



Addendum Two to RFP #1052: Lottery Operations and Services Partner

Date Issued: April 23, 2026

Summary: This Addendum Two to RFP #1052 is being issued to revise sections of the RFP, and to answer questions received by the deadline stated in the Schedule of Events.

Revisions:

This RFP #1052 is amended to include the following revisions as indicated by deleted language being ~~stricken~~, and amended language inserted in **bold, red, underlined, font**.

R.1: §1.1 – Introduction, is amended as follows:

1.1 Introduction

The New York State Gaming Commission (“Commission”), operator of the New York Lottery program (“Lottery”), on behalf of the State of New York (“State”), is issuing this Request for Proposals (“RFP”) to invite interested contractors to submit Proposals to provide Lottery Operations and Services (“Lottery Solutions”) including, but not limited to, a Central Gaming System and solutions to support the Lottery’s mission, as described throughout this RFP. It is anticipated that one (1) contract will be awarded as a result of this RFP (the “Contract”).

In the RFP, the Commission has defined a series of objectives, requirements, and a proposal evaluation approach that will represent the Commission’s best interests in conformance with Commission policies and with New York State statutes and regulations. A submitted Proposal shall include all information and documentation required throughout this RFP.

The contents of this RFP, any modifications, and the Proposal as submitted (consisting of a Technical Proposal and a Pricing Proposal) will become binding contractual obligations if a Contract ensues. Failure of the Successful Bidder to accept these obligations may result in cancellation of the award.

The Commission is the only office authorized to clarify, modify, amend, alter, or withdraw the provisions of this RFP.

The Successful Bidder is expected to enter into the Contract, in the form attached as **Appendix B, Contract Form**, to this RFP. The Contract will cover a ten (10) year **payment** term to **and also** include an Implementation period of approximately one (1) year ~~with the remainder of the term consisting of production operations including such time as is necessary to complete the Lottery’s Accounting Week”, then in progress.~~

An existing base of up to 21,000 Sales Agent Terminals together with all related computer and Network hardware, and software and support services, shall be replaced by the Successful Bidder as a result of this RFP. The wide area Network services that currently support the Lottery shall also be replaced by the Successful Bidder as a result of this RFP. All proposed Central Gaming System components shall be delivered, installed, implemented, acceptance tested, and ready to be operational pursuant to the schedule to be agreed upon by the Successful Bidder and the Commission.

The Lottery Solutions shall be capable of supporting the current gaming products offered to the public through the Lottery. Products offered through the Lottery generally include more traditional lottery games and do not include video lottery games. In addition, the Successful Bidder shall be able to incorporate additional lottery games and promotions into the Lottery Solutions to support the Lottery's evolving marketing plans which include the continuously shifting consumer landscape and changes within the brick and mortar retail environment (*i.e.*, mobile, cashier-less, cashless, and self-serve transactions).

R.2: §3.6 – Lottery Operations and Services General Requirements, is amended as follows:

3.6 Lottery Operations and Services General Requirements

- A.** Successful Bidder Responsibilities as the Primary Vendor
- ~~**B.** Cloud Computing~~
- C.** Flexibility of Lottery Solutions
- D.** Responsiveness and Collaboration
- E.** Certified Equipment
- F.** New and Unused Equipment
- G.** Failover
- H.** Secure Connections
- I.** Network Bandwidth
- J.** Configuration Management
- K.** Network Monitoring
- L.** Time Synchronizing
- M.** Parameter Driven Configuration
- N.** Fault Tolerance
- O.** Fault Notification
- P.** Commercially Available Network Protocol
- Q.** Proprietary or Unique Record Formats
- R.** Connection to Systems and Networks Not Dedicated/Private
- S.** Websites, Mobile Applications, and Third-Party Solutions
- T.** Secure On-site and Off-site Storage
- U.** Valid Backups
- V.** Accounting Records
- W.** Segregation of Duties
- X.** Commission Staff Training
- Y.** Occupational Safety and Health ("OSHA") Standards
- Z.** Electronic Media, Computer Room(s) Paper and Supplies
- AA.** Operation in Compliance with Standards
- BB.** Wage and Hours Provision
- CC.** ADA Compliance
- DD.** Competitive Purchasing Requirement
- EE.** Assumption of Contracts
- FF.** No Mark-up
- GG.** Responsible Gaming Commitment

- HH. Integrity
- II. Environmental Consciousness, Sustainability and Energy Conservation
- JJ. Staffing and Support Services. Note: If staff is “To Be Determined” the Bidder must indicate the staff title, qualifications and attributes required for the position.
- KK. Sufficiency of Staff
- LL. Technical Support Services
- MM. Business Continuity and Disaster Recovery Plan
- NN. Corporate Infrastructure Plan
- OO. Operations Security Program (See also **Section 6.25 “Security Program Under the Contract”**)

