

Nevele Resort, Casino & Spa  
Government Center, Fifth Floor  
Ellenville, New York 12428

June 30, 2014

**Via Hand Delivery**

Gail P. Thorpe  
Supervisor, Contract Administration  
New York State Gaming Commission  
One Broadway Center  
Schenectady, New York 12301-7500

Re: Application for a New York Gaming Facility License

Dear Ms. Thorpe:

Nevele-R LLC ("Nevele") hereby submits its Application in response to the March 31, 2014 New York Gaming Facility Location Board "Request for Applications to Develop and Operate a Gaming Facility in New York State ("RFA"). Provided contemporaneously with this Application, and under separate cover, are twenty (20) identical hard copies and fourteen (14) electronic copies (USB flash drives) of the Gaming Facility License Application Form ("GFLAF") and all required Items and Attachments. In conformance with RFA IV.B.5, a document log identifying confidential segments of the GFLAF not subject to public disclosure or dissemination and the legal basis for non-disclosure is contained therein as well as two (2) additional hard copies of the redacted GFLAF, and two (2) additional flash drives containing redacted electronic copies.

In accordance with the RFA requirements (RFA IV.B), the Revised Application Delivery Preferences dated June 24, 2014, and the June 27, 2014 Additional Questions and Answers, we enclose for the New York State Gaming Commission:

1. Ten (10) identical hard copies of the Application and all required Exhibits and Attachments);
2. Seven (7) electronic copies of the Application (including all required Exhibits and Attachments) in PDF format in seven (7) separate USB flash drives;
3. Seven (7) additional flash drives including the requested interactive electronic versions of financial materials and engineering and traffic materials in the native formats used to produce such material. This includes revenue, construction, employment, financial, traffic, infrastructure or similar models, forecasts, projections or tables presented in an Application so as to enable the Board and the Board's representatives to analyze and tie the calculations and formulas used to produce

format, those supporting tabs, worksheets and data are also included. Please note, however, that pursuant to the letter of Paul Girvan dated June 30, 2014, the "Gravity Models" referenced in the Market Assessment has been intentionally omitted from these USB drives. A copy of this letter is attached hereto as **Exhibit A**. A table of contents is provided to describe the contents and format/software needed to produce, open, display and interact with such files;

4. Four (4) sets total – two (2) high-quality sets and two (2) low-quality sets) on four (4) clearly noted USB flash drives containing four (4) sets of images, renderings and schematics describing the architectural program, site, layout and other physical features of the Gaming Facility that are included in the hard and PDF copies of the Application. These include two (2) sets of high-quality files of each such image, rendering or schematic suitable for large-format printing and audio-visual display and two (2) sets of medium-quality files of each such image, rendering or schematic suitable for printing and web publication. A table of contents for this content has also been included;

5. In compliance with the RFA Section IV(B)(5), in addition to the confidential GFLAF and document log noted above, Nevele has submitted two (2) identical hard copies of a redacted application, each clearly marked "REDACTED APPLICATION," and two (2) electronic copies of a redacted application via two (2) separate USB flash drives, each clearly labeled "REDACTED APPLICATION." Furthermore, all non-redacted versions of the Application and GFLAF are conspicuously marked on the outside as containing confidential information, and each page upon which confidential information appears is conspicuously marked as confidential information.

Nevele hereby requests that New York State Facility Location Board and Gaming Commission indefinitely treat the portions of both its Application for a New York Gaming Facility License identified in the attached **Schedule A** and the referenced GFLAF with Attachments (identified in the confidential document log) as confidential and exempt from disclosure under the Freedom of Information Law ("FOIL"), the Personal Privacy Protection Law ("PPPL"), and the Racing, Pari-Mutuel Wagering and Breeding Law ("PAL"). The firm of Whiteman Osterman & Hanna LLP is authorized by Nevele to respond to any inquiries by the Board concerning the confidential status of the above-listed portions of the Application. In the event that any information in this Application or GFLAF is the subject of a FOIL request or other request for disclosure, please be advised that the Nevele and the undersigned request notification pursuant to Public Officers Law § 89(5)(b). Accordingly, please direct any such inquiries to:

Daniel A. Ruzow, Esq.  
Whiteman Osterman & Hanna LLP  
One Commerce Plaza  
Albany, New York 12260  
Phone: (518) 487-7619

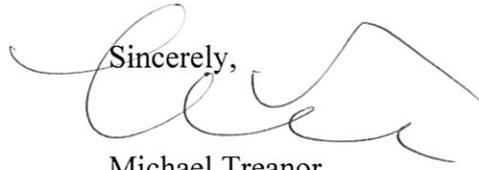
6. One originally executed copy of the Affirmation (Attachment 1) executed by the Applicant;

7. One originally executed Addendum Acknowledgement Form June 27, 2014 (Attachment 2) executed by the Applicant for each addendum issued to this RFA;

8. One original executed copy of the Waiver (Attachment 3) executed in counterparts by each of the Applicant, the Manager and any direct or indirect owner of the Applicant and the Manager (excluding any equity holders of any publicly-held company);

Additionally, in accordance with the Revised Application Delivery Preferences dated June 24, 2014, and the June 27, 2014 Additional Questions and Answers, we enclose additional hard copies of the Application, electronic copies of the Application, and supplemental flash drives for Taft Stettinius & Hollister LLP, Christiansen Capital Advisors, LLC, Houlihan Lokey Capital, Inc., and Macomber International, Inc., delivered to the addresses set forth in the attached **Schedule B**.

Thank you for your consideration. We look forward to working with the Board and its staff to answer any questions that may arise.

Sincerely,  
  
Michael Treanor

Enclosures

cc: Cezar M. Froelich  
Taft Stettinius & Hollister LLP  
111 E. Wacker Drive, Suite 2800  
Chicago, IL 60601

Mr. Eugene Christiansen  
Christiansen Capital Advisors, LLC  
250 West 57th Street, Suite 432  
New York, NY, 10107

Mr. Sebastian Sinclair  
Christiansen Capital Advisors, LLC  
170 Sawyer Road  
New Gloucester, ME 04260

Houlihan Lokey Capital, Inc.  
245 Park Avenue, 20<sup>th</sup> Floor  
New York, NY 10167

Macomber International, Inc.  
26 Anthem Creek Circle  
Henderson, NV 89052-6613

RFA SECTION	DESCRIPTION OF CONFIDENTIAL/EXEMPT INFORMATION	STATUTORY BASIS FOR EXEMPTION
Exhibit VI.E	Table of Ownership	This Exhibit is exempt from disclosure under FOIL because disclosure would constitute an unwarranted invasion of personal privacy under Public Officers Law §§ 87(2)(b), 89(2). This Exhibit is also exempt from disclosure under the PPPL because disclosure would constitute an unwarranted invasion of personal privacy. See New York Public Officers Law § 96; New York Public Officers Law § 87(2)(a).
Exhibit VI.F	Organizational Chart	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). This Exhibit is exempt from disclosure under FOIL because disclosure would constitute an unwarranted invasion of personal privacy under Public Officers Law §§ 87(2)(b), 89(2). This Exhibit is also exempt from disclosure under the PPPL because disclosure would constitute an unwarranted invasion of personal privacy. See New York Public Officers Law § 96; New York Public Officers Law § 87(2)(a).

Exhibit VI.G	Names, Addresses and Experience of Directors and Officers	This Exhibit is exempt from disclosure under FOIL because disclosure would constitute an unwarranted invasion of personal privacy under Public Officers Law §§ 87(2)(b), 89(2). This Exhibit is also exempt from disclosure under the PPPL because disclosure would constitute an unwarranted invasion of personal privacy. See New York Public Officers Law § 96; New York Public Officers Law § 87(2)(a).
Exhibit VI.H	Names, Addresses and Ownership and Other Interests	This Exhibit is exempt from disclosure under FOIL because disclosure would constitute an unwarranted invasion of personal privacy under Public Officers Law §§ 87(2)(b), 89(2). This Exhibit is also exempt from disclosure under the PPPL because disclosure would constitute an unwarranted invasion of personal privacy. See New York Public Officers Law § 96; New York Public Officers Law § 87(2)(a).
Exhibit VI.I	Names and Addresses of Promoters, Sponsors and Others	This Exhibit is exempt from disclosure under FOIL because disclosure would constitute an unwarranted invasion of personal privacy under Public Officers Law §§ 87(2)(b), 89(2). This Exhibit is also exempt from disclosure under the PPPL because disclosure would constitute an unwarranted invasion of personal privacy. See New York Public Officers Law § 96; New York Public Officers Law § 87(2)(a).

Exhibit VIII.A.3	Study Assessing Size of Potential Gaming Market	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).
Exhibit VIII.A.3 (Insertion)	Gaming and Resort Market Assessment	This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).

<p>USB Flash Drive Submitted by Innovation Group</p>	<p>Golf Model; Nevele Hotel Model 450; Pro Forma Nevele Detail; Local Market-Second Homes &amp; Summary of Total Market</p>	<p>The Models on this USB Flash Drive include trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). The Models on this USB Flash Drive are also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
<p>USB Flash Drive Submitted by Innovation Group</p>	<p>Gravity Model</p>	<p>The Gravity Model has been intentionally omitted from this USB Flash Drive for the reasons set forth in the letter from Paul Girvan, Managing Director of the Innovation Group, which is included as an addendum to this letter. In addition to the reasons set forth therein, the Gravity Model includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). The Gravity Model also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.A.4	Financial Pro-Forma and Assumptions	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
Exhibit VIII.A.4 (Insertion)	Consolidated Pro Forma Operating Statement	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.A.5	Business Plan	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
Exhibit VIII.A.6.a	Financing Source Schedule	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.A.6.b	Financing Descriptive	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
Exhibit VIII.A.6.c	Financing Plans, Arrangements & Agreements	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.A.6.d	Financing Plan Analysis	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
Exhibit VIII.A.6.e	Anticipated Financing Sources	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.A.7.a	Description of Proposed Hotel	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
Exhibit VIII.A.7.b	Financing Source Audit Reports	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.A.8.a	Bank References, Business and Personal Income Disbursement Schedules, Tax Returns, Other Reports Filed with Governmental Agencies, Personal Check Records/Ledgers	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).
Exhibit VIII.A.8.b	Financial References and Attachments	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).

Exhibit VIII.A.8.c	Analyst and Credit Rating Agency Reports	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).
Exhibit VIII.A.8.c (Insertion No. 1)	Rating Agency Report	This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).

<p>Exhibit VIII.A.8.c (Insertion No. 2)</p>	<p>Rating Agency Report</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
<p>Exhibit VIII.A.8.c (Insertion No. 3)</p>	<p>Rating Agency Report</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.B.1	Market Analysis	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).
Exhibit VIII.B.1 (Insertion)	Repatriation Analysis	This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).

Exhibit VIII.B.2	Player Database and Loyalty Program	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).
Exhibit VIII.B.7.a	Employees and Basis for Projections	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).

<p>Exhibit VIII.B.7.a (Insertion)</p>	<p>Employee Wages Insertion</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
<p>Exhibit VIII.B.7.b</p>	<p>Commitment to Hire Minimum Number of Employees</p>	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.B.8	Description of Competitive Environment	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).
Exhibit VIII.B.8 (Insertion)	Competitive Environment Assessment	This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).

Exhibit VIII.B.9.a	Target Market	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).
Exhibit VIII.B.9.a (Insertion)	Preliminary Marketing Plan: Target Markets	This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).

Exhibit VIII.B.9.b	Marketing Plans	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
Exhibit VIII.B.9.b (Insertion)	Preliminary Marketing Plan	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.B.9.c	Strategy to Ensure Maximum Use	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).
Exhibit VIII.B.9.c (Insertion)	Preliminary Marketing Plan: Strategy for Maximum Use Excerpt	This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).

