, devices and procedures that the Contractor uses to maintain its own confidential information.
- (e) Upon written request by the Board or the Commission, the Contractor shall return all written Confidential Information to the Board or the Commission.
- 8. Records Retention. Records required by this Agreement to be retained by the Contractor shall be retained for the periods specified in Appendix A, attached hereto. Such records may be retained in their original form or in any other reliable and readily retrievable format, at the option of the Contractor.

9. <u>Notices</u>. All notices required by this Agreement shall be sufficient if in writing and sent by certified mail return receipt requested and all other communications shall be sufficient if communicated in writing to the following addresses or to such other addresses as may be designated from time to time by the parties in writing:

#### (a) As to the Board:

Chair of the Board c/o Executive Director of the New York State Gaming Commission One Broadway Center Post Office Box 7500 Schenectady NY 12301-7500

#### (b) As to the Commission:

Executive Director of the New York State Gaming Commission One Broadway Center Post Office Box 7500 Schenectady NY 12301-7500

#### (c) As to the Contractor:

[Name and Address]

10. <u>Liability and Indemnification</u>. The Contractor shall be responsible for all damages to life and property due to activities of the Contractor, as well as the subcontractors (if any), agents or employees of the Contractor in connection with performance of services under this agreement. The Contractor shall indemnify, defend, and save harmless the Board, the Commission, the State of New York, and their officers, employees, agents, assigns and retailers from and against any and all third-party claims, liabilities, losses, damages, costs, or expenses, including reasonable

attorneys' fees, which may be incurred, suffered, or required in whole or in part by an actual or alleged act or omission of:

- (a) The Contractor, its officers, employees, agents, successors and assigns, and/or
- (b) A Subcontractor, its officers, employees, agents, successors and assigns.
- 11. Relationship. The relationship of the Contractor to the Board arising out of this Agreement shall be that of an independent contractor. The Contractor, in accordance with its status as an independent contractor, agrees that it will conduct itself consistent with such status, that it will neither hold itself out as, nor claim to be, an officer or employee of the Board, Commission or the State by reason hereof, and that it will not by reason hereof, make any claim, demand or application for any right or privilege applicable to an officer or employee of the Board, Commission or the State, including, but not limited to, workers' compensation coverage, unemployment insurance benefits, social security coverage, or retirement membership or credit. All personnel of the Contractor shall be within the employ of the Contractor only or shall be duly contracted subcontractors of the Contractor, which alone shall be responsible for their work, the direction thereof, and their compensation. Nothing in this Agreement shall impose any liability or duty on the Board, Commission or the State, on account of any acts, omissions, liabilities or obligations of the Contractor or any person, firm, company, agency, association, corporation, or organization engaged by the Contractor as expert, consultant, independent contractor, specialist, trainee, employee, servant or agent, for taxes of any nature, including, but not limited to, unemployment insurance and workers' compensation, and the Contractor hereby agrees to indemnify and hold harmless the Board, Commission and the State against any such liabilities.

- 12. <u>Documents Incorporated</u>. Appendix A, "Standard Clauses for New York State Contracts," the RFP, and the Proposal are hereby incorporated herein to the same force and effect as if set forth at length hereat.
- 13. Order of Precedence. In the event of a conflict in any of the provisions of this Agreement and the documents incorporated herein, such conflict shall be resolved by giving precedence in interpretation to the document listed before another in the list of documents contained below in this section 13:
  - (a) Appendix A Standards Terms for New York State Contracts;
  - (b) Any amendments to the Agreement;
  - (c) Agreement;
  - (d) Request for Proposal and any clarifying responses by the Lottery;
  - (e) Vendor Proposal and any clarifying responses by the vendor.

#### 14. Miscellaneous Provisions.

- (a) A waiver of enforcement of any provision of this Agreement shall not constitute a waiver of any other provision of this Agreement nor shall it preclude the affected party from subsequently enforcing such provision.
- (b) This instrument and the documents incorporated herein represent the entire agreement between the Board and the Contractor, and no modification thereof shall be binding unless the same is in writing and signed by the respective parties.

IN WITNESS WHEREOF, the parties hereto have year first above written.	ve executed this Agreement as of the day and
[CONTRACTOR]	NEW YORK GAMING FACILITY LOCATION BOARD
By:	By:
Title:	Title:
Date:	Date:
NEW YORK STATE GAMING COMMISSION  By:  Title:  Date:	
ATTORNEY GENERAL	COMPTROLLER Thomas P. DiNapoli
By:	By:
Title:	Title:
Date:	Date:

(c) The headings contained in this Agreement are intended for ease of reference only and

shall not be interpreted to limit or modify any of the provisions of this Agreement.

STATE OI	F		)					
COUNTY OF			) ss.: )					
On	this	_ day of			_, 2013,	before m	ne personally	came
				, to	me know	n, who be	ing duly swor	n, did
depose	and	say	that	he	or	she	resides	in
							(if the pla	ace of
residence	is in a c	ity, include	the hous	e and s	treet nun	nber), that	he or she	is the
			of [compa	ny name	], the co	rporation v	which execute	d this
contract, an	nd that he or	r she was aut	horized to	execute th	nis contrac	t on behalf	of said corpor	ation.
			_					
				No	tary Publi	c		

#### Appendix A

#### STANDARD CLAUSES FOR NYS CONTRACTS

The parties to the attached contract, license, lease, amendment or other agreement of any kind (hereinafter, "the contract" or "this contract") agree to be bound by the following clauses which are hereby made a part of the contract (the word "Contractor" herein refers to any party other than the State, whether a contractor, licenser, licensee, lessor, lessee or any other party):

- 1. <u>EXECUTORY CLAUSE</u>. In accordance with Section 41 of the State Finance Law, the State shall have no liability under this contract to the Contractor or to anyone else beyond funds appropriated and available for this contract.
- 2. NON-ASSIGNMENT CLAUSE. In accordance with Section 138 of the State Finance Law, this contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the previous consent, in writing, of the State and any attempts to assign the contract without the State's written consent are null and void. The Contractor may, however, assign its right to receive payment without the State's prior written consent unless this contract concerns Certificates of Participation pursuant to Article 5-A of the State Finance Law.
- 3. COMPTROLLER'S APPROVAL. In accordance with Section 112 of the State Finance Law (or, if this contract is with the State University or City University of New York, Section 355 or Section 6218 of the Education Law), if this contract exceeds \$50,000 (or the minimum thresholds agreed to by the Office of the State Comptroller for certain S.U.N.Y. and C.U.N.Y. contracts), or if this is an amendment for any amount to a contract which, as so amended, exceeds said statutory amount, or if, by this contract, the State agrees to give something other than money when the value or reasonably estimated value of such consideration exceeds \$10,000, it shall not be valid, effective or binding upon the State until it has been approved by the State Comptroller and filed in his office. Comptroller's approval of contracts let by the Office of General Services is required when such contracts exceed \$85,000 (State Finance Law Section 163.6.a).
- **4.** <u>WORKERS' COMPENSATION BENEFITS</u>. In accordance with Section 142 of the State Finance Law, this contract shall be void and of no force and effect unless the Contractor shall provide and maintain coverage during the life of this contract for the benefit of such employees as are required to be covered by the provisions of the Workers' Compensation Law.
- NON-DISCRIMINATION REQUIREMENTS. To the extent required by Article 15 of the Executive Law (also known as the Human Rights Law) and all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor will not discriminate against any employee or applicant for employment because of race, creed, color, sex, national origin, sexual orientation, age, disability, genetic predisposition or carrier status, or marital status. Furthermore, in accordance with Section 220-e of the Labor Law, if this is a contract for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies, and to the extent that this contract shall be performed within the State of New York, Contractor agrees that neither it nor its subcontractors shall, by reason of race, creed, color, disability, sex, or national origin: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. If this is a building service contract as defined in Section 230 of the Labor Law, then, in accordance with Section 239 thereof, Contractor agrees that neither it nor its subcontractors shall by reason of race, creed, color, national origin, age, sex or disability: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. Contractor is subject to fines of \$50.00 per person per day for any violation of Section 220-e or

Section 239 as well as possible termination of this contract and forfeiture of all moneys due hereunder for a second or subsequent violation.

- 6. WAGE AND HOURS PROVISIONS. If this is a public work contract covered by Article 8 of the Labor Law or a building service contract covered by Article 9 thereof, neither Contractor's employees nor the employees of its subcontractors may be required or permitted to work more than the number of hours or days stated in said statutes, except as otherwise provided in the Labor Law and as set forth in prevailing wage and supplement schedules issued by the State Labor Department. Furthermore, Contractor and its subcontractors must pay at least the prevailing wage rate and pay or provide the prevailing supplements, including the premium rates for overtime pay, as determined by the State Labor Department in accordance with the Labor Law.
- 7. <u>NON-COLLUSIVE BIDDING CERTIFICATION</u>. In accordance with Section 139-d of the State Finance Law, if this contract was awarded based upon the submission of bids, Contractor affirms, under penalty of perjury, that its bid was arrived at independently and without collusion aimed at restricting competition. Contractor further affirms that, at the time Contractor submitted its bid, an authorized and responsible person executed and delivered to the State a non-collusive bidding certification on Contractor's behalf.
- 8. INTERNATIONAL BOYCOTT PROHIBITION. In accordance with Section 220-f of the Labor Law and Section 139-h of the State Finance Law, if this contract exceeds \$5,000, the Contractor agrees, as a material condition of the contract, that neither the Contractor nor any substantially owned or affiliated person, firm, partnership or corporation has participated, is participating, or shall participate in an international boycott in violation of the federal Export Administration Act of 1979 (50 USC App. Sections 2401 et seq.) or regulations thereunder. If such Contractor, or any of the aforesaid affiliates of Contractor, is convicted or is otherwise found to have violated said laws or regulations upon the final determination of the United States Commerce Department or any other appropriate agency of the United States subsequent to the contract's execution, such contract, amendment or modification thereto shall be rendered forfeit and void. The Contractor shall so notify the State Comptroller within five (5) business days of such conviction, determination or disposition of appeal (2NYCRR 105.4).
- 9. SET-OFF RIGHTS. The State shall have all of its common law, equitable and statutory rights of set-off. These rights shall include, but not be limited to, the State's option to withhold for the purposes of set-off any moneys due to the Contractor under this contract up to any amounts due and owing to the State with regard to this contract, any other contract with any State department or agency, including any contract for a term commencing prior to the term of this contract, plus any amounts due and owing to the State for any other reason including, without limitation, tax delinquencies, fee delinquencies or monetary penalties relative thereto. The State shall exercise its set-off rights in accordance with normal State practices including, in cases of set-off pursuant to an audit, the finalization of such audit by the State agency, its representatives, or the State Comptroller.
- 10. RECORDS. The Contractor shall establish and maintain complete and accurate books, records, documents, accounts and other evidence directly pertinent to performance under this contract (hereinafter, collectively, "the Records"). The Records must be kept for the balance of the calendar year in which they were made and for six (6) additional years thereafter. The State Comptroller, the Attorney General and any other person or entity authorized to conduct an examination, as well as the agency or agencies involved in this contract, shall have access to the Records during normal business hours at an office of the Contractor within the State of New York or, if no such office is available, at a mutually agreeable and reasonable venue within the State, for the term specified above for the purposes of inspection, auditing and copying. The State shall take reasonable steps to protect from public disclosure any of the Records which are exempt from disclosure under Section 87 of the Public Officers Law (the "Statute") provided that: (i) the Contractor shall timely inform an appropriate State official, in writing, that said records should not be disclosed; and (ii) said records shall be sufficiently identified; and (iii) designation of said

records as exempt under the Statute is reasonable. Nothing contained herein shall diminish, or in any way adversely affect, the State's right to discovery in any pending or future litigation.