R.3: §3.20 – Lottery Services and Support, is amended as follows:

3.20 Lottery Services and Support

- A. Marketing and Sales Support
- B. Distribution Center and Warehouse
- C. Sales Force Automation Solution
- D. Sales Agent Website and Mobile Application
- E. Subscriptions Digital Solution
- ~~F. State of the Art Digital Games Library and Digital Game Strategic Support~~
- F. Cashless Payment Processing
- G. Internal Control System
- H. Digital Games Solution
- I. **Engagement Program**
- J. Customer Relationship Management Solution
- K. Customer Service Management Solution
- L. Sales Agent Licensing Solution
- M. Secure Case Management and Tracking Solution

R.4: §4.5.B – Evaluation Selection and Criteria, Price Evaluation, is amended as follows:

4.5 Evaluation and Selection Criteria

Proposals determined to comply with the requirements set forth in this RFP will be evaluated based on the following criteria with a maximum available scoring of 10,000 points.

A. Technical Evaluation - 85%

Solutions and Facilities	1,300 Points
Flexibility/Adaptability	

- Central Gaming System (Primary and Backup)
- Test Systems
- Networks
- Scratch-off Games Management
- Bidder Facilities
- Operations Security Program

Cybersecurity Framework
Upgrades to Prevent Obsolescence

Claims and Payments **1,200 Points**
Flexibility/Adaptability
Claims and Payment Solution
Cashless Payment Processing

Software and Hardware **1,500 Points**
Flexibility/Adaptability
Software Solutions
Software Management
Document Management
Data Management
Games Management
Change Management
Quality Control
Customer-facing Hardware
Sales Agent Hardware
Sales Agent Support Tools and Services

Reporting and Analytics **1,000 Points**
Flexibility/Adaptability
Reporting and Analytics Tools
Near Real-time Reports
Business Intelligence

Sales Agent Accounting **1,200 Points**
Sales Agent Accounting Support
Sales Agent Accounting Tools
Sales Agent Accounting Human Resources

Sales and Marketing **900 Points**
Flexibility/Adaptability
Revenue Growth Plan
Games, Promotions and Marketing
Sales Force Automation Solution
Subscriptions Digital Solution
Digital Games Library
Sales Agent Website and Mobile Application
Responsible Gaming
Language Agility

Staffing, Planning and Operations **900 Points**
Organization, Financial Viability, Experience
Implementation and Conversion
Staffing and Support Services
Sufficiency of Staff
Technical Support Services

Environmental Consciousness
ADA Compliance
Business Continuity

MWBE/VSDOB (5%)

500 Points

Total Technical Evaluation

8,500 Points

B. Price Evaluation - 15%

Base Price

1,250 Points

Specified Options

250 Points

Total Price Evaluation

1,500 Points

The Bidder with the lowest price will be awarded the full points allocated to the Price Evaluation. The score for each of the remaining Bidders will be proportionate to the lowest Bidder. **Price will be determined by multiplying the percentage of Net Sales bid, by the Commission's estimated Net Sales for ~~nine~~ ten years.**

Note: Points awarded will be rounded to the nearest hundredth place.

R.5: §4.5.2, Specified Options, is amended as follows:

4.5.2 Specified Options

"Specified Options" are a required element of the Technical Proposal and will be scored. Costs for Specified Options will be added in the Pricing Proposal in order for a sum to be calculated for which points will be awarded for Price. Bidders should clearly identify in the Pricing Proposal if any of the Specified Options are included in the base price ("No Charge" or "N/C"). The following RFP items are noted as Specified Options:

- ~~1. Cloud Computing~~
1. Additional MICR Printers and Terminals
2. Investment Management System
3. Mobile Cashing Solution
4. Additional Base Terminal Configurations for Lottery Sales Agents
5. Additional Quick Draw Monitors
6. Wireless Self-Service Vending Connection
7. Mobile Wireless Terminals
8. Additional Combined Self-Service Vending Machines
9. Additional Sales Agent Terminals for the Visually Impaired
10. Low-profile Self-Service Vending Machines
11. Terminal-produced Game-Only Self-Service Terminals
12. New Sales Agent Bonding Program
13. Marketing Inventory Management Tool
14. Additional Warehouse Storage
15. Additional Sales Force Automation Solution ("SFAS") Users
16. Additional Sales Force Automation Mobile Computing Device Packages

- 17.** Internal Control System
- 18.** Digital Games Solution
- 19.** Engagement Program
- 20.** Customer Relationship Management Solution
- 21.** Customer Service Management Solution
- 22.** Sales Agent Licensing Solution
- 23.** Secure Case Management and Tracking Solution

R.6: §5.3.C – Proposal Content and Submission, Proposal Submission, Volume 1 – Technical Proposal, is amended as follows:

A. Proposal Submission:

All volumes of the Bidder's Proposal shall be submitted to the Commission as set forth below and shall be received by the date and time set forth in the Schedule of Events.