<p>Exhibit VIII.C.5.a.1.d (Insertion)</p>	<p>Casino Games Layout</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Insertion includes material which if disclosed could endanger the life or safety of any person. See New York Public Officers Law § 87(2)(f).</p>
<p>Exhibit VIII.C.6.a</p>	<p>Description of Proposed Gaming Area</p>	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Exhibit includes material which if disclosed could endanger the life or safety of any person. See New York Public Officers Law § 87(2)(f).</p>

<p>Exhibit VIII.C.6.a.2 (Insertion)</p>	<p>Casino Games Layout</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Insertion includes material which if disclosed could endanger the life or safety of any person. <u>See</u> New York Public Officers Law § 87(2)(f).</p>
<p>Exhibit VIII.C.6.a.6 (Insertion)</p>	<p>Casino Cages</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Insertion includes material which if disclosed could endanger the life or safety of any person. <u>See</u> New York Public Officers Law § 87(2)(f).</p>

<p>Exhibit VIII.C.6.a.7 (Insertion)</p>	<p>Lower Level Count Room</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Insertion includes material which if disclosed could endanger the life or safety of any person. See New York Public Officers Law § 87(2)(f).</p>
<p>Exhibit VIII.C.6.a.8 (Insertion)</p>	<p>Player’s Club</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Insertion includes material which if disclosed could endanger the life or safety of any person. See New York Public Officers Law § 87(2)(f).</p>

Exhibit VIII.C.6.b	Plans for Special High Limit or VIP Programs and Amenities	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).
Exhibit VIII.C.6.c	Plans to Differentiate Casino	This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).

<p>Exhibit VIII.C.6.c (Insertion)</p>	<p>Preliminary Marketing Plan: Plans to Differentiate Casino Excerpt</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
<p>Exhibit VIII.C.6.d</p>	<p>Attributes of Slot accounting System</p>	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Exhibit includes material which if disclosed could endanger the life or safety of any person. <u>See</u> New York Public Officers Law § 87(2)(f).</p>

Exhibit VIII.C.6.e	Additional Casino Operations Details	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
Exhibit VIII.C.7.f		<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.C.9.b		<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
Exhibit VIII.C.9.c		<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

Exhibit VIII.C.13	Overview of Back of House Areas	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Exhibit includes material which if disclosed could endanger the life or safety of any person. See New York Public Officers Law § 87(2)(f).</p>
Exhibit VIII.C.21	Construction Jobs	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>

<p>Exhibit VIII.C.21 (Insertion)</p>	<p>Construction Jobs: Chart of Labor by Quarter</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a).</p>
<p>Exhibit VIII.D.1.a</p>	<p>Internal Controls and Security Systems</p>	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Exhibit includes material which if disclosed could endanger the life or safety of any person. <u>See</u> New York Public Officers Law § 87(2)(f).</p>

<p>Exhibit VIII.D.1.a (Insertion)</p>	<p>Nevele Resort, Casino &amp; Spa Proposed Internal Controls</p>	<p>This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Insertion includes material which if disclosed could endanger the life or safety of any person. See New York Public Officers Law § 87(2)(f).</p>
<p>Exhibit VIII.D.1.b</p>	<p>Projected Table of Organization</p>	<p>This Exhibit includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. See New York Public Officers Law § 87(2)(d). This Exhibit is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” See N.Y. Rac. Pari-Mut. Wag. &amp; Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Exhibit includes material which if disclosed could endanger the life or safety of any person. See New York Public Officers Law § 87(2)(f).</p>

Exhibit VIII.D.1.b (Insertion)	Internal Controls Organizational Chart	This Insertion includes trade secrets or other proprietary information, the disclosure of which would cause substantial injury to the competitive position of Nevele-R and its affiliated entities. <u>See</u> New York Public Officers Law § 87(2)(d). This Insertion is also specifically exempted from disclosure because it includes “trade secrets, competitively sensitive or other proprietary information provided in the course of an application for a gaming license, the disclosure of which would place the applicant at a competitive disadvantage.” <u>See</u> N.Y. Rac. Pari-Mut. Wag. & Breed. Law § 1313(2); New York Public Officers Law § 87(2)(a). Finally, this Insertion includes material which if disclosed could endanger the life or safety of any person. <u>See</u> New York Public Officers Law § 87(2)(f).
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# EXHIBIT A