- 11. IDENTIFYING INFORMATION AND PRIVACY NOTIFICATION. (a) FEDERAL EMPLOYER IDENTIFICATION NUMBER and/or FEDERAL SOCIAL SECURITY NUMBER. All invoices or New York State standard invoices submitted for payment for the sale of goods or services or the lease of real or personal property to a New York State agency must include the payee's identification number, i.e., the seller's or lessor's identification number. The number is either the payee's Federal employer identification number or Federal social security number, or both such numbers when the payee has both such numbers. Failure to include this number or numbers may delay payment. Where the payee does not have such number or numbers, the payee, on its invoice or New York State standard invoice, must give the reason or reasons why the payee does not have such number or numbers.
- (b) PRIVACY NOTIFICATION. (1) The authority to request the above personal information from a seller of goods or services or a lessor of real or personal property, and the authority to maintain such information, is found in Section 5 of the State Tax Law. Disclosure of this information by the seller or lessor to the State is mandatory. The principal purpose for which the information is collected is to enable the State to identify individuals, businesses and others who have been delinquent in filing tax returns or may have understated their tax liabilities and to generally identify persons affected by the taxes administered by the Commissioner of Taxation and Finance. The information will be used for tax administration purposes and for any other purpose authorized by law.
- (2) The personal information is requested by the purchasing unit of the agency contracting to purchase the goods or services or lease the real or personal property covered by this contract or lease. The information is maintained in New York State's Central Accounting System by the Director of Accounting Operations, Office of the State Comptroller, 110 State Street, Albany, New York 12236.
- 12. EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN. In accordance with Section 312 of the Executive Law, if this contract is: (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of \$25,000.00, whereby a contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the contracting agency; or (ii) a written agreement in excess of \$100,000.00 whereby a contracting agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon; or (iii) a written agreement in excess of \$100,000.00 whereby the owner of a State assisted housing project is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon for such project, then:
- (a) The Contractor will not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status, and will undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination. Affirmative action shall mean recruitment, employment, job assignment, promotion, upgradings, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation;
- (b) at the request of the contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the contractor's obligations herein; and
- (c) the Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the State contract, all qualified applicants will be

afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

Contractor will include the provisions of "a", "b", and "c" above, in every subcontract over \$25,000.00 for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (the "Work") except where the Work is for the beneficial use of the Contractor. Section 312 does not apply to: (i) work, goods or services unrelated to this contract; or (ii) employment outside New York State; or (iii) banking services, insurance policies or the sale of securities. The State shall consider compliance by a contractor or subcontractor with the requirements of any federal law concerning equal employment opportunity which effectuates the purpose of this section. The contracting agency shall determine whether the imposition of the requirements of the provisions hereof duplicate or conflict with any such federal law and if such duplication or conflict exists, the contracting agency shall waive the applicability of Section 312 to the extent of such duplication or conflict. Contractor will comply with all duly promulgated and lawful rules and regulations of the Governor's Office of Minority and Women's Business Development pertaining hereto.

- 13. <u>CONFLICTING TERMS</u>. In the event of a conflict between the terms of the contract (including any and all attachments thereto and amendments thereof) and the terms of this Appendix A, the terms of this Appendix A shall control.
- 14. GOVERNING LAW. This contract shall be governed by the laws of the State of New York except where the Federal supremacy clause requires otherwise.
- 15. <u>LATE PAYMENT</u>. Timeliness of payment and any interest to be paid to Contractor for late payment shall be governed by Article 11-A of the State Finance Law to the extent required by law.
- 16. <u>NO ARBITRATION</u>. Disputes involving this contract, including the breach or alleged breach thereof, may not be submitted to binding arbitration (except where statutorily authorized), but must, instead, be heard in a court of competent jurisdiction of the State of New York.
- 17. SERVICE OF PROCESS. In addition to the methods of service allowed by the State Civil Practice Law & Rules ("CPLR"), Contractor hereby consents to service of process upon it by registered or certified mail, return receipt requested. Service hereunder shall be complete upon Contractor's actual receipt of process or upon the State's receipt of the return thereof by the United States Postal Service as refused or undeliverable. Contractor must promptly notify the State, in writing, of each and every change of address to which service of process can be made. Service by the State to the last known address shall be sufficient. Contractor will have thirty (30) calendar days after service hereunder is complete in which to respond.
- 18. PROHIBITION ON PURCHASE OF TROPICAL HARDWOODS. The Contractor certifies and warrants that all wood products to be used under this contract award will be in accordance with, but not limited to, the specifications and provisions of State Finance Law §165. (Use of Tropical Hardwoods) which prohibits purchase and use of tropical hardwoods, unless specifically exempted, by the State or any governmental agency or political subdivision or public benefit corporation. Qualification for an exemption under this law will be the responsibility of the contractor to establish to meet with the approval of the State.

In addition, when any portion of this contract involving the use of woods, whether supply or installation, is to be performed by any subcontractor, the prime Contractor will indicate and certify in the submitted bid proposal that the subcontractor has been informed and is in compliance with specifications and provisions regarding use of tropical hardwoods as detailed in §165 State Finance Law. Any such use must meet with the approval of the State; otherwise, the bid may not be considered responsive. Under bidder certifications, proof of qualification for exemption will be the responsibility of the Contractor to meet with the approval of the State.

- 19. MACBRIDE FAIR EMPLOYMENT PRINCIPLES. In accordance with the MacBride Fair Employment Principles (Chapter 807 of the Laws of 1992), the Contractor hereby stipulates that the Contractor either (a) has no business operations in Northern Ireland, or (b) shall take lawful steps in good faith to conduct any business operations in Northern Ireland in accordance with the MacBride Fair Employment Principles (as described in Section 165 of the New York State Finance Law), and shall permit independent monitoring of compliance with such principles.
- OMNIBUS PROCUREMENT ACT OF 1992. It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority and women-owned business enterprises as bidders, subcontractors and suppliers on its procurement contracts.

Information on the availability of New York State subcontractors and suppliers is available from:

NYS Department of Economic Development Division for Small Business 30 South Pearl St -- 7<sup>th</sup> Floor Albany, New York 12245 Telephone: 518-292-5220 Fax: 518-292-5884 http://www.empire.state.ny.us

A directory of certified minority and women-owned business enterprises is available

NYS Department of Economic Development Division of Minority and Women's Business Development 30 South Pearl St -- 2nd Floor Albany, New York 12245 Telephone: 518-292-5250 Fax: 518-292-5803

http://www.empire.state.ny.us

The Omnibus Procurement Act of 1992 requires that by signing this bid proposal or contract, as applicable, Contractors certify that whenever the total bid amount is greater than \$1 million:

- (a) The Contractor has made reasonable efforts to encourage the participation of New York State Business Enterprises as suppliers and subcontractors, including certified minority and women-owned business enterprises, on this project, and has retained the documentation of these efforts to be provided upon request to the State;
- (b) The Contractor has complied with the Federal Equal Opportunity Act of 1972 (P.L. 92-261), as amended;
- (c) The Contractor agrees to make reasonable efforts to provide notification to New York State residents of employment opportunities on this project through listing any such positions with the Job Service Division of the New York State Department of Labor, or providing such notification in such manner as is consistent with existing collective bargaining contracts or agreements. The Contractor agrees to document these efforts and to provide said documentation to the State upon request; and
- (d) The Contractor acknowledges notice that the State may seek to obtain offset credits from foreign countries as a result of this contract and agrees to cooperate with the State in these efforts.
- 21. RECIPROCITY AND SANCTIONS PROVISIONS. Bidders are hereby notified that if their principal place of business is located in a country, nation, province, state or political subdivision that penalizes New York State vendors, and if the goods or services they offer will be substantially produced or performed outside New York State, the Omnibus Procurement Act 1994 and 2000 amendments (Chapter 684 and Chapter 383, respectively) require that they be denied contracts which they would otherwise

obtain. NOTE: As of May 15, 2002, the list of discriminatory jurisdictions subject to this provision includes the states of South Carolina, Alaska, West Virginia, Wyoming, Louisiana and Hawaii. Contact NYS Department of Economic Development for a current list of jurisdictions subject to this provision.

22. PURCHASES OF APPAREL. In accordance with State Finance Law 162 (4-a), the State shall not purchase any apparel from any vendor unable or unwilling to certify that:
(i) such apparel was manufactured in compliance with all applicable labor and occupational safety laws, including, but not limited to, child labor laws, wage and hours laws and workplace safety laws, and (ii) vendor will supply, with its bid (or, if not a bid situation, prior to or at the time of signing a contract with the State), if known, the names and addresses of each subcontractor and a list of all manufacturing plants to be utilized by the bidder.

## APPENDIX C

## Procurement Lobbying Bidder/Offeror Disclosure/Certification Form

#### BIDDER/OFFERER DISCLOSURE/CERTIFICATION FORM

CONTRACT/PROJECT DESCRIPTION: Gaming Advisory Services

CONTRACT/PROJECT NUMBER: C130007

**Email Address:** 

RESTRICTED PERIOD FOR THIS PROCUREMENT: 11/25/13 through approval of the Office of the State Comptroller. PERMISSABLE CONTACTS: Gail Thorpe and Stacey Relation

	ns that it understands and agrees to comply with the procedures on procucontacts in the restricted period for a procurement contract in accordance agree	
	E OF PRIOR NON-RESPONSIBILITY DETERMINATIONS Pursuant to Procu	rement Lobbying Law
Procurement Contract in the		ing to enter into the
$\square$ Yes If yes, please answer the fol	□ No lowing question:	
	ding of non-responsibility due to a violation of State Finance Law §139-j?  □ No	
(c) If "Yes" was the basis for governmental entity?	or the finding of non-responsibility due to the intentional provision of false or inc	complete information to a
☐ Yes	□ No	
If "Yes", please provide det	ails regarding the finding of non-responsibility:	
Governmental Entity: Date of Finding of Non-Res	ponsibility:	
Basis of Finding of Non-Res	sponsibility (attach additional sheets if necessary):	
☐ Yes If yes, provide details: Governmental Entity: Date of Termination or With	provision of false or incomplete information?  No  nholding of Contract:  Withholding: (add additional pages if necessary)	
true and accurate. If found to be in   I agree	ation provided to the Agency with respect to State Finance Law §§139 (j) n violation of State Finance Law §§139 (j) and 139 (k), the contract will re	
Name of Contractor's Firm/Compa	ny:	
Contractor Address:		
Contractor's signature:	I understand that my signature represents that I am signing and responding to both certifications listed above	
Print Name:		
Occupation of Person signing this fo	orm:	

## APPENDIX D

# **Non-Collusive Bidding Certification**

#### Non-Collusive Bidding Certification Required By Section 139-D of the State Finance Law

By submission of this bid, bidder and each person signing on behalf of bidder certifies, under penalty of perjury, that to the best of his/her knowledge and belief:

- [1] The prices of this bid have been arrived at independently, without collusion, consultation, communication, or agreement, for the purposes of restricting competition, as to any matter relating to such prices with any other Bidder or with any competitor;
- [2] Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the Bidder and will not knowingly be disclosed by the Bidder prior to opening, directly or indirectly, to any other Bidder or to any competitor; and
- [3] No attempt has been made or will be made by the Bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A BID SHALL NOT BE CONSIDERED FOR AWARD NOR SHALL ANY AWARD BE MADE WHERE [1], [2], [3] ABOVE HAVE NOT BEEN COMPLIED WITH; PROVIDED HOWEVER, THAT IF IN ANY CASE THE BIDDER(S) CANNOT MAKE THE FORGOING CERTIFICATION, THE BIDDER SHALL SO STATE AND SHALL FURNISH BELOW A SIGNED STATEMENT WHICH SETS FORTH IN DETAIL THE REASONS THEREFORE:

[AFFIX ADDEDUM TO THIS PAGE IF SPACE IS REQUIRED FOR STATEMENT.]

Subscribed to under	enalty of perjury under the laws of the State of New York, t	this		
day	, 2013 as the act and deed of said corporation.	of said corporation.		
Title				
Signature				

## APPENDIX E

# NYS Vendor Responsibility Questionnaire

Andrew M. Cuomo Governor

John A. Crotty John J. Poklemba Barry C. Sample Todd R. Snyder Commissioners



Robert Williams
Acting Executive Director

Edmund C. Burns General Counsel

The submission of the attached Vendor Responsibility Questionnaire is required with your bid.

You must include your ten-digit Vendor ID identifier number issued by New York State. Please insert the Vendor ID number on the top right corner of pages 2-10 of the questionnaire.