The Commission is not responsible for technical, hardware, software, telephone, or other communication malfunctions, errors or failures of any kind, lost or unavailable network connections, website, Internet, or ISP availability, unauthorized human intervention, traffic congestion, incomplete or inaccurate capture of entry information (regardless of cause) or failed, incomplete, garbled, jumbled or delayed computer transmissions which may limit one's ability to submit proposals electronically, including any injury or damage to Bidder's or any other person's or entity's computer or computer system relating to or resulting from the Bidder's electronic submission of its proposals.

Any late, illegible, incomplete, invalid, unintelligible, misdirected, or corrupted submissions shall be disqualified.

Volume I - Technical Proposal

The Technical Proposal shall be submitted separately from all other Proposals, clearly marked "Technical Proposal". and be submitted as noted below, marked clearly to differentiate each version (*i.e.*, non-redacted, redacted).

- **Electronic (non-redacted): One searchable PDF file of the complete non-redacted Technical Proposal.**
- **Electronic (redacted pursuant to Section 5.10 "Designation of Proprietary Information (FOIL)"): One searchable PDF file of the complete redacted Technical Proposal.**

The electronic files shall include all Technical Proposal sections within a single file to facilitate searches for terms across the breadth of the Technical Proposal.

Technical Proposals and redacted Technical Proposals **must** be sent by **one of two options:-**

By email to: Officer.Contracting@gaming.ny.gov. In the Subject line, please include “**RFP #1052 – Technical Proposal**”.

Or, alternatively, Technical Proposals and redacted Technical Proposals may be uploaded to the Commission’s designated file share portal. To utilize this option, Bidders must submit a file share access request to Officer.Contracting@gaming.ny.gov. In the subject line, please include “File Share Access Request”.

Once the request is processed, the sender will receive a response with a link to set up access to the file share portal.

Do not include any pricing in the Technical Proposal. Technical Proposals that contain pricing will be deemed nonresponsive and disqualified.

Volume II - Pricing Proposal

The Pricing Proposal shall be submitted separately from all other Proposals, clearly marked “Pricing Proposal”, and marked clearly to differentiate each version (*i.e.*, non-redacted, redacted).

- **Electronic (non-redacted): One searchable PDF file of the complete non-redacted Pricing Proposal.**
- **Electronic (redacted pursuant to Section 5.10 “Designation of Proprietary Information (FOIL)”): One searchable PDF file of the complete redacted Pricing Proposal.**

Pricing Proposals must be sent by one of two options:

By email to: Officer.Contracting@gaming.ny.gov
Procurement@gaming.ny.gov. In the Subject line, please include “**RFP #1052 – Pricing Proposal**”.

Or, alternatively, Pricing Proposals may be uploaded to the Commission’s designated file share portal. To utilize this option, Bidders must submit a file share access request to Officer.Contracting@gaming.ny.gov. In the subject line, please include “File Share Access Request”.

Once the request is processed, the sender will receive a response with a link to set up access to the file share portal.

The Pricing Proposal must not include any Offered Options pricing.

Volume III - Offered Options

Offered Options, shall be provided separately from all other Proposals and clearly marked “Offered Options.” **Pricing must be included for each Offered Option within this separate document only. Do not provide Offered Options pricing in the Pricing**

Proposal. If the Offered Options pricing is included in the Pricing Proposal, the entire Proposal may be rejected as nonresponsive at the discretion of the Commission. An Offered Options response shall be submitted as noted below and shall be marked clearly to differentiate it from other portions of the Proposal.

- **Electronic (non-redacted): One searchable PDF file of the complete non-redacted Offered Options Proposal.**
- **Electronic (redacted pursuant to Section 5.10 “Designation of Proprietary Information (FOIL)”): One searchable PDF file of the complete redacted Offered Options Proposal.**

Offered Options must be sent by one of two options:

By _____ email _____ to: _____ Officer.Contracting@gaming.ny.gov Procurement@gaming.ny.gov. In the Subject line, please include “RFP #1052 – Offered Options”.

Or, alternatively Pricing Proposals may be uploaded to the Commission’s designated file share portal. To utilize this option, Bidders must submit a file share access request to Officer.Contracting@gaming.ny.gov. In the Subject line, please include “File Share Access Request”.

Once the request is processed, the sender will receive a response with a link to set up access to the file share portal.

Offered Options pricing must not be included in the Pricing Proposal.

R.7: Attachment 2, Pricing Proposal Form, has been updated and is attached to this Addendum.

R.8: Attachment 3, Document Submittal Checklist, has been updated and is attached to this Addendum.

Questions and Answers:

Q1.	It appears that the Exhibit A 5 Year Fiscal Sales and Prize Expense Updated is the same document as the Addendum 1 Lookup Table that is posted on the site.
A1.	The link to Exhibit A has been fixed on the website.
Q2.	<p>Part Two – Scope of Work, Section 2.15.B.f Inventory Disposition and Destruction, Page 74</p> <p>The RFP states: “The Successful Bidder shall perform a monthly physical inventory of all Lottery inventory managed by the Successful Bidder in its warehouses and dispose of obsolete items as determined by the Commission, including through recycling, when possible. The Successful Bidder shall not destroy any stored items without written pre-approval by the Commission. The Successful Bidder shall provide a destruction report to the Commission within 7 Days of destruction.</p> <p>After receiving Commission approval, the Successful Bidder shall oversee secure destruction of Terminal-produced Ticket stock (outdated and partial rolls), damaged Scratch-off Game Tickets, Scratch-off Game Ticket Returns, and Scratch-off Game Tickets remaining in the warehouse after a Scratch-off Game Close. No Tickets or Ticket stock shall be destroyed until the Commission has accounted for and reconciled the disposition of inventory. Destruction of materials shall be observed by a Commission employee. A shredder of sufficient capacity shall be provided and maintained by the Successful Bidder.”</p> <p>Question: Will the Commission please modify this requirement to allow Bidders to securely transport—under strict chain-of-custody controls—to a secure, ISO-certified destruction facility either located within or outside the State of New York, for final destruction?</p>
A2.	No. The Commission will not modify this requirement.
Q3.	<p>Part Two – Scope of Work, Section 2.15.F State of the Art Digital Games Library and Digital Game Strategic Support, Page 78</p> <p>The RFP states: “As part of the Successful Bidder’s Digital Games Solution, the Successful Bidder shall provide the Commission with a library of Digital Games that are “free to play” and “pay to play” through the Successful Bidder’s Digital Games solution.”</p> <p>Question: Will the Commission please clarify if "free to play" means demo mode of real iLottery games or more free games that are played with points for prizes?</p>
A3.	Free to play games are both iLottery demo mode games and games that are available for player engagement as part of a rewards or loyalty program.
Q4.	General Question: Regarding the files posted on the site for Addendum 1, it appears that the Exhibit A 5 Year Fiscal Sales and Prize Expense Updated is the same document as the Lookup Table.

	Question: Will the Commission please post the correct “Exhibit A 5 Year Fiscal Sales and Prize Expense Updated “to the site?
A4.	The link to Exhibit A has been fixed on the website.
Q5.	<p>Addendum 1 - Question 1</p> <p>Answer 1:</p> <p>Part 1:</p> <p>The following retailer information can be obtained through New York State Open Data.</p> <p>Link to NYS Open Data Lottery Daily Retailer Sales (By Game): Beginning 2024 https://data.ny.gov/d/xyvi-fbb9:</p> <ul style="list-style-type: none"> a. Retailer ID b. Retailer name f. Chain number h. Physical address (county is not included) i. Trade style <p>All daily instant ticket sales as a category and daily sales by draw games as a category (with game add-ons provided separately from the base game) by retailer.</p> <p>Part 2:</p> <p>The following retailer information can be found in the Excel spreadsheet called Lookup_Tables_for_Questions.xlsx” attached to this Addendum One.</p> <ul style="list-style-type: none"> c. Retailer status (TAB name: StatusDates) d. Retailer activation date (TAB name: StatusDates) e. Retailer deactivation date (TAB name: Status Dates) g. Chain name (TAB name: Chains) j. Number of terminals (TAB name: Terminals) k. Number of Quick Draw monitors (TAB name: QD_Monitors) l. Type of terminal (TAB name: Terminals) <p>Comment: Please note: The link in Answer 1 (https://data.ny.gov/d/xyvi-fbb9) only provides the listed files below and not the requested information on the retailer data:</p> <ul style="list-style-type: none"> ▪ GAMING_LotteryDailyRetailerSalesByGame_Overview ▪ GAMING_LotteryDailyRetailerSalesByGame_DataDictionary ▪ <p>Question: Would the Commission please post the following information on the website (preferred method) or provide instructions on how to get the information for the "NYS Open Data Lottery Daily Retailer Sales (By Game) from the site using the link provided? Retailer Data needed:</p> <ul style="list-style-type: none"> a. Retailer ID b. Retailer name f. Chain number

h. Physical address (county is not included)
i. Trade style

A5. The “Lottery Annual Retailer Sales (By Game): 2022 – 2023” file contains 1 yearly total for each retailer with sales during those periods.

The “Lottery Daily Retailer Sales (By Game): Beginning 2024” file contains daily records for each retailer with sales.

The files can be accessed by going to <https://data.ny.gov/> and clicking the search icon in the upper right,



and entering the full or partial file name.

Direct links:

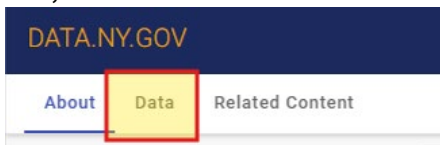
2022-2023:

https://data.ny.gov/Government-Finance/Lottery-Annual-Retailer-Sales-By-Game-2022-2023/wyec-3ji4/about_data

Beginning 2024:

https://data.ny.gov/Government-Finance/Lottery-Daily-Retailer-Sales-By-Game-Beginning-202/xyvi-fbb9/about_data

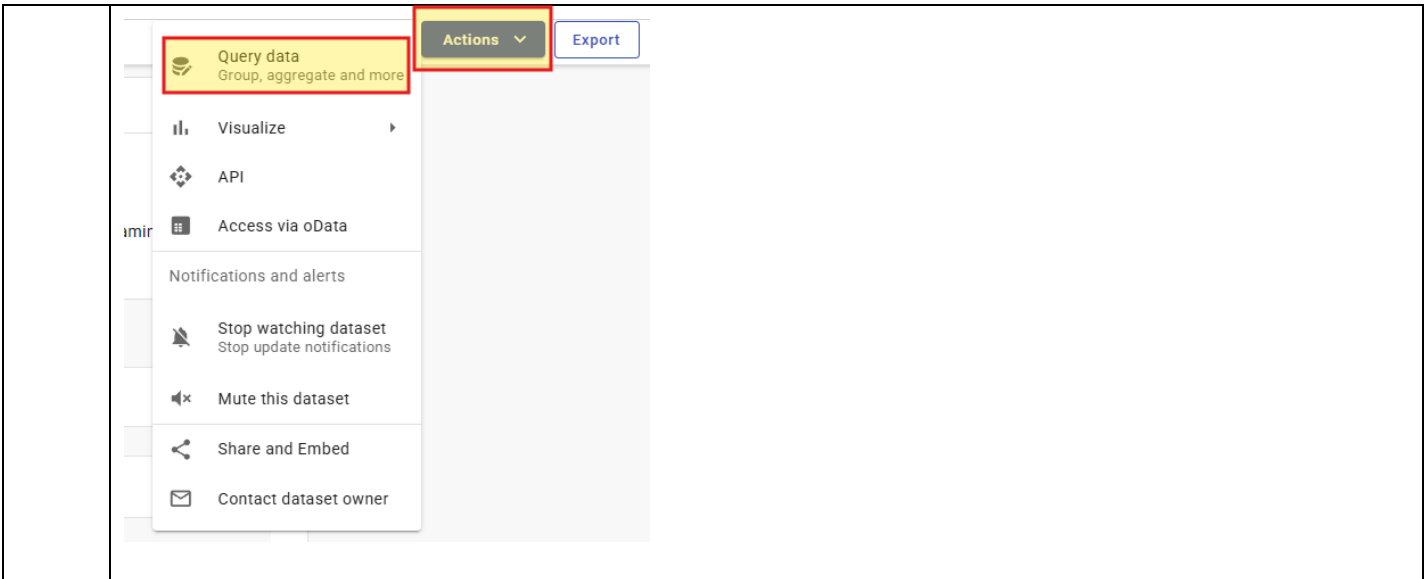
Once on the data set page, the raw data can be view by clicking the DATA button in the upper left,



Or the data can be exported by clicking the EXPORT button in the upper right:



Or QUERIED by using the ACTIONS Drop down in the upper right:



Q6. Addendum 1 - Question 65

Part Five – General Requirements, Section 5.3.C, Proposal Submission, Page 101 – Volume I – Technical Proposal – The RFP states: “Technical Proposals and redacted Technical Proposals must be sent by email to: Officer.Contracting@gaming.ny.gov.

Please Note: Due to file size limits for internal and external email, submitting large files is often not possible. Dividing documents into multiple smaller files to meet email constraints can reduce clarity, disrupt formatting and context, and make it less efficient for evaluators to review the materials compared to receiving a single, complete document.

Question: Will the Commission please provide the file size limitation for the submission email address: Officer.Contracting@gaming.ny.gov?

Comment: Answer 65 states: “The Commission is exploring its options for file transfer and will issue its decision with Addendum Two.”

Question: Will the Commission please provide a file transfer method that allows the Bidders to send large files up to 150M in a single submission, or at least 50M in multiple submissions, so the files do not have to be broken down into several files/parts?

A6. The Commission has identified a file share dropbox solution. Please see R.6.