# THE INNOVATION GROUP

*Understand. Innovate. Solve.*

June 27, 2014

New York State Gaming Facility Location Board

**Re: The Innovation Group Models submitted as part of the Nevele Resort, Casino and Spa Application**

To Whom It May Concern:

The Innovation Group is pleased to provide the models in this USB which cover all modeling efforts conducted by The Innovation Group as part of the Nevele Resort, Casino and Spa Application.

Specifically these files include the following:

1. **Golf Model**-Is an Excel file providing projections of visitation and revenue and expenses associated with the Golf Course. The tab Gaming Incr provides the projection of incremental gaming revenue from the golf course.
2. **Nevele Hotel Model 450**-Is an Excel file providing projections of visitation, revenue and expenses for the hotel. The tabs Casino RND and ADR provide projections of the incremental gaming revenues associated with the hotel.
3. **Pro Forma Nevele Detail**- Is an Excel file providing projections or revenues, expenses, and staffing for the facility.
4. **Local Market-Second Homes & Summary of Total Market**- Is an Excel file providing a functional model for the local market, the second homes market and a summary of the overall gaming market.

Absent from the USB is what is referred to in the Market Assessment as the Gravity Model. The gravity model in essence determines the market share for Nevele and other operators in the market by geographic sub segment. In the file **Local Market-Second Homes & Summary of Total Market** the output of the Gravity Model for Nevele is shown in the Market Share column for the 2017 Nevele Forecast in cells J:83 through J:102. In this model variables such propensity, frequency, win per visit and market share can be altered and the resultant changes in the Nevele Casino revenues noted.

The Gravity Model in and of itself is not provided for the following reasons:

1. The model is resident on our servers and is linked to mapping software which calculates travel times from each zip code in the market to each competitor in the market. It is not possible to de-link this from the mapping software (MapInfo) and still remain a functional model without the New York State Gaming Facility Location Board obtaining a license to use MapInfo software, and even then The Innovation Group would have to create the link from MapInfo to our Gravity Model on the servers of the New York State Gaming Facility Location Board.
2. The version of the Gravity Model we have used is the product of over 20 years of refinement by The Innovation Group and is considered a core proprietary model to our business. Providing this to the Board's consultants, Christiansen Capital Advisors, LLC and Macomber International, Inc represents a serious future disadvantage to The Innovation Group as both these companies are our direct competitors and both operate in exactly the same field as The Innovation Group as

- exampled by the respective web sites. We have in the past both competed with, and on some occasions collaborated with these consultants, although at no time even in collaborative efforts have we made our models available for their scrutiny. To make these models available to these competitors would represent irreparable harm to The Innovation Group by providing our competitors with what is in essence twenty years of intellectual capital.
3. Even if we were to provide these models the level of customization that we have made over two decades would make it highly unlikely that either of the two companies or the Board's staff would be able to manipulate the models with any degree of confidence.
  4. The models are in part based on knowledge gained from our unique access to a large number of player database summaries from various past and current clients. These database summaries are proprietary to our clients and are protected by Non-Disclosure Agreements. For example we have a player database summary for Casino A in Pennsylvania which shows us which zip codes it attracts visitors from. This is mirrored in the Gravity Model through a calibration process and results in a highly accurate projection of potential revenues for Nevele. To provide these models could be considered a breach of these non-disclosure agreements opening up The Innovation Group to potential litigation.

The Innovation Group is sensitive to the needs of the Board and its consultants which is why we have provided the Local Market Models by geographic sub segment in fully functional models. However, should the Board determine that it needs to review and have access to the Gravity Models we are open to discussing a mechanism as to how this might be achieved. In this regard we would be more than willing for example to conduct a seminar with the Board's staff as to the details of the gravity model, how it works, what makes it unique, how it is calibrated to various player databases, and how the model is manipulated to provide the results presented for Nevele.

