

PRICING PROPOSAL FORM (updated 04/2302/2026)

Base System Price. Bidders are required to quote the Base System price as a percentage of Net Lottery Sales (See “Net Sales” in Section 1.2, “Glossary of Words and Phrases”), carried to four (4) decimal places. Price must include the Marketing and Operations Underwriting support fee of 2.0000% of Net Sales. TBD pricing is not permitted.

- A. Price as a percentage of Net Sales: _____ % of Net Sales
- B. Marketing and Operations Underwriting Support Fee: 2.0000% of Net Sales
- C. Total Base System Price (A+B): _____ % of Net Sales

Specified Options. Bidders are required to provide a cost or denote “N/C” (*i.e.*, No Charge) for the following Specified Options.

- 1. **Additional MICR Printers and Terminals.** Provide the price in U.S. dollars for additional MICR printers and terminals quoted as a price per single printer-and-terminal unit, with the per-unit price calculated by dividing the total purchase for a bulk purchase of 5 units (*e.g.*, price for 5 units = X; price per-unit = X ÷ 5).

Price per single printer-and-terminal unit (based on bulk purchase of 5):

- 2. **Investment Management System.** Provide the monthly price in U.S. dollars for an Investment Management System.

~~Monthly price during the Contract term~~ **Monthly price after Conversion Go-Live:**

Contract Year 1: _____

Contract Year 2: _____

Contract Year 3: _____

Contract Year 4: _____

Contract Year 5: _____

Contract Year 6: _____

Contract Year 7: _____

Contract Year 8: _____

Contract Year 9: _____

Contract Year 10: _____

3. **Mobile Cashing Solution.** Provide the price as a percentage of total Net Sales for a Mobile Cashing Solution carried to no less than four (4) decimal places.

Price quoted as a percentage of total Net Sales (A above): _____

4. **Additional Base Terminal Configurations for Lottery Sales Agents.** Provide the one-time price in U.S. dollars for additional Base Terminal Configurations including hardware, software, installation and service (inclusive of maintenance and repair or replacement), quoted as a price per-single-Base Terminal Configuration, with the per-single-Base Terminal Configuration price calculated by dividing the total purchase for a bulk purchase of 25 Configurations (e.g., price for 25 Configurations = X; price per-Configuration = $X \div 25$) and for a bulk purchase of 50 units (e.g., price for 50 Configurations = X; price per-Configuration = $X \div 50$).

Price per single-Base Terminal Configuration (based on bulk purchase of 25):

Price per single-Base Terminal Configuration (based on bulk purchase of 50):

5. **Additional Quick Draw Monitors.** Provide the one-time price in U.S. dollars for additional Quick Draw Terminals including hardware and service (inclusive of distribution, tracking, maintenance and repair or replacement) quoted as a price per-single-unit price, with the per-unit price calculated by dividing the total purchase for a bulk purchase of 10 units (e.g., price for 10 units = X; price per-unit = $X \div 10$) and for a bulk purchase of 25 units (e.g., price for 25 units = X; price per-unit = $X \div 25$).

Price per single-unit price (based on bulk purchase of 10): _____

Price per single-unit price (based on bulk purchase of 25): _____

6. **Wireless Self-Service Vending Connection.** Provide the monthly price in U.S. dollars for a single unit Connection including hardware, software, installation and service (inclusive of maintenance and repair or replacement) quoted as a price per single Connection unit, with the per-unit price calculated by dividing the total purchase for a bulk purchase of 4,500 units for Conversion Go-Live (e.g., price for 4,500 units = X; price per-unit = $X \div 4,500$).

Monthly price per unit (based on bulk purchase of 4,500 units) at Conversion Go-Live: _____

Monthly price per unit after Conversion Go-Live:

Contract Year 1: _____

Contract Year 2: _____

Contract Year 3: _____

Contract Year 4: _____

Contract Year 5: _____

Contract Year 6: _____

Contract Year 7: _____

Contract Year 8: _____

Contract Year 9: _____

Contract Year 10: _____

- 7. Mobile Wireless Terminals.** Provide the one-time price in U.S. dollars for Mobile Wireless Terminals including hardware, software, installation and service (maintenance and repair or replacement), quoted as a price per single Terminal unit, with the per-unit price calculated by dividing the total purchase for a bulk purchase of 10 units (e.g., price for 10 units = X; price per-unit = $X \div 10$).