Q7. Addendum 1 - Question 93

Q.93: Section 2.1.B – Page 18 - The RFP states that if the Commission accepts any of the Cloud Computing solutions offered as a Specified Option, “a reduction in price is expected.” The Price Proposal also specifies that Cloud Computing solutions presented as an option would apply a “percentage reduction” to the Base System Price should they be accepted. Although Bidders are required to address all Specified Options, unlike other Specified Options which are required to be delivered if instructed by the Commission, Bidders are not required to provide Cloud Computing as part of their solution but instead are to recommend such solutions where they deem appropriate. Because Specified Options will be scored under both

	<p>the Technical and Price Proposals, both evaluations could be impacted for a deliverable the Successful Bidder may decide there is never an appropriate time to deliver. Bidders would be able to be positively evaluated for something that it may decide not to recommend to the Commission.</p> <p>Q.93: Would the Commission consider either removing this Specified Option from the evaluation of Specified Options, or alternatively identifying it as an Offered Option?</p> <p>The answer to Question 93 states: “A.93: The Commission has changed “Cloud Computing” to be an Offered Option. See R.3.”</p> <p>Question: Will the Commission please clarify where the Bidders should provide their response to Section 3.6 (Section 2.1.B) if they are not allowed to propose, offer or describe Offered Options in the Technical Proposal per “Addendum 1, A.66” which states, “No, Section 5.3.C, General Requirements, stands as written.”?</p>
<p>A7.</p>	<p>The Commission has removed “Cloud Computing” from §3.6, Lottery Operations and Services General Requirements, with this Addendum Two. Please note §3.6 of RFP #1052 has not been renumbered as it ties back to §2.1 of the RFP). Please see R.2.</p> <p>Additionally, the Commission has removed “Cloud Computing” from §4.5.2 and renumbered the section accordingly. Please see R.5.</p> <p>Please also note, Cloud Computing options <u>must</u> be provided as an Offered Option and <u>not</u> included in the Technical Proposal.</p>
<p>Q8.</p>	<p>RFP Reference Number: 3.2.A.j, RFP Page Number 85</p> <p>Section 3.2.A.j asks Bidders to “[p]rovide a list of accounts the Bidder lost or resigned from over the past five years and an explanation of why such loss occurred.” Would the Commission please confirm our understanding that “accounts lost or resigned” in this section means lottery customer contracts that have been terminated prior to their stated expiration date, or please specify otherwise?</p>
<p>A8.</p>	<p>The Commission confirms.</p>
<p>Q9.</p>	<p>RFP Reference Number: 3.20 Addendum RFP Page Number 90</p> <p>Addendum One amended the letter formatting for Section 2.15. Would the Commission please amend the formatting for 3.20 to align with the amended 2.15 as follows:</p> <ul style="list-style-type: none"> A. Marketing and Sales Support B. Distribution Center and Warehouse C. Sales Force Automation Solution D. Sales Agent Website and Mobile Application E. Subscriptions Digital Solution F. State of the Art Digital Games Library and Digital Game Strategic Support F. Cashless Payment Processing

	<p>G. Internal Control System</p> <p>H. Digital Games Solution</p> <p>I. Engagement Program</p> <p>J. Customer Relationship Management Solution</p> <p>K. Customer Service Management Solution</p> <p>L. Sales Agent Licensing Solution</p> <p>M. Secure Case Management and Tracking Solution</p>
A9.	The Commission has amended the formatting for §3.20 to align with the previously amended §2.15. Please see R.3.
Q10.	<p>RFP Reference Number: Part Four – Evaluation and Selection, Section 4.5, Evaluation and Selection Criteria RFP Page Number 93</p> <p>The Commission noted in its Answer to Q&A #57 that Vendors with certified MWBE/SDVOB status will receive 500 points and that Vendors with no MWBE/SDVOB status will receive 0 points. Please consider the following questions:</p> <ol style="list-style-type: none"> 1. Are there any evaluative points to be awarded associated with the RFP-established goal of 30% Minority/Women-Owned Business Enterprises (MWBE) and 6% Service-Disabled Veteran-Owned Business (SDVOB)? If the answer is Yes, how are the 500 points allocated? 2. Would the Commission please clarify how MWBE and/or SDVOB evaluation points would be awarded in the case of a Joint Venture? Specifically, if a Joint Venture is composed of both a certified MWBE and/or SDVOB entity and a non-certified MWBE and/or SDVOB entity, would the Joint Venture receive zero points under this criterion unless both Joint Venture partners are certified MWBE and/or SDVOB firms? 3. If all members of the Joint Venture need not be MWBE and/or SDVOB certified, how are evaluative points allocated to a Joint Venture that comprises both certified and non-certified MWBE and/or SDVOB members? 4. Would the Commission please confirm that a certified MWBE and/or SDVOB Vendor, with no experience in the manufacture and development of lottery technology solutions, would not be considered an entity performing a commercially useful function if it were to subcontract all or substantially all of the lottery technology solution required by the RFP (i.e., all of the components that comprise the Technical Evaluation except for Staffing, Planning and Operations)? 5. If the Bidder is a joint venture, must the joint venture (and not its constituent members) submit audited financial statements under Section 3.3.A? 6. If the Bidder is a joint venture, must the joint venture (and not its constituent members) meet the Experience requirements under Section 3.4? 7. Alternatively, if a member or members of the joint venture can meet the requirements in lieu of the joint venture, must the member that owns or otherwise controls a majority of the interests in the joint venture produce the requisite credentials (financial, experiential, certified MWBE/SVDOB status, etc.)?
A10.	<ol style="list-style-type: none"> 1. There are no points awarded for meeting the goal requirements of the contract. 2. Full points will be awarded if a non-MWBE/SDVOB vendor submits a joint proposal with an equal partnership with a certified vendor. 3. See response to question 2 directly above.