Once the Board has had a chance to review the submissions and if it determines that it requires greater access to the details of the Gravity Models themselves we would be more than happy to discuss a mechanism to do so which is mutually acceptable to all parties.

Sincerely,

A handwritten signature in cursive script, appearing to read 'P. Girvan', written in black ink.

Paul Girvan  
Managing Director  
The Innovation Group

## SCHEDULE B

Addressee	Number of Copies/Format of Application
<p>Taft Stettinius &amp; Hollister LLP 111 E. Wacker Drive, Suite 2800 Chicago, IL 60601</p> <p>Attn: Cezar M. Froelich</p>	<ul style="list-style-type: none"> <li>• Five (5) identical hard copies of its Application including copies of all executed Attachments [per RFA § IV. B. 1.]</li> <li>• two (2) electronic copies of its Application, including copies of all executed Attachments, in PDF format submitted via two (2) separate USB flash drives [per RFA § IV. B. 2.]</li> <li>• one (1) additional USB flash drives or sets of USB flash drives (e.g., separate flash drives may be supplied, for example, for financial materials and for engineering or traffic materials) must be submitted containing interactive electronic versions (e.g., in Microsoft Excel or other file formats commonly used for the production of such material) of each revenue, construction, employment, financial, traffic, infrastructure or similar model, forecast, projection or table presented in an Application so as to enable the Board and the Board’s representatives to analyze and tie the calculations and formulas used to produce such model, projection, forecast or table [per RFA § IV. B. 3.] <b>*Please note</b>, however, that pursuant to the letter of Paul Girvan dated June 30, 2014, the “Gravity Models” referenced in the Market Assessment has been intentionally omitted from these USB drives. A copy of this letter is attached hereto as <b>Exhibit A</b>.</li> </ul> <p><b>Each such USB flash drive or set of USB flash drives is referred to herein as a “Supplemental USB flash drive”</b></p>
<p>Christiansen Capital Advisors, LLC 250 West 57th Street, Suite 432 New York, NY 10107</p> <p>Attention: Mr. Eugene Christiansen</p>	<ul style="list-style-type: none"> <li>• One (1) identical hard copies of its Application including copies of all executed Attachments</li> <li>• one (1) electronic copy of its Application, including copies of all executed Attachments, in PDF format submitted via a separate USB flash drive</li> <li>• one (1) Supplemental USB flash drive*<b>See Note above</b></li> </ul>
<p>Christiansen Capital Advisors, LLC 170 Sawyer Road New Gloucester, ME 04260</p> <p>Attention: Mr. Sebastian Sinclair</p>	<ul style="list-style-type: none"> <li>• One (1) identical hard copies of its Application including copies of all executed Attachments</li> <li>• one (1) electronic copy of its Application, including copies of all executed Attachments, in PDF format submitted via a separate USB flash drive</li> <li>• one (1) Supplemental USB flash drive* <b>See Note above</b></li> </ul>
<p>Houlihan Lokey Capital, Inc. 245 Park Avenue, 20<sup>th</sup> Floor New York, NY 10167</p>	<ul style="list-style-type: none"> <li>• Two (2) identical hard copies of its Application including copies of all executed Attachments</li> <li>• two (2) electronic copies of its Application, including copies of all executed Attachments, in PDF format submitted via two (2) separate USB flash drives]</li> <li>• two (2) Supplemental USB flash drives*<b>See Note above</b></li> </ul>
<p>Macomber International, Inc. 26 Anthem Creek Circle Henderson, NV 89052-6613</p>	<ul style="list-style-type: none"> <li>• One (1) identical hard copies of its Application including copies of all executed Attachments</li> <li>• one (1) electronic copy of its Application, including copies of all executed Attachments, in PDF format submitted via a separate USB flash drive</li> <li>• one (1) Supplemental USB flash drive* <b>See Note above</b></li> </ul>