## Exhibit VIII.C.7.c Proposed Manager of Hotel

If any part of the hotel(s) is not to be managed or operated by the Applicant or the Manager, submit as <u>Exhibit VIII.C.7.c.</u> the name of the proposed manager or operator of such part and provide copies of any contracts, agreements or understandings between the Applicant and/or the Manager and such manager or operator.

The hotel will be operated independent of the casino by BBL Hospitality <a href="www.bblhosp.com">www.bblhosp.com</a>. BBL Hospitality is a full-service hotel management company offering hotel owners and developers a single, high-quality source for management services.

BBL Hospitality is headquartered in Albany, New York and employs over 1,000 associates with 704 of those associates in New York State. Based in the Capital Region, BBL Hospitality has a strong commitment to the community and surrounding area. We hire local associates and offer internship programs to advance the career paths of individuals entering the hospitality industry. The core of BBL Hospitality's culture is their associates. We believe that focusing on hiring great talent, and developing and cultivating that talent will lead to customer satisfaction, profitability and growth.

Over the past several decades, BBL Hospitality and its affiliates (collectively, "BBLH") have constructed more than 40 hotels representing in excess of 2 million square feet of hotel space and over 3,000 rooms. Furthermore, BBLH currently manages the following hotels, all of which BBLH constructed:

Renaissance Marriott (under construction) Albany, NY

Courtyard by Marriott Saratoga Springs, NY
Residence Inn by Marriott Saratoga Springs, NY
Residence Inn by Marriott East Greenbush, NY

Fairfield Inn and Suites

Verona, NY
SpringHill Suites by Marriott

SpringHill Suites by Marriott

Albany, NY
Hilton Garden Inn

Hilton Garden Inn

Troy, NY

Hilton Garden Inn

Homewood Suites by Hilton

Four Points by Sheraton

Holiday Inn Express & Suites

Holiday Inn Express & Suites

Bethlehem, PA

Westampton, NJ

Port St. Lucie, FL

Charleston, WV

East Greenbush, NY

Bethlehem, PA



Courtyard by Marriott Saratoga Springs, NY

BBL's management team provides an array of services encompassing all aspects of hospitality operations from pre-opening planning, marketing, revenue management and financial services to daily operations. The team is an approved manager for Marriott Full Service and select service brand operations as well as Hilton select service brands and Starwood Hotels and Resorts.

BBLH believes it has a corporate social responsibility to support and participate in the communities that our associates live and work in. The Schenectady site presents a great opportunity to combine this sense of community with cultivating talent through a potential partnership with Schenectady County Community College (SCCC). SCCC offers career programs in Hospitality and Tourism Management, Hotel and Restaurant Management, and the Culinary Arts. Currently, a member of the Executive Team at BBLH serves on the advisory committee for SCCC's career hospitality programs. A hotel located just minutes from SCCC could provide students an opportunity to gain valuable hands on experience.