	<p>4. A MWBE/SDVOB vendor must be certified to perform the work being assigned as found in the NYS MWBE/SDVOB directories of certified firms.</p> <p>5. Yes.</p> <p>6. Yes.</p> <p>7. This question is unclear.</p>
Q11.	<p>RFP Reference Number: Appendix K and Appendix O RFP Page Number 200 and 205</p> <p>The RFP requires both Appendix K and Appendix O for subcontractors.</p> <p>Would the Commission please confirm that only subcontractors providing work as part of a Specified or Offered Option would be required to complete and submit these forms and only upon the Commission choosing to exercise the Specified or Offered Option?</p>
A11.	<p>All subcontractors performing under the Contract must submit a completed Appendix K, Vendor Assurance of No Conflict of Interest or Detrimental Effect, and Appendix O, Potential Conflict of Interest Disclosure Form.</p>
Q12.	<p>RFP Reference Number: Appendix Q Insurer Qualifications and Insurance Requirements B.1 General Liability RFP Page Number 211</p> <p>In response to Q&A #146 of Addendum One, the Commission stated it will not accept a Combined Single Limits in lieu of split limits. Will the Commission please define the split limits amount required?</p>
A12.	<p>All required insurance limits are included within Appendix Q.</p>
Q13.	<p>RFP Reference Number: Appendix Q Insurer Qualifications and Insurance Requirements B.1 General Liability RFP Page Number 211</p> <p>Our understanding is that Property Damage is afforded under the \$10M Each Occurrence limit in a General Liability policy. Would the Commission please clarify if Property Damage may be covered under the \$10M Each Occurrence limit required or if the \$5M limits are in addition to the Each Occurrence limit? If the former, would the Commission please remove the duplicative \$5M property damage limit? If the latter, please advise if \$15M is required?</p>
A13.	<p>All required insurance limits are included within Appendix Q. The specific designation of “Property Damage” insurance remains in place, to ensure that there is coverage specifically for property damage, up to \$5,000,000, in addition to the other coverages required.</p>
Q14.	<p>RFP Reference Number: Addendum One Q&A #87</p> <p>This is a follow-up question to Q&A #87</p> <p>If the payment terms for this contract is ten 10-years, as indicated in the answer (“The contractual payment term begins at Go-Live August 6, 2028, through August 7, 2038”), would</p>

	the Commission please considering aligning the price evaluation to be the same duration as the “payment term” of ten years for the base and Specified Options?
A14.	Yes. The Commission will base the price evaluation on ten years and has updated the language accordingly. Please see R.4.
Q15.	<p>RFP Reference Number: Addendum One Q&A #87</p> <p>The answer given for Q&A #87 is “Please see A.81. The contract will go into effect with contract approval which is when Implementation begins. The contractual payment term begins at Go-Live August 6, 2028 through August 7, 2038.”</p> <p>Would the Commission confirm the reference A.81, which relates to the Fidelity Bond, is incorrect and should instead reference A.86?</p>
A15.	Yes, the Commission confirms the answer provided in A.87 of Addendum One to RFP #1052 should reference A.86 instead of A.81.
Q16.	<p>RFP Reference Number: Addendum One Q&A #87</p> <p>The answer given for Q&A #87 is “...The contract will go into effect with contract approval which is when Implementation begins. The contractual payment term begins at Go-Live August 6, 2028, through August 7, 2038”.</p> <p>Please confirm our understanding that the Contract length is 10 years of “payment term” plus an approximately one-year Implementation period meaning the contract is approximately 11 years and not the 10 years referenced on page 9 of the RFP?</p> <p>If the above understanding is correct, would the Commission update the RFP language on page 9 to reflect the following:</p> <p>The Contract will cover approximately an eleven (11) a ten (10)-year term to include an Implementation period of approximately one (1) year with the remainder of the term consisting of production operations...”</p>
A16.	Please see R.1.
Q17.	<p>RFP Reference Number: Addendum One Q&A #91And Attachment 2 Pricing Proposal Form RFP Page Number 245</p> <p>The price sheet has been updated for item 6 Wireless Self-Service Vending Connection.</p> <p>Would the Commission confirm that Bidders can assume that the Contract Year of purchase would be the year the equipment would be ordered, and the remaining months is how a Bidder would be compensated?</p>