If you have previously submitted a New York State Vendor Questionnaire that was signed less than one year ago in connection with another State solicitation or contract, and there are no material changes to that questionnaire, you may submit an Affidavit of No Change along with a copy of the previously completed Vendor Questionnaire.

You are encouraged to complete the questionnaire online. By doing so, you will not be required to complete the questionnaire for future contracts with New York State agencies, so long as you certify the information every six months.

If you are interested in completing the online questionnaire, please visit the following website for additional information:

http://www.osc.state.ny.us/vendrep/documents/welcomepkg.pdf

If you have filed your questionnaire online	e, please sign below and return only this page with your bid.
Contractor Name (print)	
Contractor Name (print)	Signature
Company Name	Date#

#### NEW YORK STATE

### VENDOR RESPONSIBILITY QUESTIONNAIRE FOR-PROFIT BUSINESS ENTITY

You have selected the For-Profit Non-Construction questionnaire which may be printed and completed in this format or, for your convenience, may be completed online using the New York State VendRep System.

### **COMPLETION & CERTIFICATION**

The person(s) completing the questionnaire must be knowledgeable about the vendor's business and operations. An owner or officer must certify the questionnaire and the signature must be notarized.

### NEW YORK STATE VENDOR IDENTIFICATION NUMBER (VENDOR ID)

The <u>Vendor ID</u> is a ten-digit identifier issued by New York State when the vendor is registered on the Statewide Vendor File. This number must now be included on the questionnaire. If the business entity has not obtained a <u>Vendor ID</u>, contact the OSC Help Desk at <u>ciohelpdesk@osc.state.ny.us</u> or call 866-370-4672.

#### **DEFINITIONS**

All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," found at <a href="https://www.osc.state.ny.us/vendrep/documents/definitions.pdf">www.osc.state.ny.us/vendrep/documents/definitions.pdf</a>. These terms may not have their ordinary, common or traditional meanings. Each vendor is strongly encouraged to read the respective definitions for any and all underlined terms. By submitting this questionnaire, the vendor agrees to be bound by the terms as defined in the "New York State Vendor Responsibility Definitions List" existing at the time of certification.

### RESPONSES

Every question must be answered. Each response must provide all relevant information which can be obtained within the limits of the law. However, information regarding a determination or finding made in error which was subsequently corrected is not required. Individuals and <u>Sole Proprietors</u> may use a Social Security Number but are encouraged to obtain and use a federal <u>Employer</u> Identification Number (EIN).

### REPORTING ENTITY

Each vendor must indicate if the questionnaire is filed on behalf of the entire <u>Legal Business Entity</u> or an <u>Organizational Unit</u> within or operating under the authority of the <u>Legal Business Entity</u> and having the same <u>EIN</u>. Generally, the <u>Organizational Unit</u> option may be appropriate for a vendor that meets the definition of "<u>Reporting Entity</u>" but due to the size and complexity of the <u>Legal Business Entity</u>, is best able to provide the required information for the <u>Organizational Unit</u>, while providing more limited information for other parts of the <u>Legal Business Entity</u> and Associated Entities.

### ASSOCIATED ENTITY

An <u>Associated Entity</u> is one that owns or controls the <u>Reporting Entity</u> or any entity owned or controlled by the <u>Reporting Entity</u>. However, the term <u>Associated Entity</u> does **not** include "sibling organizations" (i.e., entities owned or controlled by a parent company that owns or controls the <u>Reporting Entity</u>), unless such sibling entity has a direct relationship with or impact on the <u>Reporting Entity</u>.

### STRUCTURE OF THE QUESTIONNAIRE

The questionnaire is organized into eleven sections. Section I is to be completed for the <u>Legal Business Entity</u>. Section II requires the vendor to specify the <u>Reporting Entity</u> for the questionnaire. Section III refers to the individuals of the <u>Reporting Entity</u>, while Sections IV-VIII require information about the <u>Reporting Entity</u>. Section IX pertains to any Associated Entities, with one question about their <u>Officials/Owners</u>. Section X relates to disclosure under the Freedom of Information Law (FOIL). Section XI requires an authorized contact for the questionnaire information.

I. LEGAL BUSI	NESS ENTITY INFORMATION										
Legal Business E				EIN (Enter 9 digits, without hyphen)							
Address of the Pr	incipal Place of Business (street, city, st	tate, zip c	ode)		New York State Vendor Identification Number						
		, 1	,								
					Telephone	ext.	Fax				
Email				Website		CAL.					
	Business Entity Identities: If applicable ve (5) years and the status (active or ina		other	DBA, Trade	e Name, Forn	ner Name, Other Io	dentity, or <u>EIN</u>				
Туре	Name	,	EIN			Status					
1.0 <u>Legal Busine</u>	ss Entity Type – Check appropriate box	and prov	vide ad	lditional info	ormation:						
Corporation	on (including <u>PC</u> )	Date of Incorporation									
Limited L	iability Company (LLC or PLLC)	Date of Organization									
Partnersh	p (including <u>LLP</u> , <u>LP</u> or <u>General</u> )	Date of Registration or Establishment									
Sole Prop	<u>rietor</u>	How many years in business?									
Other		Date Established									
If Other, expl	ain:										
1.1 Was the <u>Lega</u>	al Business Entity formed or incorporate	ed in New	York	State?			☐ Yes ☐ No				
	ate jurisdiction where <u>Legal Business F</u> icable jurisdiction or provide an explan						of Good Standing				
United Sta	ates State										
Other	Country										
Explain, if no	ot available:										
1.2 Is the Legal I	Business Entity publicly traded?						Yes No				
If "Yes," pro	vide CIK Code or Ticker Symbol										
1.3 Does the <u>Leg</u>	al Business Entity have a <u>DUNS</u> Numb	er?					☐ Yes ☐ No				
If "Yes," Ent	er <u>DUNS</u> Number					1					

<sup>\*</sup>All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," which can be found at <a href="https://www.osc.state.ny.us/vendrep/documents/definitions.pdf">www.osc.state.ny.us/vendrep/documents/definitions.pdf</a>.

### NEW YORK STATE

### VENDOR RESPONSIBILITY QUESTIONNAIRE FOR-PROFIT BUSINESS ENTITY

I. LEGAL BUSINESS ENTITY INFO	RMATION		
1.4 If the <u>Legal Business Entity</u> 's <u>Princi</u> <u>Entity</u> maintain an office in New Yo (Select "N/A," if <u>Principal Place of I</u>	egal Business	Yes No	
If "Yes," provide the address and tel			
1.5 Is the Legal Business Entity a New Women-Owned Business Enterprise  Disadvantaged Business Enterprise  If "Yes," check all that apply:  New York State certified Mi  New York State certified Wo  New York State Small Busin  Federally certified Disadvan	Yes No		
1.6 Identify <u>Officials</u> and <u>Principal Own</u> additional pages if necessary. If apple			
Name	Title	Percentage Ow (Enter 0% if no	

II. REPORTING ENTITY INFORMATION										
2.0 The Reporting Entity for this questionnaire is:										
Note: Select only one.										
Legal Business Entity	Legal Business Entity									
	Note: If selecting this option, " <u>Reporting Entity</u> " refers to the entire <u>Legal Business Entity</u> for the remainder of the questionnaire. (SKIP THE REMAINDER OF SECTION II AND PROCEED WITH SECTION III.)									
Organizational Unit within and operating under the authori	Organizational Unit within and operating under the authority of the Legal Business Entity									
SEE DEFINITIONS OF "REPORTING ENTITY" AND "ORGANIZATION.	SEE DEFINITIONS OF "REPORTING ENTITY" AND "ORGANIZATIONAL UNIT" FOR ADDITIONAL INFORMATION ON CRITERIA TO QUALIFY FOR THIS SELECTION.									
	Note: If selecting this option, " <u>Reporting Entity</u> " refers to the <u>Organizational Unit</u> within the <u>Legal Business Entity</u> for the remainder of the questionnaire. (COMPLETE THE REMAINDER OF SECTION II AND ALL REMAINING SECTIONS OF THIS QUESTIONNAIRE.)									
IDENTIFYING INFORMATION										
a) Reporting Entity Name										
Address of the Primary Place of Business (street, city, state, zip	Telephone									
b) Describe the relationship of the <u>Reporting Entity</u> to the <u>Le</u>	gal Business Entity									
c) Attach an <u>organizational chart</u>										
d) Does the Reporting Entity have a <u>DUNS</u> Number?			Yes No							
If "Yes," enter <u>DUNS</u> Number										
e) Identify the designated manager(s) responsible for the bus. For each person, include name and title. Attach additional										
Name	Title									

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTIONNAIRE FOR-PROFIT BUSINESS ENTITY

### INSTRUCTIONS FOR SECTIONS III THROUGH VII

For each "Yes," provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial or corrective action(s) taken and the current status of the issue(s). For each "Other," provide an explanation which provides the basis for not definitively responding "Yes" or "No." Provide the explanation at the end of the section or attach additional sheets with numbered responses, including the Reporting Entity name at the top of any attached pages.

III. LEADERSHIP INTEGRITY			
Within the past five (5) years, has any current or former reporting entity official or any individual cu authority to sign, execute or approve bids, proposals, contracts or supporting documentation on behaving government entity been:			
3.0 <u>Sanctioned</u> relative to any business or professional permit and/or license?	Yes	☐ No	Other
3.1 <u>Suspended</u> , <u>debarred</u> , or <u>disqualified</u> from any <u>government contracting process</u> ?	Yes	☐ No	Other
3.2 The subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or criminal violation for any business-related conduct?	Yes	☐ No	Other
<ul> <li>3.3 Charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a <u>judgment</u> for:</li> <li>a) Any business-related activity; or</li> <li>b) Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?</li> </ul>	Yes	□ No	Other
For each "Yes" or "Other" explain:			
IV. INTEGRITY – CONTRACT BIDDING			
Within the past five (5) years, has the reporting entity:			
4.0 Been <u>suspended</u> or <u>debarred</u> from any <u>government contracting process</u> or been <u>disqualified</u> on any government procurement, permit, license, concession, franchise or lease, including, but not limited <u>debarment</u> for a violation of New York State Workers' Compensation or Prevailing Wage laws or York State Procurement Lobbying Law?		Yes	□No
4.1 Been subject to a denial or revocation of a government prequalification?		Yes	☐ No
4.2 Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by a <u>government entity</u> ?		Yes	☐ No
4.3 Had a low bid rejected on a government contract for failure to <u>make good faith efforts</u> on any <u>Mino Owned Business Enterprise</u> , <u>Women-Owned Business Enterprise</u> or <u>Disadvantaged Business Enterprise</u> goal or <u>statutory affirmative action requirements</u> on a previously held contract?		Yes	☐ No
4.4 Agreed to a voluntary exclusion from bidding/contracting with a government entity?		Yes	☐ No
4.5 Initiated a request to withdraw a bid submitted to a government entity in lieu of responding to an information request or subsequent to a formal request to appear before the government entity?		Yes	☐ No
For each "Yes," explain:			

V. INTEGRITY – CONTRACT AWARD		
Within the past five (5) years, has the reporting entity:		
5.0 Been <u>suspended</u> , cancelled or <u>terminated for cause</u> on any <u>government contract</u> including, but not limited to, a <u>non-responsibility finding</u> ?	Yes	□ No
5.1 Been subject to an <u>administrative proceeding</u> or civil action seeking specific performance or restitution in connection with any <u>government contract</u> ?	Yes	□ No
5.2 Entered into a formal monitoring agreement as a condition of a contract award from a government entity?	Yes	☐ No
For each "Yes," explain:		
VI. CERTIFICATIONS/LICENSES		
Within the past five (5) years, has the reporting entity:		
6.0 Had a revocation, <u>suspension</u> or <u>disbarment</u> of any business or professional permit and/or license?	Yes	☐ No
6.1 Had a denial, decertification, revocation or forfeiture of New York State certification of Minority-Owned  Business Enterprise, Women-Owned Business Enterprise or federal certification of Disadvantaged Business  Enterprise status for other than a change of ownership?	Yes	□ No
For each "Yes," explain:		
VII. LEGAL PROCEEDINGS		
Within the past five (5) years, has the reporting entity:	I 👝	
7.0 Been the subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or criminal violation?	Yes	∐ No
7.1 Been the subject of an indictment, grant of immunity, <u>judgment</u> or conviction (including entering into a plea bargain) for conduct constituting a crime?	Yes	☐ No
7.2 Received any OSHA citation and Notification of Penalty containing a violation classified as <u>serious or willful</u> ?	Yes	☐ No
7.3 Had a government entity find a willful prevailing wage or supplemental payment violation or any other willful violation of New York State Labor Law?	Yes	☐ No
7.4 Entered into a consent order with the New York State Department of Environmental Conservation, or received an enforcement determination by any government entity involving a violation of federal, state or local environmental laws?	Yes	□ No
<ul> <li>7.5 Other than previously disclosed:</li> <li>a) Been subject to fines or penalties imposed by government entities which in the aggregate total \$25,000 or more; or</li> <li>b) Been convicted of a criminal offense pursuant to any administrative and/or regulatory action taken by any government entity?</li> </ul>	Yes	□ No
For each "Yes," explain:		

VIII.	FINANCIAL AND ORGANIZATIONAL CAPACITY		
	Vithin the past five (5) years, has the <u>Reporting Entity</u> received any <u>formal unsatisfactory performance</u> sessessment(s) from any government entity on any contract?	Yes	☐ No
	"Yes," provide an explanation of the issue(s), relevant dates, the <u>government entity</u> involved, any remedial option(s) taken and the current status of the issue(s). Provide answer below or attach additional sheets with number of the issue(s).		
8.1 W	Vithin the past five (5) years, has the <u>Reporting Entity</u> had any <u>liquidated damages</u> assessed over \$25,000?	Yes	☐ No
	"Yes," provide an explanation of the issue(s), relevant dates, contracting party involved, the amount assessed atus of the issue(s). Provide answer below or attach additional sheets with numbered responses.	d and the c	urrent
	Vithin the past five (5) years, have any <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$25,000 been led against the <u>Reporting Entity</u> which remain undischarged?	Yes	□ No
	"Yes," provide an explanation of the issue(s), relevant dates, the Lien holder or Claimant's name(s), the amond the current status of the issue(s). Provide answer below or attach additional sheets with numbered respons		<u>lien(s)</u>
	the last seven (7) years, has the <u>Reporting Entity</u> initiated or been the subject of any bankruptcy coceedings, whether or not closed, or is any bankruptcy proceeding pending?	Yes	☐ No
If pr	"Yes," provide the bankruptcy chapter number, the court name and the docket number. Indicate the current roceedings as "Initiated," "Pending" or "Closed." Provide answer below or attach additional sheets with number.	status of the	ne oonses.
	during the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by <u>ideral</u> , state or local tax laws?	Yes	☐ No
	"Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the Reportle/pay and the current status of the tax liability. Provide answer below or attach additional sheets with number 1.		
	buring the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State memployment insurance returns?	Yes	☐ No
co	"Yes," provide the years the <u>Reporting Entity</u> failed to file/pay the insurance, explain the situation and any reprective action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheet exponses.		
8.6 D	puring the past three (3) years, has the <u>Reporting Entity</u> had any <u>government audit(s) completed?</u>	Yes	☐ No
a)	If "Yes," did any audit of the <u>Reporting Entity</u> identify any reported significant deficiencies in internal control, fraud, illegal acts, significant violations of provisions of contract or grant agreements, significant abuse or any <u>material disallowance</u> ?	Yes	□ No
co	"Yes" to 8.6 a), provide an explanation of the issue(s), relevant dates, the <u>government entity</u> involved, any reprective action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheet exponses.		mbered

IX. ASS	SOCIATED ENTITIES		
	tion pertains to any entity(ies) that either controls or is controlled by the <u>reporting entity</u> .		
	finition of " <u>associated entity</u> " for additional information to complete this section.)		
Not _ _	s the Reporting Entity have any Associated Entities?  e: All questions in this section must be answered if the Reporting Entity is either:  An Organizational Unit; or  The entire Legal Business Entity which controls, or is controlled by, any other entity(ies).  No," SKIP THE REMAINDER OF SECTION IX AND PROCEED WITH SECTION X.	Yes	□ No
	hin the past five (5) years, has any <u>Associated Entity Official</u> or <u>Principal Owner</u> been charged with a demeanor or felony, indicted, granted immunity, convicted of a crime or subject to a <u>judgment</u> for: Any business-related activity; or Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?	Yes	□ No
rela	Yes," provide an explanation of the issue(s), the individual involved, his/her title and role in the <u>Associate</u> tionship to the <u>Reporting Entity</u> , relevant dates, the <u>government entity</u> involved, any remedial or correctiv current status of the issue(s).		
	es any <u>Associated Entity</u> have any currently undischarged <u>federal</u> , New York State, New York City or v York local government <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$50,000?	Yes	☐ No
rela	Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN</u> (s), primary bustionship to the <u>Reporting Entity</u> , relevant dates, the Lien holder or Claimant's name(s), the amount of the rent status of the issue(s). Provide answer below or attach additional sheets with numbered responses.		
9.3 Wit	hin the past five (5) years, has any <u>Associated Entity</u> :		
a)	Been <u>disqualified</u> , <u>suspended</u> or <u>debarred</u> from any <u>federal</u> , New York State, New York City or other New York local <u>government contracting process</u> ?	Yes	☐ No
b)	Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u> , New York State, New York City, or New York local <u>government entity</u> ?	Yes	☐ No
c)	Been <u>suspended</u> , <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u> ) on any <u>federal</u> , New York State, New York City or New York local <u>government contract</u> ?	Yes	☐ No
d)	Been the subject of an <u>investigation</u> , whether open or closed, by any <u>federal</u> , New York State, New York City, or New York local <u>government entity</u> for a civil or criminal violation with a penalty in excess of \$500,000?	Yes	□ No
e)	Been the subject of an indictment, grant of immunity, <u>judgment</u> , or conviction (including entering into a plea bargain) for conduct constituting a crime?	Yes	☐ No
f)	Been convicted of a criminal offense pursuant to any administrative and/or regulatory action taken by any <u>federal</u> , New York State, New York City, or New York local <u>government entity</u> ?	Yes	☐ No
g)	Initiated or been the subject of any bankruptcy proceedings, whether or not closed, or is any bankruptcy proceeding pending?	Yes	☐ No
acti	each "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN</u> (s), primitivity, relationship to the <u>Reporting Entity</u> , relevant dates, the <u>government entity</u> involved, any remedial or an and the current status of the issue(s). Provide answer below or attach additional sheets with numbered remainders.	corrective	

X. FREEDOM OF INFORMATION LAW (FOIL)								
10. Indicate whether any information supplied herein is believed to be exempt from Freedom of Information Law (FOIL).	Yes No							
Note: A determination of whether such information is exempt from FOIL will request for disclosure under FOIL.								
If "Yes," indicate the question number(s) and explain the basis for the claim.								
XI. AUTHORIZED CONTACT FOR THIS QUESTIONNAIRE								
Name	Telephone	Fax						
	ext.							
Title	Email	_						

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTIONNAIRE FOR-PROFIT BUSINESS ENTITY

### Certification

The undersigned: (1) recognizes that this questionnaire is submitted for the express purpose of assisting New York State contracting entities in making responsibility determinations regarding an award of a contract or approval of a subcontract; (2) recognizes that the Office of the State Comptroller (OSC) will rely on information disclosed in the questionnaire in making responsibility determinations and in approving a contract or subcontract; (3) acknowledges that the New York State contracting entities and OSC may, in their discretion, by means which they may choose, verify the truth and accuracy of all statements made herein; and (4) acknowledges that intentional submission of false or misleading information may constitute a misdemeanor or felony under New York State Penal Law, may be punishable by a fine and/or imprisonment under Federal Law, and may result in a finding of non-responsibility, contract suspension or contract termination.

### The undersigned certifies that he/she:

- is knowledgeable about the Reporting Entity's business and operations;
- has read and understands all of the questions contained in the questionnaire;
- has not altered the content of the questionnaire in any manner;
- has reviewed and/or supplied full and complete responses to each question;
- to the best of his/her knowledge, information and belief, confirms that the Reporting Entity's responses are true, accurate and complete, including all attachments, if applicable;
- understands that New York State will rely on the information disclosed in the questionnaire when entering into a contract with the Reporting Entity; and
- is under obligation to update the information provided herein to include any material changes to the Reporting Entity's responses at the time of bid/proposal submission through the contract award notification, and may be required to update the information at the request of the New York State contracting entities or OSC prior to the award and/or approval of a contract, or during the term of the contract.

Signature of Owner/Officer				
Printed Name of Signatory				
Title				
Reporting Entity Name				
Address				
City, State, Zip				
Sworn to before me this	day of		20	_ ;
		Noton Dublic		
		 Notary Public		

### APPENDIX F

### **Substitute Form W-9**



# NEW YORK STATE OFFICE OF THE STATE COMPTROLLER SUBSTITUTE FORM W-9: REQUEST FOR TAXPAYER IDENTIFICATION NUMBER & CERTIFICATION

TYPE OR PRINT INFORMATION NEATLY. PLEASE REFER TO INSTRUCTIONS FOR MORE INFORMATION.								
Part I: Vendor Information								
1. Legal Business Name:  2. Business name/disregarded entity name, if different Business Name:								
	iability Co. Corporation Not For Profit Public Authority Disregarded Entity Payee							
Part II: Taxpayer Identification Number (TIN) & Taxpayer	Identification Type							
Enter your TIN here: (DO NOT USE DASHES)     See instructions.								
Taxpayer Identification Type (check appropriate box):     Employer ID No. (EIN) Social Security No. (SSN) Indiv	vidual Taxpayer ID No. (ITIN) N/A (Non-United States Business Entity)							
Part III: Address								
1. Physical Address:	2. Remittance Address:							
Number, Street, and Apartment or Suite Number	Number, Street, and Apartment or Suite Number							
City, State, and Nine Digit Zip Code or Country	City, State, and Nine Digit Zip Code or Country							
Part IV: Certification and Exemption from Backup Withh	olding							
	npt from backup withholding, or (b) I have not been notified by the cup withholding as a result of a failure to report all interest or dividends,							
failure to report all interest or dividends, and I have not b	ied by the IRS that I am subject to backup withholding as a result of a een notified by the IRS that I am no longer subject to backup withholding.							
Sign Here:								
Signature	Title Date							
Print Preparer's Name	Phone Number Email Address							
Part V: Contact Information – Individual Authorized to R	epresent the Vendor							
Vendor Contact Person:	Title:							
Contact's Email Address:	Phone Number:							
DO NOT SUBMIT FORM TO IRS — S	UBMIT FORM TO NYS ONLY AS DIRECTED							

### NYS Office of the State Comptroller Instructions for Completing Substitute Form W-9

New York State (NYS) must obtain your correct Taxpayer Identification Number (TIN) to report income paid to you or your organization. NYS Office of the State Comptroller uses the Substitute Form W-9 to obtain certification of your TIN in order to ensure accuracy of information contained in its payee/vendor database and to avoid backup withholding.<sup>1</sup> We ask for the information on the Substitute Form W-9 to carry out the Internal Revenue laws of the United States. You are required to give us the information.

Any payee/vendor who wishes to do business with New York State must complete the Substitute Form W-9. Substitute Form W-9 is the only acceptable documentation. We will not accept IRS Form W-9.

### Part I: Vendor Information

- Legal Business Name: For individuals, enter the name of the person who will do business with NYS as it appears on the Social Security card or other required Federal tax documents. An organization should enter the name shown on its charter or other legal documents that created the organization. Do not abbreviate names.
- 2. **Business name/disregarded entity name, if different from Legal Business Name:** Enter your DBA name or another name your entity is known by.
- 3. **Entity Type**: Check the Entity Type doing business with New York State.

### Part II: Taxpayer Identification Number (TIN) and Taxpayer Identification Type

The TIN provided must match the name in the "Legal Business Name" box to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, refers to IRS W-9 instructions for additional information. For other entities, it is your employer identification number (EIN). If you do not have a number or if the account is in more than one name, refer to IRS W-9 instructions for additional information.

- 1. **Taxpayer Identification Number:** Enter your nine-digit Social Security Number, Individual Taxpayer Identification Number (ITIN) or Employer Identification Number (EIN).
- 2. Taxpayer Identification Type: Check the type of identification number provided.

### Part III: Address

- 1. Physical Address: Enter the location of where your business is physically located.
- 2. Remittance Address: Enter the address where payments should be mailed.

### Part IV: Certification and Exemption from Backup Withholding

Check the appropriate box indicating your exemption status from backup withholding. Individuals and sole proprietors are not exempt from backup withholding. Corporations are exempt from backup withholding for certain types of payments. Refer to IRS Form W-9 instructions for additional information. The signature should be provided by the individual, owner, officer, legal representative, or other authorized person of the entity listed on the form. Certain exceptions to the signature requirement are listed in the IRS instructions for form W-9.

### Part V: Contact Information

Please provide the contact information for an executive at your organization. This individual should be the person who makes legal and financial decisions for your organization.

<sup>&</sup>lt;sup>1</sup> According to IRS Regulations, OSC must withhold 28% of all payments if a payee/vendor fails to provide OSC its certified TIN. The Substitute Form W-9 certifies a payee/vendor's TIN.

### APPENDIX G

### **Electronic Payment Request**



### **ELECTRONIC PAYMENT (ePAYMENT) REQUEST**

TYPE OR PRINT INFORMATION NE	ATLY.	PLE	ASE R	REFE	R TO	O IN	STRU	CTIO	NS I	FOR	МОІ	RE IN	FOR	RMAT	TON.						
Part I: Vendor Information																					
NYS Vendor Number:																					
Legal Business Name:																					
Remittance Address – Number, Street, Apartment, Suite Number	or Rura	l Rout	e:					Cit	y or T	Γown	, State	e, Zip,	Post	al Co	de:						
, , , ,																					
Part II: Type of ePayment Request											_	1						—			
New En	rollmen	ıt	Cha	ange	ePay	/men	t Bank	Info	rmati	ion		Cano	cel e	Paym	ents						
Part III: Vendor Certification																					
Recovery of Funds Deposited in Error: payment. In the event that a 'reversal' cannot entitled.																					
I certify that I understand this Electron to deposit funds into the designated remains in effect until cancelled by the	bank	ассоι																			
Authorized Vendor Contact Signature:																					
Vendor Contact Name (Printed):							Title:														
Email Address (Required):							Phone Number:														
Part IV: Financial Institution Information	ation						I.														
Name of Financial Institution:							Type of Account:														
												s	Savin	gs Ac	count		Cr	ıecki	ing Ac	count	<u> </u>
Bank Routing Number/ABA#:		,	Accoun	t Nun	nber:	(Onl	y use th	e nu	mber	of b	oxes i	neede	d.)	1			1				_
Part V: Financial Institution Certification Conly completed by financial Institution in			ınds to	a sa	vings	s acc	ount o	r if aı	n orig	ginal	voide	ed che	ck is	s not	attac	hed to	o this	fori	n.		
I certify that the account number is in this financial institution is ACH capable														ed fin	ancia	al ins	titutic	n, I	certif	y tha	t
Institution Officer Signature:							Institution Officer Email Address (Required):														
Institution Officer Name (Printed):							Title: Phone Number:														
SUBMIT FORM TO	NYS C	OFFIC	E OF	THE	STA	TE (	СОМЬ	TRO	LLE	R –	VENI	DOR I	MAN	IAGE	MEN	IT UI	NIT				

SUBMIT FORM TO NYS OFFICE OF THE STATE COMPTROLLER – VENDOR MANAGEMENT UNIT
Mail to: 110 State Street Mail Drop 10-4,
Albany, NY 12236-0001

### NYS Office of the State Comptroller Instructions for Electronic Payment (ePayment) Request

Please Note: For your protection, we will not accept email or fax to enroll or change electronic payment information. Failure to provide the requested information may delay or prevent the receipt of payments through the Electronic Payment (ePayment) Program.

**Notification Required under Personal Privacy Protection Law:** The information provided on this form is required under Section 109 of the New York State Finance Law, as well as the New York State and Federal tax laws (See New York State Tax Law § 674, 26 USC §6041). This information will be provided only to the designated financial institution(s) and/or their agent(s) for the purpose of processing payments, and for other official business of the Office of the State Comptroller. No further disclosure of this information will be made unless such disclosure is authorized or required by law. The information provided is maintained in New York State's Statewide Financial System by the Vendor Management Unit within the Bureau of State Expenditures, Office of the State Comptroller, 110 State Street, Albany, New York 12236.

#### Part I: NYS Vendor Information

**Vendor ID (Required)**: The NYS Vendor ID is a ten-character identifier issued by the Vendor Management Unit when the vendor is registered in the Vendor File.

**Legal Business Name (Required):** The name of the person or business as it appears on the Social Security card or other required Federal tax documents. Do not abbreviate names.

**Remittance Address:** The Remittance Address is the default address where payments will be delivered if the payment fails to process electronically.

### Part II: Type of ePayment Request

Select one of the following options (Required):

**New Enrollment** – Please complete all information in Part III and IV and attach an original voided check. If you do not attach an original voided check the financial institution must complete Part IV and V.

**Change ePayment Bank Information** – Please complete all information in Part III and IV and attach an original voided check. If you do not attach an original voided check the financial institution must complete Part IV and V.

**Cancel ePayments** – Please complete all information in Part III. To cancel, the payee's authorized vendor contact must provide this form or signed written notification (including all information in Part III) to the address provided on the front of this form. Notification may be submitted via mail, fax (518-402-4212) or email (epayments@osc.state.ny.us).

### **Part III: Vendor Certification**

**Authorized Vendor Contact Signature (Required):** The signature of the contact person at the vendor submitting the request. This should be someone who can make financial and/or legal decisions for the entity or the Vendor's Primary Contact on their NYS Vendor Record.

**Vendor Contact Name (Required):** Print the name of the contact person at the vendor. This should be someone who can make financial and/or legal decisions for the entity or the Vendor's Primary Contact on their Vendor Record.

Title (Required): Contact's title

Email Address (Required): Contact's email address

Phone Number (Required): Contact's phone number

#### Part IV: Financial Institution Information

Name of Financial Institution (Required): Name of the bank that the account is with.

Type of Account: Savings or Checking Account

Bank Routing Number/ABA# (Required): Nine-digit number identifying the financial institution the account belongs to.

Account Number (Required): Vendor's Bank Account Number

### **Part V: Financial Institution Certification**

**Institution Officer Signature (Required):** Signature of the Institution Officer at the bank certifying the banking information provided on this form.

Institution Officer Name (Required): Name of the Institution Officer at the bank completing this section of the form.

Title (Required): Institution Officer's title

Phone Number (Required): Institution Officer's phone number Email Address (Required): Institution Officer's email address

### APPENDIX H

### **Consultant Disclosure**

Form A: State Consultant Services – Contractor's Planned Employment Form B: State Consultant Services – Contractor's Annual Employment

### FORM A

# New York State Consultant Services Contractor's Planned Employment

From Contract Start Date Through the End of the Contract Term

State Agency Name: NYS Gaming Commission

State Agency Department ID: 20050

Agency Business Unit:

Contractor Name:

Contract Number: C130007

Contract Start Date: / / Contract End Date: / /

Employment Category	Number of Employees	Number of Hours to be Worked	Amount Payable Under the Contract
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	0.00	0.00	\$ 0.00
Grand Total			

Name of person who prepared this report:	
Title:	Phone #:
Preparer's Signature:	
Date Prepared: / /	
(Use additional pages, if necessary)	Page

of

The State Consulting Services Contractor's Planned Employment Report (this Form A) is due within two (2) business days after receiving notice of a contract award. The completed Report must be submitted to the Gaming Commission as provided below.

By mail: NYS Gaming Commission

Finance Office

One Broadway Center Schenectady, NY 12305

By email: gail.thorpe@gaming.ny.gov

If you have any questions regarding this requirement under the Consultant Disclosure Law, please contact Gail Thorpe via email or at (518) 388-3329.

### FORM B

# New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, to March 31,

Contracting State Agency Name: NYS Gaming Commission  Contract Number: C130007 Agency Business Unit: 20050  Contract Term: / / to / / Agency Department ID:  Contractor Name:  Contractor Address:  Description of Services Being Provided: Gaming Advisory Service											
Scope of Contract (Choose one that best fits):  Analysis											
Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
	0.00	0.00	\$0.00								
Total this Page	0.00	0.00	\$ 0.00								
Grand Total											
Title:	Name of person who prepared this report:  Title: Phone #:  Preparer's Signature:										

The State Consulting Services Annual Employment Report (this Form B) will be due no later than May 15<sup>th</sup> following each fiscal year the contract is in effect. The completed Report must be submitted to OSC, DCS, and the Gaming Commission at the addresses provided below.

OSC: NYS Office of the State Comptroller

**Bureau of Contracts** 

110 State Street, 11<sup>th</sup> Floor

Albany, NY 12236

Attn: Consultant Reporting

DCS: NYS Department of Civil Service

Empire State Plaza Albany, NY 12239

Gaming Commission: NYS Gaming Commission

**Finance Office** 

One Broadway Center Schenectady, NY 12305

Attn: Gail Thorpe

By email: gail.thorpe@gaming.ny.gov

If you have any questions regarding this requirement under the Consultant Disclosure Law, please contact Gail Thorpe via email or at (518) 388-3329.

### APPENDIX I

### Sales & Use Tax (Section 5-a – Tax Law)

ST-220-CA: Contractor Certification to Covered Agency ST-220-TD: Contractor Certification to Tax Department



New York State Department of Taxation and Finance

### Contractor Certification to Covered Agency

(Pursuant to Section 5-a of the Tax Law, as amended, effective April 26, 2006)

**ST-220-CA** 

6/06)

For information, consult Publication 223, Questions and Answers Concerning Tax Law Section 5-a (see Need Help? on back).

Contractor name					For covered agency use only
					Contract number or description
Contractor's principal place of business		City	State	ZIP code	
Contractor's mailing address (if different th	Estimated contract value over the full term of contract (but not				
Contractor's federal employer identification	on number (EIN)	Contractor's sale	es tax ID number (if different fi	rom contractor's EIN)	including renewals)
Contractor's telephone number	Covered agenc	y name			
Covered agency address					Covered agency telephone numbe
Mark an <b>X</b> in only one box)  The contractor has filed Form ST					th this contract and, to the best o
contractor's knowledge, the infor	mation provided	on the Form ST	-220-TD, is correct and	complete.	
The contractor has previously file	ed Form ST-220	-TD with the Tax	Department in connect		ert contract number or description)
and, to the best of the contractor as of the current date, and thus t	•	•	•	•	-220-TD, is correct and complete
Sworn to this day of	, 20				
(sign before a no	tarv public)			(tit.	le)

### Instructions

### **General information**

Tax Law section 5-a was amended, effective April 26, 2006. On or after that date, in all cases where a contract is subject to Tax Law section 5-a, a contractor must file (1) Form ST-220-CA, *Contractor Certification to Covered Agency,* with a covered agency, and (2) Form ST-220-TD with the Tax Department before a contract may take effect. The circumstances when a contract is subject to section 5-a are listed in Publication 223, Q&A 3. This publication is available on our Web site, by fax, or by mail. (See *Need help?* for more information on how to obtain this publication.) In addition, a contractor must file a new Form ST-220-CA with a covered agency before an existing contract with such agency may be renewed.

If you have questions, please call our information center at 1 800 698-2931.

**Note:** Form ST-220-CA must be signed by a person authorized to make the certification on behalf of the contractor, and the acknowledgement on page 2 of this form must be completed before a notary public.

### When to complete this form

As set forth in Publication 223, a contract is subject to section 5-a, and you must make the required certification(s), if:

- The procuring entity is a covered agency within the meaning of the statute (see Publication 223, Q&A 5);
- ii. The contractor is a contractor within the meaning of the statute (see Publication 223, Q&A 6); and
- iii. The contract is a contract within the meaning of the statute. This is the case when it (a) has a value in excess of \$100,000 and (b) is a contract for commodities or services, as such terms are defined for purposes of the statute (see Publication 223, Q&A 8 and 9).

Furthermore, the procuring entity must have begun the solicitation to purchase on or after January 1, 2005, and the resulting contract must have been awarded, amended, extended, renewed, or assigned *on or after April 26, 2006* (the effective date of the section 5-a amendments).

### Individual, Corporation, Partnership, or LLC Acknowledgment STATE OF SS.: **COUNTY OF** } On the \_\_\_\_ day of \_\_\_\_\_ in the year 20\_\_\_, before me personally appeared\_\_\_\_\_ known to me to be the person who executed the foregoing instrument, who, being duly sworn by me did depose and say that \_\_he resides at \_\_\_\_\_\_ Town of \_\_\_ County of \_\_\_\_\_ \_\_\_\_\_; and further that: [Mark an **X** in the appropriate box and complete the accompanying statement.] [ (If an individual): \_he executed the foregoing instrument in his/her name and on his/her own behalf. (If a corporation): \_he is the\_\_\_\_\_ , the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, \_he is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, \_he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation. (If a partnership): \_he is a \_\_\_\_\_ , the partnership described in said instrument; that, by the terms of said partnership, he is authorized to execute the foregoing instrument on behalf of the partnership for purposes set forth therein; and that, pursuant to that authority, \_he executed the foregoing instrument in the name of and on behalf of said partnership as the act and deed of said partnership.

LLC, the limited liability company described in said instrument; that \_he is authorized to execute the foregoing instrument on behalf of the limited liability company for purposes set forth therein; and that, pursuant to that authority, \_he executed the foregoing instrument in the name of and on behalf of said limited liability company as the act and deed of said limited

### Privacy notification

Notary Public

Registration No.

liability company.

The Commissioner of Taxation and Finance may collect and maintain personal information pursuant to the New York State Tax Law, including but not limited to, sections 5-a, 171, 171-a, 287, 308, 429, 475, 505, 697, 1096, 1142, and 1415 of that Law; and may require disclosure of social security numbers pursuant to 42 USC 405(c)(2)(C)(i).

This information will be used to determine and administer tax liabilities and, when authorized by law, for certain tax offset and exchange of tax information programs as well as for any other lawful purpose.

(If a limited liability company): \_he is a duly authorized member of \_\_\_

Information concerning quarterly wages paid to employees is provided to certain state agencies for purposes of fraud prevention, support enforcement, evaluation of the effectiveness of certain employment and training programs and other purposes authorized by law.

Failure to provide the required information may subject you to civil or criminal penalties, or both, under the Tax Law.

This information is maintained by the Director of Records Management and Data Entry, NYS Tax Department, W A Harriman Campus, Albany NY 12227; telephone 1 800 225-5829. From areas outside the United States and outside Canada, call (518) 485-6800.

### Need help?

www

Internet access: www.nystax.gov (for information, forms, and publications)

**Fax-on-demand forms:** 1 800 748-3676

圍

**Telephone assistance** is available from 8:00 A.M. to 5:00 P.M. (eastern time),

Monday through Friday. 1 800 698-2931

To order forms and publications: 1 800 462-8100 From areas outside the U.S. and outside Canada: (518) 485-6800

**Hearing and speech impaired** (telecommunications device for the deaf (TDD) callers only):

1 800 634-2110

Persons with disabilities: In compliance with the Americans with Disabilities Act, we will ensure that our lobbies, offices, meeting rooms, and other facilities are accessible to persons with disabilities. If you have questions about special accommodations for persons with disabilities, please call 1 800 972-1233.



New York State Department of Taxation and Finance

### **Contractor Certification**

ST-220-

(Pursuant to Section 5-a of the Tax Law, as amended, effective April 26, 2006)

For information, consult Publication 223, Questions and Answers Concerning Tax Law Section 5-a (see Need help? below).

Contractor name						
Contractor's principal place of business		City	State	ZIP code		
Contractor's mailing address (if different that	n ahova)					
Contractor's maining address (if different trial	Tabove)					
Contractor's federal employer identification	number (EIN)	Contractor's sales tax ID numb	er (if different from contractor's EIN) Contractor's telephone number			
	, ,		,	'		
				( )		
Covered agency name	Contract number	er or description	Estima	ated contract value over		
				ll term of contract ot including renewals) \$		
			•	, ,		
Covered agency address			Cover	ed agency telephone number		

### General information

Section 5-a of the Tax Law, as amended, effective April 26, 2006, requires certain contractors awarded certain state contracts valued at more than \$100,000 to certify to the Tax Department that they are registered to collect New York State and local sales and compensating use taxes, if they made sales delivered by any means to locations within New York State of tangible personal property or taxable services having a cumulative value in excess of \$300,000, measured over a specified period. In addition, contractors must certify to the Tax Department that each affiliate and subcontractor exceeding such sales threshold during a specified period is registered to collect New York State and local sales and compensating use taxes. Contractors must also file a Form ST-220-CA, certifying to the procuring state entity that they filed Form ST-220-TD with the Tax Department and that the information contained on Form ST-220-TD is correct and complete as of the date they file Form ST-220-CA.

For more detailed information regarding this form and section 5-a of the Tax Law, see Publication 223, Questions and Answers Concerning Tax Law Section 5-a, (as amended. effective April 26, 2006), available at www.nystax.gov. Information is also available by calling the Tax Department's Contractor Information Center at 1 800 698-2931.

Note: Form ST-220-TD must be signed by a person authorized to make the certification on behalf of the contractor, and the acknowledgement on page 4 of this form must be completed before a notary public.

Mail completed form to:

**NYS TAX DEPARTMENT DATA ENTRY SECTION** W A HARRIMAN CAMPUS **ALBANY NY 12227** 

### **Privacy notification**

The Commissioner of Taxation and Finance may collect and maintain personal information pursuant to the New York State Tax Law, including but not limited to, sections 5-a, 171, 171-a, 287, 308, 429, 475, 505, 697, 1096, 1142, and 1415 of that Law; and may require disclosure of social security numbers pursuant to 42 USC 405(c)(2)(C)(i).

This information will be used to determine and administer tax liabilities and, when authorized by law, for certain tax offset and exchange of tax information programs as well as for any other lawful purpose.

Information concerning quarterly wages paid to employees is provided to certain state agencies for purposes of fraud prevention, support enforcement, evaluation of the effectiveness of certain employment and training programs and other purposes authorized by law.

Failure to provide the required information may subject you to civil or criminal penalties, or both, under the Tax Law.

This information is maintained by the Director of Records Management and Data Entry, NYS Tax Department, W A Harriman Campus, Albany NY 12227; telephone 1 800 225-5829. From areas outside the United States and outside Canada, call (518) 485-6800.

### Need help?

Internet access: www.nystax.gov (for information, forms, and publications)



Fax-on-demand forms: 1 800 748-3676



Telephone assistance is available from 8:00 A.M. to 5:00 P.M. (eastern time), Monday through Friday.

To order forms and publications: 1 800 462-8100 Sales Tax Information Center: 1 800 698-2909 From areas outside the U.S. and outside Canada: (518) 485-6800

Hearing and speech impaired (telecommunications

device for the deaf (TDD) callers only): 1 800 634-2110

Persons with disabilities: In compliance with the Americans with Disabilities Act, we will ensure that our lobbies, offices, meeting rooms, and other facilities are accessible to persons with disabilities. If you have questions about special accommodations for persons with disabilities, please call 1 800 972-1233.

(title)

(sign before a notary public)

Page 2 of 4 ST-220-TD (6/06)

### Schedule A — Listing of each person (contractor, affiliate, or subcontractor) exceeding \$300,000 cumulative sales threshold

List the contractor, or affiliate, or subcontractor in Schedule A only if such person exceeded the \$300,000 cumulative sales threshold during the specified sales tax quarters. See directions below. For more information, see Publication 223.

A Relationship to Contractor	B Name	C Address	D Federal ID Number	E Sales Tax ID Number	F Registration in progress

- Column A Enter  $\boldsymbol{C}$  in column A if the contractor;  $\boldsymbol{A}$  if an affiliate of the contractor; or  $\boldsymbol{S}$  if a subcontractor.
- Column B Name If person is a corporation or limited liability company, enter the exact legal name as registered with the NY Department of State, if applicable. If person is a partnership or sole proprietor, enter the name of the partnership and each partner's given name, or the given name(s) of the owner(s), as applicable. If person has a different DBA (doing business as) name, enter that name as well.
- Column C Address Enter the street address of person's principal place of business. Do not enter a PO box.
- Column D ID number Enter the federal employer identification number (EIN) assigned to the person or person's business, as applicable. If the person is an individual, enter the social security number of that person.
- Column E Sales tax ID number Enter only if different from federal EIN in column D.
- Column F If applicable, enter an X if the person has submitted Form DTF-17 to the Tax Department but has not received its certificate of authority as of the date of this certification.

Registration No. \_\_\_\_\_

### Individual, Corporation, Partnership, or LLC Acknowledgment

marviada, corporation, rathership, or LLO Additionagment
STATE OF } : SS.:
COUNTY OF }
On the day of in the year 20 , before me personally appeared ,
known to me to be the person who executed the foregoing instrument, who, being duly sworn by me did depose and say that
_ he resides at ,
Town of,
County of,
State of; and further that:
[Mark an $\boldsymbol{X}$ in the appropriate box and complete the accompanying statement.]
(If an individual): _he executed the foregoing instrument in his/her name and on his/her own behalf.
☐ (If a corporation): _he is the
of, the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, _he is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation.
☐ (If a partnership): _he is a
of, the partnership described in said instrument; that, by the terms of said partnership, _he is authorized to execute the foregoing instrument on behalf of the partnership for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said partnership as the act and deed of said partnership.
(If a limited liability company): _he is a duly authorized member of
Notary Public

# CONTRACTOR REQUIREMENTS AND PROCEDURES FOR BUSINESS PARTICIPATION OPPORTUNITIES FOR NEW YORK STATE CERTIFIED MINORITY-AND WOMEN-OWNED BUSINESS ENTERPRISES AND EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND WOMEN

#### **NEW YORK STATE LAW**

Pursuant to New York State Executive Law Article 15-A, The New York State Gaming Commission (the "Commission") recognizes its obligation under the law to promote opportunities for maximum feasible participation of certified minority-and women-owned business enterprises and the employment of minority group members and women in the performance of Commission contracts.

In 2006, the State of New York commissioned a disparity study to evaluate whether minority and womenowned business enterprises had a full and fair opportunity to participate in state contracting. The findings of the study were published on April 29, 2010, under the title "The State of Minority and Women-Owned Business Enterprises: Evidence from New York" ("Disparity Study"). The report found evidence of statistically significant disparities between the level of participation of minority-and women-owned business enterprises in state procurement contracting versus the number of minority-and women-owned business enterprises that were ready, willing and able to participate in state procurements. As a result of these findings, the Disparity Study made recommendations concerning the implementation and operation of the statewide certified minority- and women-owned business enterprises program. The recommendations from the Disparity Study culminated in the enactment and the implementation of New York State Executive Law Article 15-A, which requires, among other things, that the Commission establishes goals for maximum feasible participation of New York State Certified minority- and women – owned business enterprises ("MWBE") and the employment of minority groups members and women in the performance of New York State contracts.

### **Business Participation Opportunities for MWBEs**

For purposes of this solicitation, the Commission hereby establishes an overall goal of 20% for MWBE participation, based on the current availability of qualified MBEs and WBEs. A contractor ("Contractor") on the subject contract ("Contract") must document good faith efforts to provide meaningful participation by MWBEs as subcontractors or suppliers in the performance of the Contract and Contractor agrees that the Commission may withhold payment pending receipt of the required MWBE documentation. The directory of New York State Certified MWBEs can be viewed at: <a href="http://www.esd.ny.gov/mwbe.html">http://www.esd.ny.gov/mwbe.html</a>.

For guidance on how the Commission will determine a Contractor's "good faith efforts," refer to 5 NYCRR §142.8.

In accordance with 5 NYCRR §142.13, Contractor acknowledges that if it is found to have willfully and intentionally failed to comply with the MWBE participation goals set forth in the Contract, such finding constitutes a breach of Contract and the Commission may withhold payment from the Contractor as liquidated damages.