Price per unit (based on bulk purchase of 10): _____

- 8. Additional Combined Self-Service Vending Machines.** Provide the one-time price in U.S. dollars for Combined Self-Service Vending Machines including hardware, software installation and service (maintenance and repair or replacement), quoted as a price per single Machine unit, with the per-unit price calculated by dividing the total purchase for a bulk purchase of 25 units (e.g., price for 25 units = X; price per-unit = $X \div 25$) and for a bulk purchase of 50 units (e.g., price for 50 units = X; price per-unit = $X \div 50$).

Price per unit (based on bulk purchase of 25): _____

Price per unit (based on bulk purchase of 50): _____

- 9. Additional Sales Agent Terminals for the Visually Impaired.** Provide the one-time price in U.S. dollars for additional Sales Agent Terminals for the Visually Impaired, quoted as a price per single Sales Agent Terminal unit, with the per-unit price calculated by dividing the total purchase for a bulk purchase of 5 units (e.g., price for 5 units = X; price per-unit = $X \div 5$).

Price per unit: _____

- 10. Low-Profile Self-Service Vending Machines.** Provide the one-time price in U.S. dollars for additional Low-Profile Self-Service Vending Machines including hardware, software, installation, and service (maintenance and repair or replacement), quoted as a price per single Machine unit, with the per-unit price calculated by dividing the total

purchase for a bulk purchase of 175 units for Conversion Go-Live (e.g., price for 175 units = X; price per-unit = $X \div 175$) and for a bulk purchase of 20 units for after Conversion Go-Live (e.g., price for 20 units = X; price per-unit = $X \div 20$).

Price per unit (based on bulk purchase of 175 units) for Conversion Go-Live:

Price per unit (based on bulk purchase of 20 units) after Conversion Go-Live:

11. Terminal-produced Game-Only Self-Service Terminals. Provide the one-time price in U.S. dollars for Terminal-produced Game-Only Self-Service Terminals including hardware, software, installation, and service (maintenance and repair or replacement), quoted as a price per single Terminal unit, with the per-unit price calculated by dividing the total purchase for a bulk purchase of 500 units for Conversion Go-Live (e.g., price for 500 units = X; price per-unit = $X \div 500$) and for a bulk purchase of 20 units for after Conversion Go-Live (e.g., price for 20 units = X; price per-unit = $X \div 20$)

Price per unit (based on bulk purchase of 500 units) for Conversion Go-Live:

Price per unit price (based on bulk purchase of 20 units) after Conversion Go-Live: _____

12. New Sales Agent Bonding Program. Provide the one-time price in U.S. dollars to procure and a monthly price in U.S. dollars to administer, monitor and report during the Contract term.

One-time price to procure: _____

Monthly price to administer, monitor and report: _____

13. Marketing Inventory Management Tool. Provide the monthly price in U.S. dollars for a Marketing Inventory Management Tool including any required hardware, software, installation, and service (maintenance and upgrades), quoted as a cost per user providing the number of users covered by each license.

Monthly price during the Contract term Monthly price after Conversion Go-Live:

Contract Year 1: _____

Contract Year 2: _____

Contract Year 3: _____

Contract Year 4: _____

Contract Year 5: _____

Contract Year 6: _____

Contract Year 7: _____

Contract Year 8: _____

Contract Year 9: _____

Contract Year 10: _____

14. **Additional Warehouse Storage.** Provide the monthly price in U.S. dollars for 12,000 square feet of additional secure storage in one warehouse including management of space, marketing materials, warehouse inventory management, and fulfillment.