	For example, if the Commission exercised this option in year 8, can the Bidder assume that once delivered, year 8 compensation will be in effect for these units for the remaining months on the 10-year payment term?
A17.	The contract year of purchase begins at Conversion Go-Live. If the Commission exercised the option in contract year 8, the monthly fee would be in effect for the units upon receipt by the Successful Bidder and for the remaining months in the 10-year contract payment term.
Q18.	<p>RFP Reference Number: Addendum One Q&A #129 RFP Part 5 RFP Page Number 100</p> <p>The answer to Q&A #129 states that the checklist in Attachment 3 has been updated to remove the checklist item for “Disclosure and Investigations During Proposal Evaluation,” however this checklist item still appears in Addendum One’s Attachment 3...”</p> <p>Additionally, RFP Part 5, Volume I contents outline item 6 requires “Disclosures and Investigations during proposal Evaluation as described in Section 5.11 “Disclosure of Investigations During Proposal Evaluation” of this RFP:</p> <p>Would the Commission please clarify what Bidders are to submit to the Commission as part of their Proposal for these two requirements?</p> <p>If Bidders do not need to submit anything, will the Commission please amend both Attachment 3 and item 6 in the Volume I contents outline from Part 5?</p>
A18.	<p>Attachment 3, Document Submittal Checklist, has been updated to remove “Disclosure and Investigations During Proposal Evaluation” and has been attached to this Addendum Two.</p> <p>No, the Commission will not change the Part V, Volume I requirements. While there are no forms to include with Proposals, disclosure requirements, as noted in §§ 5.11 and 5.12, are ongoing requirements.</p>
Q19.	<p>RFP Reference Number: Addendum One Q&A # 161</p> <p>In response to Q&A #161, the device quantities differ from those stated elsewhere in the RFP (e.g., Section 2.10.E.b lists 4,500 Self Service Vending Machines and Section 2.10.E.e lists 175 Low Profile Self Service Vending Machines). Would the Commission please confirm that the quantities provided in response to Q&A #161 represent the required quantities for the Bidder’s base offering and supersede any conflicting quantities in the RFP?</p>
A19.	<p>The answer provided in A.161 of Addendum One to RFP #1052 is incorrect. The device quantities provided in the RFP are correct. The requirements are also noted below (including Specified Options, which may or may not be authorized by the Commission).</p> <p>Mobile Wireless Terminals: 10 (Specified Option) Combined Self-Service Vending Machines: 4,500 Sales Agent Terminals for the Visually Impaired: 50 Low-Profile Self-Service Vending Machines: 175 (Specified Option)</p>

	<p>Terminal-produced Game-Only Self-Service Terminals: 500 (Specified Option)</p> <p>Sales Agent Terminals: 15,800 (This total is not referenced in the RFP)</p>
Q20.	<p>RFP Reference Number: Addendum One Q&A #161 and Attachment 2 Pricing Proposal Form and RFP 2.10.E</p> <p>If the Commission confirms the quantities provided in response to Q&A #161, would the Commission kindly update Attachment 2 Pricing Proposal Form for Specified Option item 6 to reflect the 5,200 Vending Terminals and exclude the 500 Self-Service Terminals and 160 Low-Profile Terminals?</p> <p>To fully clarify and align all the Self-Service Terminals, Vending Machine, and Low-Profile Terminal counts, would the Commission also consider amending RFP section 2.10.E?</p>
A20.	<p>Please see A19 above.</p>
Q21.	<p>RFP Reference Number: Addendum One Attachment 2 Pricing Proposal Form</p> <p>In Attachment 2, Pricing Proposal Form, the Commission revised the pricing for Specified Option 6 – Wireless Self-Service Vending Connection to reflect a monthly fee that varies based on the contract year in which the Specified Option is selected. Would the Commission please confirm whether it will apply the same contract-year-based monthly pricing structure to the other Specified Options that require monthly pricing, so bidders may propose monthly fees based on the remaining contract term?</p>
A21.	<p>The Pricing Proposal Form has been modified to apply the same contract year-based monthly pricing structure to the following Specified Options:</p> <ul style="list-style-type: none"> • Investment Management System • Marketing Inventory Management Tool • Additional Warehouse Storage • Additional Sales Force Automated Solution (“SFAS”) Users • Engagement Program • Customer Relationship Management Solution • Customer Service Management Solution • Sales Agent Licensing Solution • Secure Case Management and Tracking Solution