Such liquidated damages shall be calculated as an amount equaling the difference between: (1) all sums identified for payment to MWBEs had the Contractor achieved the contractual MWBE goals; and (2) all sums actually paid to MWBEs for work performed or materials supplied under the Contract.

By submitting a bid or proposal, a bidder on the Contract ("Bidder/") agrees to submit the following documents and information as evidence of compliance with the foregoing:

A. Bidders are required to submit a MWBE Utilization Plan on **Form J-4** with their bid or proposal. Any modifications or changes to the MWBE Utilization Plan after the Contract award and during

the term of the Contract must be reported on a revised MWBE Utilization Plan and submitted to the Commission.

- B. The Commission will review the submitted MWBE Utilization Plan and advise the Bidder of Commission acceptance or issue a notice of deficiency within 30 days of receipt.
- C. If a notice of deficiency is issued, Bidder agrees that it shall respond to the notice of deficiency within seven (7) business days of receipt by submitting to the NYS Gaming Commission, Attn: Stacey Relation, One Broadway Center, Schenectady, NY 12305, email <a href="mailto:stacey.relation@gaming.ny.gov">stacey.relation@gaming.ny.gov</a>, or fax to (518) 388-3334, a written remedy in response to the notice of deficiency. If the written remedy that is submitted is not timely or is found by the Commission to be inadequate, the Commission shall notify the Bidder and direct the Bidder to submit, within five (5) business days, a request for a partial or total waiver of MWBE participation goals on Form #J-7. Failure to file the waiver form in a timely manner may be grounds for disqualification of the bid or proposal.
- D. The Commission may disqualify a Bidder as being non-responsive under the following circumstances:
  - a) If a Bidder fails to submit a MWBE Utilization Plan;
  - b) If a Bidder fails to submit a written remedy to a notice of deficiency:
  - c) If a Bidder fails to submit a request for waiver; or
  - d) If the Commission determines that the Bidder has failed to document good faith efforts.

Contractors shall attempt to utilize, in good faith, any MBE or WBE identified within its MWBE Utilization Plan, during the performance of the Contract. Requests for a partial or total waiver of established goal requirements made subsequent to Contract Award may be made at any time during the term of the Contract to the Commission, but must be made no later than prior to the submission of a request for final payment on the Contract.

Contractors are required to submit a Contractor's Quarterly M/WBE Contractor Compliance & Payment Report on **Form #J-6** to the NYS Gaming Commission, Attn: Finance Office, One Broadway Center, Schenectady, NY 12305, Phone: (518) 388-3404 and fax: (518) 388-3334, by the 10<sup>th</sup> day following each end of quarter over the term of the Contract documenting the progress made toward achievement of the MWBE goals of the Contract.

### **Equal Employment Opportunity Requirements**

By submission of a bid or proposal in response to this solicitation, the Bidder/Contractor agrees with all of the terms and conditions of Appendix A including Clause 12 - Equal Employment Opportunities for Minorities and Women. The Contractor is required to ensure that it and any subcontractors awarded a subcontract over \$25,000 for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (the "Work") except where the Work is for the beneficial use of the Contractor, shall undertake or continue programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status. For these purposes, equal opportunity shall apply in the areas of recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff, termination, and rates of pay or other forms of compensation. This requirement does not apply to: (i) work, goods, or services unrelated to the Contract; or (ii) employment outside New York State.

Bidder further agrees, where applicable, to submit with the bid a staffing plan (**Form #J-2**) identifying the anticipated work force to be utilized on the Contract and if awarded a Contract, will, upon request, submit to the Commission, a workforce utilization report identifying the workforce actually utilized on the Contract if known.

Further, pursuant to Article 15 of the Executive Law (the "Human Rights Law"), all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor and sub-contractors will not discriminate against any employee or applicant for employment because of race, creed (religion),

Appendix J

color, sex, national origin, sexual orientation, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.

Please Note: Failure to comply with the foregoing requirements may result in a finding of non-responsiveness, non-responsibility and/or a breach of the Contract, leading to the withholding of funds, suspension or termination of the Contract or such other actions or enforcement proceedings as allowed by the Contract.

### WORK FORCE EMPLOYMENT UTILIZATION REPORT SERVICE and/or CONSULTANT FIRMS INSTRUCTIONS FOR COMPLETION

PURPOSE: The Work Force Employment Utilization Report for Services and/or Consultant Firms is

prepared by all contractors, and subcontractors if any, providing services (skilled or non-skilled) or professional consultanting services to a state agency to document their actual employment of minority group members and women during the period covered by the report. The report has a format similar to forms used by the Federal government for reporting equal employment opportunity data. When the *contract specific work force* can be identified, the report covers all employees (including apprentices or trainees) working on the project. If the contract specific work force *cannot* be separated out, the contractor's *total work force* is reported. The completed reports are used by the contracting state agency to monitor the contractor's and subcontractor's compliance with the contract's equal employment opportunity requirements.

#### GENERAL INFORMATION:

- 1. **Name of contracting state agency** and state agency code (five-digit code).
- 2. **Reporting period** covered by report (mm/dd/yy to mm/dd/yy); **check** to indicate **Quarterly** or **Semi-Annual Report**.
- 3. **Contractor firm name** (prime contractor on summary report submitted to agency) and **address** (including city name, state and zip code); **check** if the contractor is a NOT-FOR-PROFIT.
- 4. **Type of Report: check** to indicate whether report covers (i) the **Contract Specific Work Force** or (ii) the **Company's Total Work Force** (in the event the contract specific work force cannot be separated out).
- 5. Contractor **Federal Employer Identification number** or payee identification number (prime contractor i.d. on summary report); **check** to indicate prime or subcontractor report.
- 6. **Contract Amount** is dollar amount based on terms of the contract.
- 7. **Contract number** is the agency assigned number given to the contract (seven digits).
- 8. **Location of work** including county and zip code where work is performed.
- 9. Indicate **Product or Service provided** by contractor (brief description).
- 10. **Contract start date** is month/day/year work on contract actually began.
- 1. Contractor's **estimate of the percentage of work completed** at the end of this reporting period.

**FEDERAL OCCUPATIONAL CATEGORIES**: The contractor's work force is broken down and reported by the nine **Federal Occupational Categories** (**FOC's**) consistent with the Federal government's EEO-1 categories for the private sector labor force. These are: *Officials and Managers, Professionals, Technicians, Sales, Office & Clerical (Administrative Support), Craft Workers, Operatives, Laborers and Service Workers.* The categories are general in nature, and include all related occupational job titles. The contracting agency can provide assistance in categorizing specific jobs.

**TOTAL NUMBER OF EMPLOYEES**: Record the *total number of all persons employed* in each FOC during the reporting period, regardless of ethnicity (either working on the specific contract OR in the contractor's total work force, based on the type of report indicated above). Report the total number of male (M) employees in column (1) and the total number of female (F) employees in column (2) for each FOC. In columns (3) thru (10) report the numbers of male and female *minority group members* employed, based on the following defined groups:

- Black (not of Hispanic origin): all persons having origins in any of the Black African racial groups;
- **Hispanic**: all persons of Mexican, Puerto Rican, Dominican, Cuban, Central or South American or either Indian or Hispanic origin, regardless of race;
- **Asian or Pacific Islander**: all persons having origins in any of the Far East countries, South East Asia, the Indian subcontinent or the Pacific Islands:
- Native American or Alaskan Native: all persons having origins in any of the original peoples in North America.
- **TOTAL % MINORITY** = sum of all minority group members (male and female) employed in the FOC divided by the total number of all employees in that FOC (column 1 + column 2).
- **TOTAL % FEMALE** = total number of female employees in the FOC (column 2) divided by the total number of all employees in that FOC (column 1 + column 2).
- **TOTALS**: column totals should be calculated (sum each column) for all FOC's combined. Total minority and female percentages should be calculated as shown above, based on the column totals.

**SUBMISSION**: The work force utilization report is to be completed by both prime and subcontractors and **signed** and dated by an *authorized representative* before submission. This **Company Official's name**, official title and telephone number should be printed or typed where indicated on the bottom of the form.

The **prime contractor** shall complete a report for its own work force, **collect** reports completed by each subcontractor, and **prepare a summary report for the entire combined contract work force**. The reports shall include the total number of employees in each occupational category for all payrolls completed in the monthly reporting period. The prime contractor shall submit the summary report to the contracting agency as required by *Part 542 of Title 9 Subtitle N of the NYCRR* pursuant to *Article 15-A of the Executive Law*.

WORK FORCE EMPLOYMENT STAFFING PLAN												
Project/RFP Title Location of Contract County Zip  Contractor/Firm Name Address												Zip
Contractor	riiii Naiii	e					_ Address	·			State	Zip
Check applicable categories (1) Staff Estimates include:  Contract/Project Staff Total Work Force Subcontractors  (2) Type of Contract:  Construction Counsultants Commodities Services/Consultants												
			T	otal Anticip	ated Wor	k Force					Total Percent	Total Percent
Federal Occupational Category		lumber of loyees	(Not c	Black of Hispanic Origin)	Hispanic		Asian or Pacific Islander		Native American/ Alaskan Native		Minority Employees	Female Employees
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female		
Officials/Admin												
Professionals												
Technicians												
Sales Workers												
Office & Clerical												
Craft Workers												
Operatives												
Laborers												
Service Workers												
TOTALS												
Company Official's Name Title  Company Official's Signature Date												
Telepho	ne Numbe	r						_				

Appendix J-3

			WOF				LIZATION PER NSULTANT FI		PORT			
Agency	N	IYSGamin	g Commis	sion		/code 20050		Repo				
		Check one Quarterly Semi-Annual Repo										Annual Report
Contractor/Firm Name	tor/Firm Name Address:											
									City		State	Zip
Type of Report	Cont	ract Speci	fic Work F	orce	Total	Work Ford	ce	Check if N	NOT-FOR-PR	OFIT		
Federal Id/Pa	yee Id. No.								Contract No.			
Check One					- Subcontra	actor	Pro					
Contract Amount											f Job Completed	
- Contract / time unit				•				Otal C Date			- Con Completed	
				Number o	f Employe	es					Total Percent	Total Percent
Federal	Total No	umber of	В	lack	Hisp	oanic	Asian or F	Pacific	Native An	nerican/	Minority	Female
Occupational	Empl	oyees	•	Hispanic			Island	er	Alaskan	Native	Employees	Employees
Category				rigin)		_						
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female		
Officials/Admin												
Professionals												
Technicians												
Sales Workers												
Office & Clerical												<del>                                     </del>
Craft Workers Operatives												
Laborers												
Service Workers												
TOTALS	0	0	0	C	0	0	0	0	0	0	0	C
							•					
Company Offic	ial's Name	1						Title				
Company Official's												
								_				

### NEW YORK STATE GAMING COMMISSION VENDOR/CONTRACTOR'S MINORITY AND WOMEN-OWNED BUSINESS UTILIZATION PLAN FORM

AGENCY NAME AGENCY CONTACT AGENCY PHONE			- - -					
CONTRACTOR NAME AND ADDRESS		PPROPRIATE BOX PPLIER	DATE SUBMIT	TED	TOTAL VALUE (	OF CONTRACT		
	CO	NTRACTOR	CONTRACTOR'S FID#		CONTRACT EFFECTIVE DATES			
PROJECT DESCRIPTION	GOALS MBE WBE		JOB NUMBER (IF APPLICAB		CONTRACT NU	RACT NUMBER		
MWBE SUBCONTRACTOR/SUPPLIER NAME & ADDRESS	ONE	SUBCONTRACTOR/SUPPLIER TAXPAYER/FEDERAL ID #	MBE (CHECK)	WBE (CHECK)	NYS CERTIFIED (CHECK)	DESCRIPTION OF WORK	\$ VALUE OF CONTRACT	
	SUB		YES	YES _	YES _	_		
	SUP SUB		NO YES	NO YES	NO YES			
	SUP —		NO —	NO —	NO _			
	SUB		YES	YES	YES			
	SUP		NO —	NO —	NO -			
	SUB		YES	YES	YES			
	SUP		NO	NO	NO			
(A) TOTAL CONTRACT BID AMOUNT: (B) TOTAL SUBCONTRACTS FOR COMICONTRACTS FOR COMICONT	MODITIES /	AND SERVICES TO WBE'S:		 	\$ AMOUNT	% OF TOTAL	- - -	
CONTRACTOR'S ATTESTATION: MY FIR	RM PROPO	SES TO USE THE MWBE'S LISTI	ED ON THIS FO	DRM.				
PREPARED BY: (SIGNATURE OF CONT	RACTOR)	PRINT NAME OF CONTRACTOR	₹		TELEPHONE N	JMBER	DATE	
						OR OFFICE USE OI	NLY	
					R	EVIEWED BY:		
						ATE:		
					N	IWBE FIRMS CERT	FIED:	
NOTICE: this report is required pursuant	to Executive	Law; failure to report will result in	noncompliance		M	IWBE FIRMS NOT C	ERTIFIED:	

# NEW YORK STATE GAMING COMMISSION MWBE CONTRACT COMPLIANCE PROGRAM CONTRACTOR'S QUARTERLY SUBCONTRACTING/SUPPLIER ACTIVITY REPORT FOR THE PERIOD OF

1. NAME AND ADDRESS:	2. PROJE GOALS: MBE WBE	ECT/CONTRACT	3. DATE SUB	BMITTED	JOB NO	RACT NO: .: ON/REGION:			
FEDERAL ID/SOCIAL SECURITY NO.*	5. PROJE	ECT WORK DES	L CRIPTION:*	6. CONTRACT EFFECTIVE DATES:*					
	SU	BCONTRACT	ING/SUPPL	IER ACT	IVITY RE	PORT			
7. REPORT SUBCONTRACTOR'S SUPF AWARDED/PURCHASED THIS QUAR		# AWARDED THIS PERIOD	AMOUNT AWARDED THIS PERIOD	# AWAR NYS CE MBE	RED TO RTIFIED WBE		DLLAR AMOUNT THIS PERIOD TO TIFIED WBE	PERCE MBE	NTAGE IWBE
DOLLAR RANGE: \$0-\$24,000 \$25,000 +									
PREPARED BY: (SIGNATURE OF CONT	TRACTOR)		PRINT NAME	OF CONT	RACTOR	TELEPHC	NE NO.	DATE	

This report is required by contract specifications. Failure to report will result in noncompliance with contract specifications.

\*Delete information if reported on previous submittal.

### **NEW YORK STATE GAMING COMMISSION**

# LIST OF MWBE CONTRACTORS QUARTERLY SUBCONTRACTING/SUPPLIER ACTIVITY REPORT CERTIFIED MINORITY & WOMEN OWNED BUSINESS ENTERPRISES UTILIZED FOR THE PERIOD OF \_\_\_\_\_\_

NAME OF FIRM/ADDRESS/PHONE	CHECK ONE NYS CERTIFIED MBE WBE		S CERTIFIED (FEDERAL ID OR SOCIAL		LOCATION OF WORK TO BE PERFORMED (INCLUDE CITY & ZIP CODE)	TOTAL DOLLAR AMOUNT OF PURCHASE/SERVICE
	WIDE	WBE	OLOGINIT NOMBEN	SERVICE	GOBE	T OTTOTIMOE/OETTVIOL

### **REQUEST FOR WAIVER FORM**

INSTRUCTIONS: SEE PAGE 2 OF THIS ATTACHMENT FOR RE	QUIREMENTS AND DOCUMENT SUBM	ISSION INSTRUCTIONS.		
Offerer/Contractor Name:	Federal Identification No.:			
Address:	Solicitation/Contract No.:			
City, State, Zip Code:	M/WBE Goals: MBE % WBE	%		
By submitting this form and the required information, the been taken to promote M/WBE participation pursuant t				
Contractor is requesting a:	-			
1.   MBE Waiver – A waiver of the MBE Goal for this procurement is requested.	☐ Total ☐ Partial			
2. $\square$ WBE Waiver – A waiver of the WBE Goal for this procurement is requested.	☐ Total ☐ Partial			
PREPARED BY (Signature):	Date:			
SUBMISSION OF THIS FORM CONSTITUTES THE OFFERER/CONTRACTOR'S ACKNOWLEDGEMENT AND AGREEMENT TO COMPLY WITH THE M/WBE REQUIREMENTS SET FORTH UNDER NYS EXECUTIVE LAW, ARTICLE 15-A AND 5 NYCRR PART 143. FAILURE TO SUBMIT COMPLETE AND ACCURATE INFORMATION MAY RESULT IN A FINDING OF NONCOMPLIANCE AND/OR TERMINATION OF THE CONTRACT.  Name and Title of Preparer (Printed or Typed):	Telephone Number:	Email Address:		
Submit with the bid or proposal or if submitting after award submit to:	**************************************			
NYS Gaming Commission Attn: Stacey Relation One Broadway Center Schenectady, NY 12301	REVIEWED BY:  Waiver Granted: YES MBE: WBE:  Total Waiver Partial Waiver *Conditional Notice of Deficiency Issued *Comments:			

### REQUIREMENTS AND DOCUMENT SUBMISSION INSTRUCTIONS

When completing the Request for Waiver Form please check all boxes that apply. To be considered, the Request for Waiver Form must be accompanied by documentation for items 1-11, as listed below. If box # 3 has been checked above, please see item 11. Copies of the following information and all relevant supporting documentation must be submitted along with the request:

- 1. A statement setting forth your basis for requesting a partial or total waiver.
- 2. The names of general circulation, trade association, and M/WBE-oriented publications in which you solicited certified M/WBEs for the purposes of complying with your participation goals.
- 3. A list identifying the date(s) that all solicitations for certified M/WBE participation were published in any of the above publications.
- 4. A list of all certified M/WBEs appearing in the NYS Directory of Certified Firms that were solicited for purposes of complying with your certified M/WBE participation levels.
- 5. Copies of notices, dates of contact, letters, and other correspondence as proof that solicitations were made in writing and copies of such solicitations, or a sample copy of the solicitation if an identical solicitation was made to all certified M/WBEs.
- 6. Provide copies of responses made by certified M/WBEs to your solicitations.
- 7. Provide a description of any contract documents, plans, or specifications made available to certified M/WBEs for purposes of soliciting their bids and the date and manner in which these documents were made available.
- 8. Provide documentation of any negotiations between you, the Offerer/Contractor, and the M/WBEs undertaken for purposes of complying with the certified M/WBE participation goals.
- 9. Provide any other information you deem relevant which may help us in evaluating your request for a waiver.
- 10. Provide the name, title, address, telephone number, and email address of offerer/contractor's representative authorized to discuss and negotiate this waiver request.

Note: Unless a Total Waiver has been granted, the offerer or contractor will be required to submit all reports and documents pursuant to the provisions set forth in the Contract.

### **ATTACHMENTS**

**Attachment 1: Vendor Acknowledgement of Addendum** 

**Attachment 2: Pricing Proposal** 

**Attachment 3: Document Submittal Checklist** 

**Attachment 4: Statement of Work Form** 



Amendment Number:

**RFP: Gaming Advisory Services** 

### **VENDOR ACKNOWLEDGEMENT OF ADDENDUM**

Date Issued:				
Summary:				
By signing below, the bidde indicated above.	er attests to receivin	g and respondino	g to the amendme	nt number
FIRM NAME:				
REPRESENTATIVE SIGNA	ATURE:			

A. Deliverable One (fixed price):



### PRICING PROPOSAL FORM

(Based on Scope in Section 3.2)

every title that may be utilize four job category positions li Proposal Form will be utilize alternative pricing structure	ates must be provided based on the chart below. Bed for the services under this RFP and group each isted in the left column. Only titles provided in this ed during the term of the Contract resulting from this is permitted. Any alternative pricing structure will be any be expanded if additional room for more titles is	title under the Pricing s RFP. No se deemed
Job Category: Senior, Mid- level, Junior, or Clerical	Title (Specify title within job category: Senior, Midlevel, Junior, and Clerical)	Hourly Rate
Senior position:		
Mid-level position:		
Junior position:		
Clerical position:		
C. Other engagements: the s B chart above.	same job categories, titles, and rates apply as provi	ded for in Item
<b>D. Hourly Consultations:</b> the Item B chart above.	same job categories, titles, and rates apply as pro	vided for in
FIRM NAME:		
REPRESENTATIVE SIGNATU	RE:	



### RFP – Gaming Advisory Service

### **DOCUMENT SUBMITTAL CHECKLIST**

Description of Document	RFP	Submittal Requirements	Checklist
Contract Form (Appendix B)	§1.1 &		
(incorporates Appendix A)	§1.12	with Proposal (must be signed)	
Procurement Lobbying BODC Form			
(Appendix C)	§1.9	with Proposal	
Non-Collusive Bidding Certification	§1.12	with Proposal	
(Appendix D)			
NYS Vendor Responsibility		with Proposal	
Questionnaire (Appendix E)	§1.13		
W-9 (Appendix F)	§1.15	with Proposal	
Designation of Proprietary	§1.16	with Proposal and as defined in	
Information		RFP	
Technical & Pricing Proposals	§1.17	Separately as defined in RFP	
E-pay (Appendix G)	§2.8	upon notification of award	
Consultant Disclosure (Appendix H)		Form A: within two business	
<ul> <li>Form A – Planned</li> </ul>	§2.9	days of notification of award;	
employment		Form B: annually by May 15 <sup>th</sup>	
<ul> <li>Form B – Actual employment</li> </ul>		for previous fiscal year.	
Sales & Use Tax (Appendix I)		within seven calendar days of	
<ul> <li>ST220-CA (submit to Lottery)</li> </ul>	§2.10	notification of award	
ST220-TD (submit to DTF)			
Insurance Documentation	§2.12	with Proposal	
Equal Employment Opportunity		Policy Statement: with	
(EEO) (Appendix J)	§2.13.A	Proposal;	
Policy Statement		J-2: proposed staffing plan -	
Staffing Plan (J-2)		with Proposal;	
Utilization Report (J-3)		J-3: quarterly if devoted staff;	
		semi-annually if entire staff.	
Minority and Women-Owned		Proposed Utilization Plan,	
Business Enterprise Program	§2.13.B	including estimated value –	
(Appendix J)		with Proposal;	
<ul> <li>Proposed Utilization Plan</li> </ul>		J-4: Utilization Plan - within 14	
<ul> <li>Utilization Plan Form (J-4)</li> </ul>		days after notification of award;	
<ul> <li>Quarterly Activity Report (J-5)</li> </ul>		J-5: 45 days following the end	
		of the previous quarter.	

FIRM NAME:		<del></del>
REPRESENTA	TIVE SIGNATURE:	



**Commencement Date:** 

**Estimated Cost:** 

**Estimated Completion Date:** 

**RFP: Gaming Advisory Services** 

### STATEMENT OF WORK

This Statement of Work ("SOW") includes requested services in accordance with the Gaming Advisory Services Contract (C130007) entered into by and between the New York Gaming Facility Location Board (the "Board") through the New York State Gaming Commission, Division of Gaming (the "Commission"), and [CONTRACTOR].

Upon approval of the Office of State Comptroller

Detailed description of work to be pound deliverable:	erformed; staffing to be provided and at what rates;
[CONTRACTOR]	NEW YORK STATE GAMING COMMISSION
By:	By:
Title:	Title:
Date:	Date:
NEW YORK GAMING FACILITY LOCATION BOARD	OFFICE OF THE STATE COMPTROLLER Thomas P. DiNapoli
By:	By:
Title:	Title:
Deter	Data

STAT	E OF	)					
COUN	E OF	) ss.: )					
	On this	day of		, 2013,	before me	personally	came
			, to me kn	own, who	being duly sw	orn, did depo	ose and
say	that	he	or	she	res	sides	in
					(if the	e place of re	sidence
is in a	city, include the hous	se and street num	ber), that he or sl	he is the _		<del></del>	of
[comp	any name], the corp	oration which ex	xecuted this con	tract, and	that he or she	e was author	ized to
execut	te this contract on beh	nalf of said corpo	ration.				
			Notary P	ublic			