~~Monthly price during the Contract term~~ **Monthly price after Conversion Go-Live:**

Contract Year 1: _____

Contract Year 2: _____

Contract Year 3: _____

Contract Year 4: _____

Contract Year 5: _____

Contract Year 6: _____

Contract Year 7: _____

Contract Year 8: _____

Contract Year 9: _____

Contract Year 10: _____

15. **Additional Sales Force Automation Solution (“SFAS”) Users.** Provide the monthly price in U.S. dollars for additional Sales Force Automation Solution users, quoted as a cost per user, providing the number of users covered by each license.

~~Monthly price during the Contract term~~ **Monthly price per single user after Conversion Go-Live:**

Contract Year 1: _____

Contract Year 2: _____

Contract Year 3: _____

Contract Year 4: _____

Contract Year 5: _____

Contract Year 6: _____

Contract Year 7: _____

Contract Year 8: _____

Contract Year 9: _____

Contract Year 10: _____

- 16. Additional Sales Force Automation Mobile Computing Device Packages.** Provide the one-time price in U.S. dollars for additional Sales Force Automation Mobile Computing Device Packages quoted as a price per single Package, with the per-Package price calculated by dividing the total purchase for a bulk purchase of 5 Packages (e.g., price for 5 units = X; price per-unit = $X \div 5$).

Price per Mobile Computing Device Package (based on bulk purchase of 5):

- 17. Internal Control System.** Provide the one-time price in U.S. dollars to procure an Internal Control System.

One-time price: _____

- 18. Digital Games Solution.** Provide the price as a percentage of gross Digital Lottery Game sales (to be calculated in U.S. Dollars) for a Digital Games solution carried to no less than four (4) decimal places.

Price quoted as a percentage of gross Digital Lottery Game sales: _____

- 19. Engagement Program.** Provide the monthly price in U.S. dollars for an Engagement Program.

~~Monthly price during the Contract term~~ Monthly price after Conversion Go-Live:

Contract Year 1: _____

Contract Year 2: _____

Contract Year 3: _____

Contract Year 4: _____

Contract Year 5: _____

Contract Year 6: _____

Contract Year 7: _____

Contract Year 8: _____

Contract Year 9: _____

Contract Year 10: _____

20. **Customer Relationship Management Solution.** Provide the monthly price in U.S. dollars for Customer Relationship Management Solution based on 10 users.

~~Monthly price during the Contract term~~ **Monthly price per 10 users after Conversion Go-Live:**

Contract Year 1: _____

Contract Year 2: _____

Contract Year 3: _____

Contract Year 4: _____

Contract Year 5: _____

Contract Year 6: _____

Contract Year 7: _____

Contract Year 8: _____

Contract Year 9: _____

Contract Year 10: _____

21. **Customer Service Management Solution.** Provide the monthly price in U.S. dollars for a Customer Service Management Solution.

~~Monthly price during the Contract term~~ **Monthly price after Conversion Go-Live:**

Contract Year 1: _____

Contract Year 2: _____

Contract Year 3: _____

Contract Year 4: _____

Contract Year 5: _____

Contract Year 6: _____

Contract Year 7: _____

Contract Year 8: _____

Contract Year 9: _____

Contract Year 10: _____

- 22. **Sales Agent Licensing Solution.** Provide the monthly price in U.S. dollars for a Sales Agent Licensing solution.

~~Monthly price during the Contract term~~ Monthly price after Conversion Go-Live:

Contract Year 1:

Contract Year 2:

Contract Year 3:

Contract Year 4:

Contract Year 5:

Contract Year 6:

Contract Year 7:

Contract Year 8:

Contract Year 9:

Contract Year 10:

- 23. **Secure Case Management and Tracking Solution.** Provide the monthly price in U.S. dollars for a Secure Case Management Tracking solution based on 10 users.

~~Monthly price during the Contract term~~ Monthly price per 10 users after Conversion Go-Live:

Contract Year 1:

Contract Year 2:

Contract Year 3:

Contract Year 4:

Contract Year 5:

Contract Year 6:

Contract Year 7:

Contract Year 8:

Contract Year 9:

Contract Year 10: